# EAST AND WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITIES BOARD OF DIRECTORS MEETING 

Downtown
THURSDAY, MAY 19, 2022
8:00 A.M. - 9:30 A.M.
**IN-PERSON**
Dearborn Administrative Center - Council Chambers
16901 Michigan Avenue, Dearborn, MI
I. Call to Order

Chairman Sam Abbas
II. Roll Call

Secretaries Dietz \& Lovejoy
III. Joint Meeting Chair for May 2022: Chairman Sam Abbas
IV. Approval of Regular Meeting April 2022
V. Treasurer's Report

Finance/Treasurers
VI. Action Items
(45 min.)
A. Regular Action Items

1. Joint Board Actions
a) FYE2023 Budgets
b) Sale of Dining Platforms
2. EDDDA Actions Only
a) Temporary Landscape \& Maintenance Services
b) RAP Grant Supporting Resolution
c) Juneteenth Event Sponsorship Request
3. WDDDA Actions Only
a) None at this time

## VII. Old Business

A. Bylaw Amendments
B. EDDDA - City Hall Park Redesign

## VIII. Committee Reports

IX. DDDA Executive Management Team
X. ECD Report
XI. Call to Board of Directors
XII. Call to Audience

3 min./guest
XIII. Adjournment

## AGENDA OVERVIEW

## JOINT ACTIONS

## FYE2023-25 Budget Draft Approval

At last month's DDDA Joint Board meeting, the Boards tabled the approval of the draft budget for FYE2023-25 to the May meeting. Per DDDA bylaws and PA57, the DDDA Boards annually review and approve a three-year budget to be presented to Council, which then are adopted by the Boards after Council approval. The Executive Committees have made modifications and reductions to the budgets now presented based upon Board input from the March meeting, and as income projections decreased due to the loss of the City voted millage. Since the March meeting, the WDDDA Executive Committee made additional reductions of $\$ 132,000$ (for a total of $\$ 205,511$ in reductions) while adding in some additional funds towards pest control. The EDDDA Executive Committee already made considerable reductions as presented last month, totaling $\$ 367,000$ in order to assure a balanced budget over three years with adequate reserve funds. Attached in the packet is a revised draft budget showing the projected expenses for this coming year. A full financial review including income, expense and reserve fund projections is also included in the packet.

This year, both boards will see a growth in taxable value, however the 3.5 millage that was voted down by the community to continue will impact each DDDA - a loss of $\$ 128,599$ WDDDA and \$87,493 EDDDA. A spreadsheet showing taxable value and the millages is attached in the supplementals. To calculate the loss, one must take the captured taxable value of the DDA times the 3.5 millage rate lost (ie: captured taxable value x .0035). The DDDAs have generally been budgeting for an expenditure greater than its income annually, dipping into reserves to provide services and programs to grow the district over these last few years. As we moved forward to create long-term stability, reductions are necessary as well as a focus on economic development projects. The DDDAs have now been seeing a steady increase in taxable value, with the WDDDA seeing the largest growth comparatively. The EDDDA needs to focus on redevelopment and infill projects to stimulate further economic growth and resources for the district. The EDDDA refinanced the bond debt for the parking deck this year, providing for a reduction in costs in this area, however, with the millage loss, the gain isn't as significant and required reductions in many areas. Sponsorship/fee income projections from events should still be conservative considering the economy and business changes these past two years, and the economic stress of rising prices.

Increases have been projected for some services and contracts such as snow removal, as well as sustaining and growing programs that are showing great success like the Open Door Dearborn grant program. Planning for future streetscapes and physical improvements will be a major emphasis this year. Then as you go out into years two and three, capital improvement project funding will be necessary. The EDDDA will be focused on completing the pedestrian alley and parking lots this coming year, and working with the City of Dearborn on City Hall Park redesign. Continuing holiday décor investments and adding lighting for Ramadan next year will also be a priority. The EDDDA held a special meeting on Friday, March 11, 2022, deciding to not host the summer music series and farmers and artisans market this summer
and take the time to survey the community on the event programming desired for the district. There will still be a focus on the retail events planned for the year. The EDDDA will also increase sanitation/litter removal based on trends last summer to a 5-day/week clean up similar to that of the WDDDA, and an emphasis on landscaping to beautify the area. The WDDDA events that have been on hiatus due to the pandemic are planned to return this summer and are factored into the budget. Search engine optimization and marketing will be needed with the new website launch, and wayfinding for parking and micro-mobility is needed.

Boards should continue to strive to have a reserve fund of 10-20\% annually. Conservative projections have been made for sponsorship and participant income given the economy, but also based upon the Boards recent Event Goal Policy.

## Sale of Dining Platforms

There are two businesses in the East and West Dearborn DDA ( Koja Sushi and LaFork) that have decided not to utilize the outdoor seating platforms that were placed in front of their restaurants in June 2021. They have requested that the DDDA remove the platforms to free up additional parking.

The cost to dismantle and store each platform is approximately $\$ 1,500.00$. The original price for each platform was $\$ 6,000.00$.

DDDA Executive Management Team previously inquired with other businesses to determine interest. Haraz Coffee indicated they are interested in purchasing the two platforms for the outdoor seating area in the private parking lot next to his coffee shop. A lease of the platforms on private space is not recommended. No other businesses at this time have expressed interest.

The proposed sale would include: 1) Haraz dismantling both platforms from their current locations and moving them to their property 2) Haraz installing the platforms to layout a seating area of approximately $20^{\prime} \times 30$ ', 3) Haraz would provide the chairs, tables, pergola and lighting, 4) the sale price for each platform (including the wood panels and pedestals) would be $\$ 3,500$, which is discounted for being used. The concrete bumpers from the La Fork site would be included to stabilize the platforms at the new location, 5) Haraz would have 30 days to relocate the platforms.

After discussing the possible sale with the DEV Committee and the DDDA Executive Committee, the Executive Management Team inquired with the City's Legal Department and the Purchasing Department about the sale process. There are three options for selling DDA property if purchased with TIF dollars, including: 1) public auction, 2) competitive solicitation, or 3) donation to a nonprofit organization.

If the Boards are interested in selling the platforms, then it is recommended to utilize the competitive solicitation process through the Purchasing Department's Govdeals.com bidding process as opposed to storing the platforms for an unknown potential user. This potential sale would allow the DDDA to save $\$ 1,500$ in relocation and storage costs, as well as recouping some of the value of the platform purchase. Haraz Coffee will be able to bid on the platforms through the online system, as well as any other businesses. In addition to this, we
have inquired with Purchasing as to whether a stipulation or a preference can be set on the sale for only DDDA businesses or property owners to purchase.

Resolution is attached authorizing proceeding with the sale of the two platforms through the City's bidding process.

## EDDDA ACTIONS ONLY Landscape \& Maintenance Contract - Temporary Services

At the April DDDA Board meeting, the EDDDA authorized temporary landscape and maintenance services with Fairlane Grounds through May 9 due to exigent circumstances after WH Canon notified the DDDA that it would not be able to renew its contract.

The Executive Management Team is in the process of securing temporary services for MayAugust 2022, which will allow time to develop a new RFP for long-term services starting in the Fall. A resolution for the service providers for the remaining temporary service needs for MayAugust will be provided at the meeting. Final estimated costs and any necessary reallocations will be provided early next week.

## RAP Grant Letter of Support

The EDDDA has prioritized improving the pedestrian alleys behind the AANM and Masri Clinic on the north side of Michigan Avenue. The EDDDA authorized POW! Strategies to develop concept drawings for the alleys to submit for the Revitalization and Placemaking Grant through the MEDC. As part of the grant application, a letter of support/resolution is required of the applicant, as well as any local businesses and property owners. The Executive Management Team is coordinating a meeting with stakeholders to discuss the concept plans and to gather letters of support at the end of May. Attached is a resolution of support for the EDDDA to authorize. The grant is due June 3.

This grant will help the EDDDA to create a dynamic space for public gatherings, adjacent property owner usage and innovative programming, as well as greatly improving the visual environment. The AANM, Adonis and Prime Eatery have all indicated the need for outdoor space opportunities, especially in light of COVID-19 impacts, which the grant in particular has prioritized.

## Background on the grant and project:



- The EDDDA has a CIP established and funding allocated for parking lot and alley improvements. There is \$787,718 remaining in the CIP fund for improvements. This past year, the EDDDA improved all of the lighting in the parking lots on the north side of Michigan Avenue to LED, and
installed new a few lower level decorative lightpoles in the pedestrian alleys. It was anticipated that pedestrian alley improvements would be Phase II, and then additional parking lot repairs/repaving in Phase III.
- The minimum grant award is $\$ 500,000$ and the maximum awards are $\$ 5$ million per project for real estate rehabilitation and development, $\$ 1$ million per project for public space place-based infrastructure and $\$ 20$ million for local or regional partner applicants that develop a subgrant program. Requests for subgrant awards must demonstrate local or regional coordination to implement a revitalization strategy.
- The minimum required match for RAP awards $50 \%$ of the project's Eligible Costs as detailed in the RAP Program Guidelines.
- Local support and match: All submissions must include a letter of support from the local or regional economic development organization and/or municipality. The most competitive proposals will also include a financial contribution from the local unit of government.
- Location: Preference will be given to projects located in Federal qualified census tracts (QCT) and to projects located in traditional downtowns or traditional commercial corridors.
- COVID-19 impact: Applicants must address how the proposal is responsive to the negative public health and/or economic impacts of the COVID-19 pandemic and complies with all ARPA program requirements.
- Capacity: The applicant, consultant or individual member of the development team must have experience implementing a project of a similar scope.
- Long-term impacts: Competitive applicants will be able to articulate how the proposal will have a long-term impact in the community including addressing how it will enable growth in population and tax revenue.
- Projects that include housing must include units that are priced to be attainable to the local workforce including households with less than $120 \%$ of the area median income.
- Financial viability: Demonstrate long-term financial viability of the project and a financial need for the project
- Local and regional impact considerations: A project should demonstrate how it supports the vision and goals stated in the local master plan, downtown plan, capital improvements plan and/or economic development strategy, along with the readiness of infrastructure.


## Juneteenth Event Sponsorship Request

In August 2021, the EDDDA Board approved the 2022 calendar of events. At that time, the EDDDA determined that Juneteenth events and activities should be coordinated by the City or a third-party to bring activities city-wide. The Board is always open to requests for proposal to be a supporting partner of local downtown events. (Those requests would then come to the Board to determine support.) The City Administration, directors and representative of the Economic Development, Police Department, Recreation Department and DDDA then later met with some of the H2BE committee members in September to recap 2021, and it was relayed at that time the EDDDA would not serve as the coordinating organization. H2BE was then advised to begin its planning efforts early and reach out to the necessary agencies and organizations if they wanted to pursue 2022 Juneteenth events.

On May 9, 2022, Julia Kapilango, on behalf of Homage to Black Excellence group, requested the EDDDA sponsor the Juneteenth Mobility Stroll and Roll on June 18. A proposal will be presented at the meeting, but the initial inquiry included covering the cost for Dearborn Police Department coverage for parade and any fees associated with street closure and insurance, printing of 200 posters, and 60 labels for artwork and to walk in the parade. Ms. Kapilango has been invited to attend the Board meeting to discuss her sponsorship request.

Previously, the Board reallocated a portion of the funding originally budgeted for H 2 BE programming to expand the Open Door Dearborn grant program funding available for local businesses and entrepreneurs since there was an increase in applicants, as well as to accommodate budget overages related to event marketing expenses from the previous fiscal year. With those modifications plus 2021 H2BE expenses incurred and encumbered, the EDDDA now has approximately $\$ 4,000$ remaining in the Homage to Black Excellence line item for this year's budget.

## WDDDA ACTIONS ONLY

None at this time

## OLD BUSINESS

## Bylaw Amendments

Draft bylaw amendments will be presented at the June meeting.

## City Hall Park Redesign

A review of the Advisory Committee's recommendations of the four concepts developed by Beckett \& Raeder will be provided at the June meeting. This will be informational only to help support the City's efforts with its Sister Parks plan.

## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

FYE2023-25 BUDGET APPROVAL

Date Adopted:
Motioned by:
Seconded by:
WHEREAS: The Manager of the East Dearborn Downtown Development Authority (EDDDA) is required by Public Act 57 to prepare and submit an operating budget for the EDDDA to approve each year and submit to City Council; and

WHEREAS: The EDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be

RESOLVED: That the EDDDA approves submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA.

Yes:
No:
Abstain:
Absent:

## WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

FYE2023-25 BUDGET APPROVAL

Date Adopted:
Motioned by:
Seconded by:

WHEREAS:

WHEREAS:

RESOLVED:

The Manager of the West Dearborn Downtown Development Authority (WDDDA) is required by Public Act 57 to prepare and submit an operating budget for the WDDDA to approve each year and submit to City Council; and

The WDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be

That the WDDDA approves submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA.

Yes:
No:
Abstain:
Absent:

Prepared by Finance Department
As of April 13, 2022
Revenue
Property Taxes
Intergovernmental Revenue
Federal Sources
State, Local Community Stabilization Authority Interest on Investments
Private Source Contributions
Miscellaneous Revenue
Transfers In
General Fund
General Fund, Sanitation Millage
Workers' Compensation
Total financing sources

| $\begin{gathered} \text { Actual } \\ 2019-2020 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Actual } \\ 2020-2021 \\ \hline \end{gathered}$ | Amended Budget $2021-2022$ | $\begin{gathered} \text { Projected } \\ \text { Budget } \\ 2021-2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { Budget } \\ 2022-2023 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { Budget } \\ 2023-2024 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Proposed } \\ \text { Budget } \\ 2024-2025 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1,018,201 | \$ 1,100,442 | \$ 1,163,220 | \$ 1,163,220 | \$ 1,014,300 | \$ 1,034,600 | \$ 1,055,300 |
| 607 | - | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| - | - | - | - | - | - | - |
| 15,928 | 94 | 524 | 147 | 363 | 580 | 797 |
| 16,659 | 2,855 | 51,500 | 30,000 | 31,750 | 31,750 | 31,750 |
| 13,810 | 12,514 | 24,000 | 26,375 | 25,375 | 25,375 | 25,375 |
| 15,380 | 6,845 | 9,185 | 9,185 | 9,185 | 9,185 | 9,185 |
| 19,620 | 28,260 | 25,920 | 25,920 | 35,920 | 35,920 | 35,920 |
| 11 |  |  |  | - | - | - |
| 1,100,216 | 1,151,010 | 1,275,849 | 1,256,347 | 1,118,393 | 1,138,910 | 1,159,827 |

Expenditures
Personnel Services
Professional \& Contractual Services
Sanitation Contractual Services
Utilities, Communications
R\&M Services, Copiers
Building Rental
Supplies
Other Operating Expenses
Capital Improvements \& Infrastructure (projects)
Transfers Out
$\quad$ Brownfield Redevelopment Authority
Facilities
Total financing uses

Estimated Financing Sources Over (Under) Uses

## Fund Balance

Beginning Balance
Prior Year Encumbrances \& Advances
Encumbrances at Fiscal Year End
Ending Fund Balance

|  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 393,136 |  | 564,382 |  | 673,740 |  | 673,340 |  | 633,435 |  | 670,259 |  | 695,259 |
|  | 19,620 |  | 28,260 |  | 25,920 |  | 25,920 |  | 35,920 |  | 35,920 |  | 35,920 |
|  | 1,694 |  | 5,919 |  | 4,297 |  | 4,297 |  | 5,966 |  | 5,966 |  | 5,966 |
|  | - |  | 886 |  | 375 |  | 375 |  | 350 |  | 350 |  | 350 |
|  | 10,830 |  | 10,830 |  | 11,415 |  | 12,415 |  | 12,140 |  | 12,140 |  | 12,140 |
|  | 1,175 |  | 26,432 |  | 75,135 |  | 75,450 |  | 94,182 |  | 68,850 |  | 68,850 |
|  | 179,524 |  | 186,159 |  | 329,212 |  | 331,562 |  | 265,447 |  | 274,307 |  | 248,782 |
|  | - |  | - |  | 30,000 |  | 30,000 |  | - |  | - |  | - |
|  | 208,118 |  | 247,631 |  | 252,400 |  | 252,400 |  | 219,600 |  | 219,600 |  | 219,600 |
|  | - |  | 37,500 |  | - |  | - |  | - |  | - |  | - |
|  | 814,097 |  | 1,107,999 |  | 1,402,494 |  | 1,405,759 |  | 1,267,040 |  | 1,287,392 |  | 1,286,867 |
|  | 286,119 |  | 43,011 |  | $(126,645)$ |  | $(149,412)$ |  | $(148,647)$ |  | $(148,482)$ |  | $(127,040)$ |
|  | 717,795 |  | 945,533 |  | 1,070,909 |  | 1,070,909 |  | 997,938 |  | 849,291 |  | 700,809 |
|  | 100,425 |  | 158,806 |  | 76,441 |  | 76,441 |  | - |  | - |  | - |
|  | $(158,806)$ |  | $(76,441)$ |  | - |  | - |  | - |  | - |  | - |
| \$ | 945,533 | \$ | 1,070,909 | \$ | 1,020,705 | \$ | 997,938 | \$ | 849,291 | \$ | 700,809 | \$ | 573,769 |

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PREPARED BY Almaliky, Muhanad

ACCOUNT NUMBER ACCOUNT DESCRIPTION
WEST DBN DOWNIOMN DEV AUT
296-0000-311.40-00 DEVETOPMENT AUIHORITIES 296-0000-319.30-00 DELINQUENT TAXES 296-0000-330.01-90 OTHER
296-0000-330.05-14 LOC COMM STABIL SHARE APP 296-0000-361.10-05 INIEREST-CURRENT 296-0000-366.80-00 OPERATING EXPENSES 296-0000-369.90-00 OTHER
296-0000-391.91-01 CONIRI FROM GENERAL FUND 296-0000-391.96-76 WORRERS COMPENSATION FUND 296-0000-393.10-00 BORDS
296-2972-311.80-01 TAXES ALLOCATED IN 296-2972-311.80-01 TAXES
296-6100-322.40-10 REGISTRATIONS
296-6100-365.90-00 DONATIONS FROM PRIV SOURC 296-6100-365.90-00 DONATI
$296-6110-330.01-90$ OTHER 296-6110-330.01-90 OTHER
296-6110-369.90-00 OIHER
*

## ** REVENUE

296-6100-911.10-20 WAGES, PART TIME/SEASONAL

* Salary,Wages, Allowance

296-6100-911.22-00 FICA/MEDICARE, CITY SHARE 296-6100-911.26-00 WORKERS COMP CONIRIB. 296-6100-911.27-00 CAR ALLOWANCE

* Personnel Srvs-Benefits

296-2972-463.34-90 OTHER SERVICES 296-6100-435.30-90 OTHER PROF. SERVICES 296-6100-911.30-12 IEGAL FEES 296-6100-911.30-40 ALDIT SERVICE 296-6100-911.30-90 OTHER PROF. SERVICES 296-6100-911.34-40 BUIIDING DEMOLITION SERV 296-6100-911.34-51 ADMIN/MANAGEMENT SERVICE 296-6100-911.34-90 OTHER SERVICES 296-6110-911.34-90 OTHER SERVICES

* Services-Prof\&Contractual

296-6100-911.41-15 EJECIRIC STREET LIGHTING 296-6100-911.41-75 WATER/SEWAGE

BUDGET PREPARATION WORKSHFET - FUND NNN FOR FISCAL YEAR 2023
MAAREFB REFB numbers for FY23/24/25

ACCOUNIING PERIOD 1 10/2022

|  |  | FY22 |
| :---: | :---: | :---: |
| FY20 | FY21 | ADOPTED |
| ACIUAL | ACIUAL | BUDGET |
| 1,018,201- | 1,100,442- | 1,137,300- |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 15,928- | 94- | 524- |
| 0 | 0 | 0 |
| 0 | 4,669- | 0 |
| 35,000- | 35,105- | 35,105- |
| 11- | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 25,920- |
| 0 | 0 | 0 |
| 6,545- | 3,900 | 4,000- |
| 16,659- | 2,855- | 51,500- |
| 607- | 0 | 1,500- |
| 7,265- | 11,745- | 20,000- |
| 1,100,216- | 1,151,010- | 1,275,849- |

$\overline{1,100,216-} 1,151,010-$
$\qquad$
$\square$

|  |
| :--- |


| 19,620 | 28,260 | 25,920 |
| ---: | ---: | ---: |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 400 | 400 | 400 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 381,813 | 544,163 | 629,675 |
| 10,924 | 19,821 | 20,000 |
| 412,757 | 592,644 | 675,995 |
| 0 | 0 | 0 |
| 683 | 4,873 | 3,190 |


| $1,275,849$ |
| ---: |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 25,920 |
| 0 |
| 0 |
| 400 |
| 0 |
| 0 |
| 0 |
| 629,675 |
| 20,000 |
| 675,995 |
| 0 |
| 0,190 |


| $1,275,849-$ | $1,127,679-$ |  |
| ---: | ---: | ---: |
| 0 | 0 |  |
|  |  | 0 |
| 0 |  | 0 |
| 0 | 0 |  |
| 0 | 0 |  |
| 0 |  | 0 |
|  |  | 0 |
| 25,920 |  | 10,695 |
| 0 | 0 |  |
| 0 | 0 |  |
| 400 | 0 |  |
| 0 | 0 |  |
| 0 | 0 |  |
| 0 | 0 | 0 |
| 653,340 | 327,045 |  |
| 20,000 | 14,523 |  |
| 699,660 | 352,663 |  |
| 0 | 0 |  |
| 3,190 | 559 |  |


| $1,256,347-$ |
| ---: |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 25,920 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 653,340 |
| 20,000 |
| 699,260 |
| 0 |
| 3,190 |

## 1,118,393-

1,138,910-
-
1,159,827-

| 0 | 0 |  |
| ---: | ---: | ---: |
|  | 0 | 0 |
| 0 | 0 |  |
| 0 | 0 |  |
| 0 | 0 |  |
| 0 |  | 0 |
| 35,920 | 35,920 |  |
| 0 | 0 |  |
| 0 | 0 |  |
| 400 | 400 |  |
| 0 | 0 |  |
| 0 | 0 |  |
| 0 | 0 |  |
| 644,859 | 669,859 |  |
| 25,000 | 25,000 |  |
| 706,179 | 731,179 |  |
| 0 |  | 0 |
| 4,873 | 4,873 |  |

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PROGRAM GM601L
PREPARED BY Almaliky, Muhanad

BUDGET PREPARATION WORKSHEET - FUND NNN
FOR FTSCAL YFAR 2023 FOR FISCAL YEAR 2023 REFB numbers for FY23/24/25

ACCOUNT NUMBER ACCOUNT DESCRIPTION

* Utilities

296-6100-435.43-00 REPAIR \& MAINIENANCE 296-6100-911.43-82 COPIERS R \& M

* Repair \& Maint Services

296-6100-911.44-10 BUIIDING RENTAL

* Rentals

296-6100-435.45-10 ARCHITECT/ENGINEFR SVC 296-6100-435.45-20 CONSTRUCTION CONIRACIOR 296-6100-435.45-25 CONSTRCIN MATERL/SUPPLIES 296-6100-435.45-30 ENGINEFRING \& INSP SERV 296-6100-435.45-90 OTHER CONSTRUCTION EXP 296-6100-911.45-25 CONSTRCIN MATERL/SUPPLIES

## * Construction Expenses

296-6100-911.51-00 COMMUNITY PROMOIION

* Cormunity Promotion

296-6100-911.52-10 GENERAL INSURANCE

* Insurance \& Bonds

296-6100-911.53-00 COMMNICATIONS, TEJE SERV

* Cormunications

296-6100-911.55-00 PRINTING \& BINDING

* Printing \& Publishing

296-6100-911.58-10 STAFF TRAINING \& TRAN EXP

* Training \& Transportation

296-6100-911.60-10 OFFICE SUPPLIES 296-6100-911.60-20 POSTAGE 296-6100-911.61-90 EQUIPMENT - NON CAPITAL 296-6100-911.62-00 REPAIR \& MAINT SUPPLIES 296-6100-911.62-40 PLANIING MATERIALS
$\square$
FY22

| FY20 <br> ACIUAL | FY21 <br> ACTUAL |
| ---: | ---: |
|  |  |
| 683 | 4,873 |
| 0 | 0 |
| 0 | 886 |
| 0 | 886 |


| 10,830 | 10,830 |  | 7,500 |
| ---: | ---: | ---: | ---: |
|  | 10,830 |  | 7,500 |
| 0 | 0 | 0 |  |
| 0 | 0 | 0 |  |
| 0 | 0 | 0 |  |
| 0 | 0 | 0 |  |
| 0 | 0 | 0 |  |
| 0 | 0 | 0 |  |
| 0 | 0 | 0 |  |


| FY22 <br> ADOPTED <br> BUDGET |
| ---: |
| 3,190 |
| 0 |
| 375 |
| 375 |
| 7,500 |
| 7,500 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |
| 0 |

FY22
ADUSTED
BUDET T-D FT

|  | FY2023 | FY2024 | FY2025 |
| :---: | :---: | :---: | :---: |
| PROU | Budget | Budget | Budget |
| YEAR | Request | Request | Request |
| ,190 | 4,873 | 4,873 | 4,873 |


| 0 | 0 | 0 |  |
| ---: | ---: | ---: | ---: |
| 375 | 347 | 375 |  |
|  | 375 |  | 375 |


| 0 | 0 | 0 |
| ---: | ---: | ---: | ---: |
| 350 | 350 | 350 |
|  | 350 | 350 |


| 11,415 | 9,415 | 12,415 | 12,140 | 12,140 | 12,140 |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 9,415 | 12,415 | 12,140 | 12,140 | 12,140 |  |
| 0 | 0 | 0 | 0 | 0 | 0 |  |
| 0 | 0 | 0 | 0 | 0 | 0 |  |
| 0 | 0 | 0 | 0 | 0 | 0 |  |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |


| 175,184 | 179,457 | 297,530 | 317,509 | 78,550 | 321,109 | 248,230 | 256,730 | 230,980 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 175,184 | 179, 457 | 297, 530 | 317,509 | 78,550 | 321,109 | 248,230 | 256,730 | 230,980 |
| 3,730 | 5,829 | 6,013 | 6,013 | 4,509 | 6,013 | 12,777 | 13,137 | 13,362 |
| 3,730 | 5,829 | 6,013 | 6,013 | 4,509 | 6,013 | 12,777 | 13,137 | 13,362 |
| 1,011 | 1,046 | 1,107 | 1,107 | 453 | 1,107 | 1,093 | 1,093 | 1,093 |
| 1,011 | 1,046 | 1,107 | 1,107 | 453 | 1,107 | 1,093 | 1,093 | 1,093 |

$\qquad$

| 175 | 725 | 3,500 | 3,500 | 670 | 3,500 | 3,500 | 3,500 | 3,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 175 | 725 | 3,500 | 3,500 | 670 | 3,500 | 3,500 | 3,500 | 3,500 |
| 395 | 63 | 1,500 | 1,500 | 1,461 | 1,500 | 1,500 | 1,500 | 1,500 |
| 203 | 0 | 350 | 350 | 2 | 350 | 350 | 350 | 350 |
| 0 | 4,426 | 33,600 | 29,685 | 0 | 33,600 | 25,000 | 25,000 | 25,000 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 577 | 21,944 | 40,000 | 43,600 | 14,505 | 40,000 | 67,332 | 42,000 | 42,000 |

PREPARED 04/05/22, 09:30:47
PROGRAM GM601L
PREPARED BY Almaliky, Muhanad

## ACCOUNT NUMBER ACCOUNT DESCRIPTION

* Supplies \& Materials

296-6100-911.65-00 MEMBERSHIPS 296-6100-911.68-90 OTHER OPERATING EXPENSE

* Other Expenses

296-6100-911.71-10 LAND ACQUISITION COST

* Capital Outlay

296-6100-911.80-60 DEBT SERVICE INIEREST

* Debt Service

296-6100-435.92-02 MAJOR ST \& TRUNKLINE 296-6100-435.95-16 WEST DEARBORN PARKING SYS 296-6100-911.92-02 MAJOR ST \& TRUNKLINE 296-6100-911.95-16 WEST DEARBORN PARKING SYS 296-6100-980.92-75 BROWNFIFID FUND 296-6100-980.96-34 FACILITIES FUND

* Transfers Out

296-6100-435.98-00 UNDISTRIBUIED APPROP 296-6100-911.98-00 UNDISTRIBUIED APPROP

* Undistributed Appropriat
** EXPENDITURE
*** WEST DBN DOWNIOWN DEV AUT

$$
\begin{array}{ll} 
\\
\text { SE } \\
\\
& \\
\hline \\
\text { SYS } \\
\hline \\
\text { SYS } \\
\hline
\end{array}
$$

BUDGET PREPARATION WORKSHEET - FUND NNN
FOR FISCAL YFAR 2023 FOR FISCAL YEAR 2023
MAAREFB
REFB numbers for FY23/24/25
$\square$
$\square$
FY20 FY21 FY22
ACCOUNTING PERIOD ..... 3 10/2022 ..... PAGEACTUAL$\begin{array}{ll}\text { ACIUAL } & \text { ADOPTED } \\ \end{array}$
FY22
ADUUSTE
BUDGET ADJUSTED
BUDGET

$$
\begin{array}{rr}
\text { C-T-D } & \text { FINANCE PROJ } \\
\text { CIUAL } \\
\text { THIS YEAR } \\
5,968 & 75,450
\end{array}
$$

$$
15,968
$$

$$
75,450
$$

$\qquad$
$\square$
0
0
0
0

| FY2023 | FY2024 | FY2025 |
| :---: | :---: | :---: |
| Budget | Budget | Budget |
| Request | Request | Request |
| 94,182 | 68,850 | 68,850 |
| 940 | 940 | 940 |
| 0 | 0 | 0 |
| 940 | 940 | 940 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 219,600 | 219,600 | 219,600 |
| 0 | 0 | 0 |
| 219,600 | 219, 600 | 219,600 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 1,267,040 | 1,287,392 | 1,286,867 |
| 148,647 | 148,482 | 127,040 |
| 148,647 | 148,482 | 127,040 |


| Prepared by Finance Department As of April 13, 2022 | Actual 2019-2020 | Actual 2020-2021 | Amended Budget 2021-2022 | $\begin{aligned} & \text { Projected } \\ & \text { Budget } \\ & 2021-2022 \end{aligned}$ | $\begin{aligned} & \text { Proposed } \\ & \text { Budget } \\ & 2020-2023 \end{aligned}$ | $\begin{aligned} & \text { Proposed } \\ & \text { Budget } \\ & 2023-2024 \end{aligned}$ | Proposed Budget 2024-2025 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Revenue
Property Taxes
Intergovernmental Revenue
Federal Sources
State, Local Community Stabilization Authority Interest on Investments
Private Source Contributions
Miscellaneous Revenue
Transfers In
General Fund
General Fund, Sanitation Millage
Workers' Compensation
Total financing sources

| $\$ 815,148$ | $\$$ | 843,282 | $\$$ | 866,600 | $\$$ | 866,600 | $\$$ | 790,100 | $\$$ | 805,900 |
| ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## Expenditures

## Personnel Services Professional \& Contractual Services

Sanitation Contractual Services
Utilities, Communications
R\&M Services, Copiers
Building Rental
Supplies
Other Operating Expenses
Capital Improvements \& Infrastructure (projects)
Transfers Out
Brownfield Redevelopment Authority
Total financing uses

Estimated Financing Sources Over (Under) Uses

Fund Balance
Beginning Balance
Prior Year Encumbrances \& Advances
Encumbrances at Fiscal Year End
Ending Fund Balance

|  | 5,069 |  | - |  | - |  | - |  | - |  | - |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 303,215 |  | 325,217 |  | 468,879 |  | 468,879 |  | 424,205 |  | 446,799 |  | 446,799 |
|  | 2,600 |  | 10,845 |  | 37,620 |  | 37,620 |  | 41,220 |  | 41,220 |  | 41,220 |
|  | 1,200 |  | 1,046 |  | 1,107 |  | 1,107 |  | 1,093 |  | 1,093 |  | 1,093 |
|  | - |  | 886 |  | 375 |  | 375 |  | 350 |  | 350 |  | 350 |
|  | 10,830 |  | 10,830 |  | 11,415 |  | 12,415 |  | 12,140 |  | 12,140 |  | 12,140 |
|  | 18,440 |  | 30,458 |  | 56,260 |  | 56,260 |  | 59,350 |  | 36,850 |  | 36,850 |
|  | 120,220 |  | 165,374 |  | 344,608 |  | 329,153 |  | 192,053 |  | 192,638 |  | 188,847 |
|  | - |  | - |  | 202,980 |  | 202,980 |  | - |  | - |  | - |
|  | 448,590 |  | 457,004 |  | 457,000 |  | 335,000 |  | 261,200 |  | 261,200 |  | 261,200 |
|  | 910,164 |  | 1,001,660 |  | 1,580,244 |  | 1,443,789 |  | 991,611 |  | 992,290 |  | 988,499 |
|  | $(24,799)$ |  | $(106,246)$ |  | $(526,581)$ |  | $(388,540)$ |  | $(77,374)$ |  | $(61,576)$ |  | $(41,507)$ |
|  | 813,436 |  | 705,302 |  | 616,269 |  | 616,269 |  | 511,116 |  | 433,742 |  | 372,166 |
|  | 217,265 |  | 300,600 |  | 283,387 |  | 283,387 |  | - |  | - |  | - |
|  | $(300,600)$ |  | $(283,387)$ |  | - |  | - |  | - |  | - |  | - |
| \$ | 705,302 | \$ | 616,269 | \$ | 373,075 | \$ | 511,116 | \$ | 433,742 | \$ | 372,166 | \$ | 330,659 |

PREPARED 04/05/22, 09:34:51 PROGRAM GM601L
PREPARED BY Almaliky, Muhanad

ACCOUNT NUMBER ACCOUNT DESCRIPTION
EAST DBN DOWNIOWN DEV AUT
297-0000-311.40-00 DEVELOPMENT AUIHORITIES 297-0000-319.30-00 DELINQUENT TAXES 297-0000-330.01-90 OTHER 297-0000-330.05-14 LOC COMM STABIL SHARE APP 297-0000-361.10-05 INIEREST-CURRENT 297-0000-391.91-01 CONIRI FROM GENERAL FUND 297-0000-391.92-76 DESIGNATED PURPOSES FUND 297-0000-391.96-76 WORKERS COMPENSATION FUND 297-0000-393.10-00 BONDS
297-2972-311.80-01 TAXES ALLOCATED IN 297-6100-311.30-10 D.D.A.
297-6100-322.40-10 REGISTRATIONS
297-6100-330.01-90 OTHER
297-6100-330.01-99 CONIRA REV - NON-CDBG FED 297-6100-365.90-00 DONATIONS FROM PRIV SOURC 297-6100-369.90-00 OTHER
*

## ** REVENUE

297-6100-911.10-10 SALARIES \& WAGES, FULL TM 297-6100-911.10-20 WAGES, PART TIIE/SEASONAL 297-6100-911.10-40 OVERTIIE, PART TIME/SEAS

* Salary,Wages,Allowance

297-6100-911.21-05 HOSPITAL/MED.INSURANCE 297-6100-911.21-20 DENTAL INSURANCE 297-6100-911.21-25 DEATH/DISMEMBERMENT INS. 297-6100-911.21-30 LONG-TERM DISABILITY 297-6100-911.21-55 HCSP 297-6100-911.22-00 FICA/MEDICARE, CITY SHARE 297-6100-911.23-80 401A
297-6100-911.25-00 UNEMPLOYMENT COMPENSATION 297-6100-911.26-00 WORKERS COMP CONIRIB. 297-6100-911.27-00 CAR ALIOWANCE

## * Personnel Srvs-Benefits

297-2972-463.34-90 OTHER SERVICES
297-6100-435.30-90 OTHER PROF. SERVICES 297-6100-435.34-40 BUILDING DEMOLITION SERV 297-6100-911.30-12 IEGAL FEES

BUDGET PREPARATION WORKSHEET - FUND NNN FOR FISCAL YEAR 2023
MAAREFB REFB numbers for FY23/24/25


PREPARED 04/05/22, 09:34:51
PROGRAM GM601L
PREPARED BY Almaliky, Muhanad

ACCOUNT NUMBER ACCOUNT DESCRIPTION
297-6100-911.30-40 AUDIT SERVICE
297-6100-911.30-90 OTHER PROF. SERVICES 297-6100-911.34-51 ADMIN/MANAGFMENT SERVICE 297-6100-911.34-90 OTHER SERVICES

* Services-Prof\&Contractual

297-6100-435.43-00 REPAIR \& MAINIENANCE 297-6100-911.43-82 COPIERS R \& M

* Repair \& Maint Services

297-6100-911.44-10 BUIIDING RENTAL 297-6100-911.44-90 MISCEILANEOUS RENTALS

* Rentals

297-6100-435.45-10 ARCHITECT/ENGINEER SVC 297-6100-435.45-20 CONSTRUCTION CONIRACTOR 297-6100-435.45-30 ENGINEERING \& INSP SERV 297-6100-911.45-25 CONSTRCIN MATERL/SUPPLIES

* Construction Expenses

297-6100-911.51-00 COMMUNITY PROMOTION

* Cormunity Promotion

297-6100-911.52-10 GENERAL INSURANCE

* Insurance \& Bonds

297-6100-911.53-00 COMMUNICATIONS, TEJE SERV * Cormunications 297-6100-911.54-00 PUBLISHING

## * Printing \& Publishing

297-6100-911.58-10 STAFF TRAINING \& TRAN EXP

* Training \& Transportation

297-6100-911.60-10 OFFICE SUPPLIES 297-6100-911.60-20 POSTAGE 297-6100-911.61-00 OPERATING SUPPLIES

# BUDGET PREPARATION WORKSHEET - FUND NNN FOR FISCAL YEAR 2023 

MAAREFB REFB numbers for FY23/24/25

|  |  | FY22 |
| ---: | ---: | ---: |
| FY20 | FY21 | ADOPTED |
| ACIUAL | ACTUAL | BUDGET |
|  |  |  |
| 800 | 800 | 800 |
| 0 | 0 | 0 |
| 0 | 0 | 0 |
| 302,415 | 324,419 | 396,095 |

ACCOUNTING PERIOD 2 10/2022
PAGE
FY22
ADJUST
BUDGET
FY22


| 112,128 | 157,917 | 240,430 | 303,323 | 77,843 | 303,323 | 161,530 | 161,780 | 157,780 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 112,128 | 157,917 | 240,430 | 303,323 | 77,843 | 303,323 | 161,530 | 161,780 | 157,780 |
| 6,260 | 6,234 | 6,937 | 6,937 | 5,202 | 6,937 | 11,880 | 12,215 | 12,424 |
| 6,260 | 6,234 | 6,937 | 6,937 | 5,202 | 6,937 | 11,880 | 12,215 | 12,424 |
| 1,200 | 1,046 | 1,107 | 1,107 | 453 | 1,107 | 1,093 | 1,093 | 1,093 |
| 1,200 | 1,046 | 1,107 | 1,107 | 453 | 1,107 | 1,093 | 1,093 | 1,093 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |


| 1,397 | 1,075 | 3,500 | 3,500 | 475 | 3,500 | 3,500 | 3,500 | 3,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,397 | 1,075 | 3,500 | 3,500 | 475 | 3,500 | 3,500 | 3,500 | 3,500 |
| 401 | 63 | 1,500 | 1,500 | 1,526 | 1,500 | 1,500 | 1,500 | 1,500 |
| 214 | 0 | 350 | 350 | 8 | 350 | 350 | 350 | 350 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

PREPARED 04/05/22, 09:34:51
PROGRAM GM601L
PREPARED BY Almaliky, Muhanad

ACCOUNT NUMBER ACCOUNT DESCRIPTION
297-6100-911.61-90 EQUIPMENT - NON CAPITAL 297-6100-911.62-00 REPAIR \& MAINT SUPPLIES 297-6100-911.62-40 PLANIING MATERIALS

* Supplies \& Materials

297-6100-435.68-24 SETTIEMENTS EXPENSE 297-6100-435.68-80 LICENSES, FEES \& PERMITS 297-6100-911.65-00 MEMBERSHIPS
297-6100-911.66-00 REFERENCE MATERIALS
297-6100-911.67-30 DBN EAST ACTION COMM, INC 297-6100-911.68-80 LICENSES, FEES \& PERMITS 297-6100-911.68-90 OTHER OPERATING EXPENSE

## * Other Expenses

297-6100-911.80-60 DEBT SERVICE INIEREST

* Debt Service

297-6100-980.92-75 BROWNFIEID FUND

* Transfers Out

297-6100-435.98-00 UNDISTRIBUIED APPROP 297-6100-911.98-00 UNDISTRIBUIED APPROP

* Undistributed Appropriat
** EXPENDITURE
*** EAST DBN DOWNIOWN DEV AUI

BUDGET PREPARATION WORKSHEET - FUND NNN
FOR FISCAL YEAR 2023 FOR FISCAL YFAR 2023
MAAREFB
REFB numbers for FY23/24/25

| $\begin{gathered} \text { FY20 } \\ \text { ACIUAL } \end{gathered}$ | FY21 ACTUAL |
| :---: | :---: |
| 0 | 0 |
| 0 | 0 |
| 17,825 | 30,395 |
| 18,440 | 30,458 |
| 0 | 0 |
| 0 | 0 |
| 435 | 148 |
| 0 | 0 |
| 0 | 0 |
| 0 | 0 |
| 0 | 0 |

ACCOUNIING PERIOD 3 10/2022
PAGE
FY22 $\begin{array}{cc} & \text { FY22 } \\ \text { ADOPTED } & \text { ADUSTED }\end{array}$ $\begin{array}{lr} & \\ \text { FY22 } & \\ \text { Y-T-D } & \text { FINANCE }\end{array}$ INANCE PRO
THIS YEA
FY2023
Budget

Request $\quad$\begin{tabular}{r}
FY2024 <br>
Budget <br>
Request

$\quad$

FY2025 <br>
Budget <br>
Request
\end{tabular}

| 448,590 | 457,004 | 457,000 | 457,000 | 0 | 335,000 | 261,200 | 261,200 | 261,200 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 448,590 | 457,004 | 457,000 | 457,000 | 0 | 335,000 | 261,200 | 261,200 | 261,200 |
| 0 | 0 | 0 | 5,694 | 0 | 5,694 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 5,694 | 0 | 5,694 | 0 | 0 | 0 |
| 910,163 | 1,001,662 | 1,242,387 | 1,580,244 | 410,473 | 1,443,789 | 991,611 | 992,290 | 988,499 |
| 24,798 | 106,248 | 188,724 | 526,581 | 546,152- | 388,540 | 77,374 | 61,576 | 41,507 |
| 24,798 | 106,248 | 188,724 | 526,581 | 546,152- | 388,540 | 77,374 | 61,576 | 41,507 |



| Incubator/Pop Up Shops |  |  | \$ | 20,000.00 | \$ | (10,000.00) |  | 10,000.00 | (10,000.00) | s |  | \$ | 10,000.00 | \$ |  |  |  | \$ | 20,000.00 | (10,000.00) | 10,000.00 | \$ | (10,000.00) | \$ |  | \$ | - ${ }^{\text {S }}$ | \$ |  | \$ - | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mobility Marketing |  |  | \$ | 7,500.00 | \$ | (7,500.00) | \$ |  |  | \$ |  | \$ |  | \$ |  |  |  | \$ | 7,500.00 | (3,750.00) \$ | \$ 3,750.00 | \$ | (3,750.00) | \$ |  | 5 | - ${ }^{\text {S }}$ | \$ |  | \$ - | \$ |
| SWAG |  |  | \$ | 10,000.00 | \$ | (7,500.00) | \$ | 2,500.00 |  | \$ | 2,500.00 | \$ | 1,500.00 |  | 1,500.00 |  |  | \$ | 10,000.00 | (5,000.00) \$ | \$ 5,000.00 | \$ | $(5,000.00)$ | \$ | - | 5 | - | \$ | - | 2,500.00 | 1,000.00 |
| TOTAL COMMUNITY PROMOTIONS |  | 341,109.00 | \$ | 399,980.00 | \$ | $(87,250.00)$ \$ |  | 312,730.00 |  |  | 273,230.00 | \$ | 281,730.00 |  | 255,980.00 |  | 272,123.00 | \$ | 369,780.00 | \$ $(104,250.00)$ \$ | \$ 265,530.00 | \$ | (89,500.00) | \$ 17 | 176,030.00 | \$ | (14,500.00) \$ | \$ | 161,530.00 | \$ 161,780.00 | \$157,780.00 |
| MANAGEMENT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| pow |  | 193,140.00 | S | 205,735.00 |  |  |  | 205,735.00 |  | \$ 2 | 205,735.00 | 5 | 218,329.00 |  | 218,329.00 |  | 193,140.00 | \$ | 205,735.00 | \$ - ${ }^{\text {5 }}$ | 205,735.00 | 5 | - | 2 | 205,735.00 |  |  |  | 205,735.00 | \$ 218,329.00 | \$218,329.00 |
| Communications Management | \$ | 20,000.00 | \$ | 22,500.00 |  |  |  | 22,500.00 |  | \$ | 22,500.00 | \$ | 25,000.00 | \$ | 25,000.00 | 5 | 20,000.00 | \$ | 22,500.00 | \$ - ${ }^{5}$ | 22,500.00 | \$ | - | \$ | 22,500.00 |  |  | \$ | 22,500.00 | \$ 22,500.00 | \$ 22,500.00 |
| Land Acquisition (\$23k estimated) | \$ |  |  |  |  |  |  | - |  | \$ |  | \$ |  | \$ | . | 5 | - | \$ |  | \$ - | 5 - | \$ | - | \$ | - |  |  | \$ |  |  |  |
| TIF Plan Revisions | \$ | 10,000.00 | \$ | 10,000.00 | \$ | $(10,000.00)$ | \$ | - |  | \$ |  | \$ |  | \$ | - | 5 | - | \$ | 10,000.00 | \$ (10,000.00) \$ | \$ | \$ | - | \$ |  |  |  | \$ |  | \$ | \$ |
| Internship Program | 5 |  | 5 | 10,000.00 | 5 | (10,000.00) \$ |  | - |  | S | - | 5 |  | \$ | - | 5 | . | 5 | 10,000.00 | $(6,000.00)$ \$ | \$ 4,000.00 | \$ | (4,000.00) | \$ | - | \$ | - |  | - | \$ |  |
| TOTAL MANAGEMENT | 5 | 223,140.00 | \$ | 248,235.00 | \$ | (20,000.00) \$ |  | 228,235.00 |  | \$ 2 | 228,235.00 | \$ | 243,329.00 | \$ | 243,329.00 | \$ 2 | 213,140.00 | 5 | 248,235.00 | \$ (16,000.00) \$ | \$ 232,235.00 | S | (4,000.00) | \$ 2 | 228,235.00 | \$ | S | \$ | 228,235.00 | \$240,829.00 | \$240,829.00 |
| OFFICE EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Audit | \$ | 400.00 | \$ | 400.00 | \$ |  |  | 400.00 |  | \$ | 400.00 | S | 400.00 | 5 | 400.00 | 5 | 800.00 | \$ | 800.00 | \$ - | 800.00 |  |  | \$ | 800.00 |  |  | \$ | 800.00 | 800.00 | 800.00 |
| Insurance | 5 | 6,013.00 | \$ | 6,013.00 | \$ | - 5 | \$ | 6,013.00 |  | \$ | 6,013.00 | \$ | 6,013.00 | \$ | 6,013.00 | \$ | 6,937.00 | \$ | 6,937.00 | 5 - 5 | 6,937.00 |  |  | \$ | 6,937.00 |  |  | \$ | 6,937.00 | \$ 6,937.00 | 6,937.00 |
| Postage | \$ | 350.00 | \$ | 350.00 | \$ | - ${ }^{\text {S }}$ | \$ | 350.00 |  | \$ | 350.00 | \$ | 350.00 | S | 350.00 | \$ | 350.00 | \$ | 350.00 | \$ - ${ }^{5}$ | 350.00 |  |  | \$ | 350.00 |  |  | \$ | 350.00 | \$ 350.00 | 350.00 |
| Copier | 5 | 375.00 | \$ | 375.00 | \$ | - ${ }^{\text {S }}$ |  | 375.00 |  | \$ | 375.00 | \$ | 375.00 | \$ | 375.00 | \$ | 375.00 | \$ | 375.00 | \$ - ${ }^{5}$ | 375.00 |  |  | \$ | 375.00 |  |  | \$ | 375.00 | 375.00 | 375.00 |
| Training \& Transportation | \$ | 3,500.00 | \$ | 3,500.00 | \$ | - ${ }^{\text {S }}$ | \$ | 3,500.00 |  | \$ | 3,500.00 | S | 3,500.00 | S | 3,500.00 | \$ | 3,500.00 | \$ | 3,500.00 | \$ - ${ }^{5}$ | 3,500.00 |  |  | \$ | 3,500.00 |  |  | \$ | 3,500.00 | \$ $3,500.00$ | 3,500.00 |
| Communications | \$ | 1,107.00 | \$ | 1,107.00 | \$ | - |  | 1,107.00 |  | \$ | 1,107.00 | \$ | 1,107.00 | \$ | 1,107.00 | \$ | 1,107.00 | \$ | 1,107.00 | \$ - ${ }^{\text {5 }}$ | 1,107.00 |  |  | \$ | 1,107.00 |  |  |  | 1,107.00 | \$ $1,107.00$ | 1,107.00 |
| Memberships | \$ | 940.00 | \$ | 940.00 | \$ | - ${ }^{\text {S }}$ |  | 940.00 |  |  | 940.00 | \$ | 940.00 | \$ | 940.00 | \$ | 1,190.00 | \$ | 940.00 | \$ - ${ }^{\text {¢ }}$ | 940.00 |  |  | \$ | 940.00 |  |  |  | 940.00 | 940.00 | 940.00 |
| Office Supplies | \$ | 1,500.00 | \$ | 1,500.00 | \$ |  |  | 1,500.00 |  | \$ | 1,500.00 | \$ | 1,500.00 | \$ | 1,500.00 | \$ | 1,500.00 | \$ | 1,500.00 | \$ - ${ }^{\text {¢ }}$ | 1,500.00 |  |  | \$ | 1,500.00 |  |  | \$ | 1,500.00 | \$ 1,500.00 | 1,500.00 |
| Office Cleaning |  | 455.00 | \$ | 455.00 |  | (455.00) |  |  |  |  |  | S |  | \$ |  | \$ | 455.00 | \$ | 455.00 | \$ - ${ }^{\text {¢ }}$ | 455.00 | \$ |  | \$ | 455.00 | \$ | (455.00) |  |  | \$ - | \$ - |
| Building Rental | 5 | 7,500.00 | \$ | 12,140.00 | \$ | - ${ }^{\text {S }}$ |  | 12,140.00 |  | s | 12,140.00 | S | 12,382.80 | \$ | 12,625.10 | \$ | 7,500.00 | \$ | 12,140.00 | \$ - 5 | 12,140.00 | \$ | - | 5 | 12,140.00 | \$ | - | s | 12,140.00 | \$ 12,382.80 | 12,625.10 |
| TOTAL OFFICE EXPENSES | 5 | 22,140.00 | S | 26,780.00 | s | (455.00) ${ }^{\text {5 }}$ |  | 26,325.00 |  | S | 26,325.00 | S | 26,567.80 |  | 26,810.10 | S | 23,714.00 | s | 28,104.00 | S - ${ }^{\text {S }}$ | 28,104.00 | s |  | \$ | 28,104.00 | \$ | (455.00) |  | 27,649.00 | \$ 27,891.80 | \$ 28,134.10 |
| OTHER EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-capital Equipment (Lighting \& |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Repairs) | \$ | 33,600.00 | \$ | 33,600.00 | \$ | $(8,600.00)$ |  | 25,000.00 |  | \$ | 25,000.00 | \$ | 25,000.00 | \$ | 25,000.00 | \$ | 7,500.00 | \$ | 7,500.00 | \$ - \$ | 7,500.00 | \$ | - | \$ | 7,500.00 | \$ | (2,500.00) | \$ | 5,000.00 | \$ 5,000.00 | 5,000.00 |
| Utilities | \$ | 1,250.00 | \$ | 1,250.00 | \$ | $(1,250.00)$ \$ |  |  |  | \$ |  | s | - | \$ | - |  |  | \$ | 1,250.00 | \$ - | 1,250.00 | \$ | - | \$ | 1,250.00 | \$ | (1,250.00) |  |  | \$ - | \$ - |
| Water | \$ | 3,190.00 | \$ | 4,873.00 | \$ | - ${ }^{\text {- }}$ |  | 4,873.00 |  |  | 4,873.00 |  |  |  |  |  |  | \$ | - |  | \$ - |  |  | \$ | - | \$ | - |  | - | \$ - | \$ |
| Undistributed Appropriation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (Library??) | \$ | 30,000.00 | \$ | - | \$ | - \$ |  | - |  | \$ |  | \$ | - | \$ | - |  |  | \$ | - |  | \$ - | \$ | - | \$ | - | \$ | - | \$ |  | \$ - |  |
| Brownfield/Bond Debts | \$ | 252,400.00 | \$ | 252,400.00 | \$ | - |  | 252,400.00 |  | \$ 2 | 252,400.00 |  | 252,400.00 | \$ | 252,400.00 | \$ | 457,000.00 | \$ | 457,000.00 | \$ - | 457,000.00 | \$ | - | \$ 4 | 457,000.00 | \$ | (195,800.00) | \$ 2 | 261,200.00 | \$ 250,000.00 | \$250,000.00 |
| Other Operating Expenses (Artspace | \$ | . | \$ | . | \$ | . |  | . |  | \$ | . | \$ |  | \$ | . | \$ | 29,658.00 | \$ | 29,658.00 | \$ - | 29,658.00 | \$ | . | \$ | 29,658.00 | \$ | - | S | 29,658.00 | \$ . |  |
| OTHER EXPENSES | S | 320,440.00 | \$ | 292,123.00 |  |  |  | 282,273.00 |  | 52 | 282,273.00 | \$ | 277,400.00 | \$ | 277,400.00 |  | 494,158.00 | \$ | 495,408.00 | \$ - | 495,408.00 | s | - | \$ 4 | 495,408.00 | \$ | (199,550.00) | 2 | 295,858.00 | \$255,000.00 | \$255,000.00 |
| REDUCTION |  |  |  |  | \$ | (73,511.00) |  |  | \$ (132,000.00) |  |  |  |  |  |  |  |  |  |  | \$ $(242,063.00)$ |  |  | (125,813.00) |  |  | \$ | 957.00 |  |  |  |  |
| GRAND TOTAL |  | 1,362,994.00 |  | 1,519,118.00 |  |  |  | 425,115.00 |  |  | ,257,195.00 |  | 1,297,526.80 |  | 1,322,019.10 |  | 1,296,064.00 |  | 1,569,647.00 |  | \$ 1,327,397.00 |  |  |  | 1,201,397.00 |  |  |  | ,002,162.00 | \$954,390.80 | \$950,633.10 |

## Component Unit Tax Capture

Taxable Value
Base Value
Capture Value

|  |  | TY2021 |
| :--- | :---: | ---: |
| Tax Authority | Millage |  |
| City of Dearborn |  |  |
| City Operating | S | 15.0000 |
| City Voted | S | 3.5000 |
| City Rubbish | S | 1.9100 |
| City Debt CSO 2004 | W | 3.8400 |
| City Debt CSO 2018 | W | 0.7300 |
| City Library | S | 1.6900 |

Wayne County

| Wayne Operating | S | 5.6347 | $199,177.90$ | $135,255.43$ |
| :--- | :---: | ---: | ---: | ---: |
| Wayne Voted | W | 0.9506 | $33,602.23$ | $22,818.22$ |
| Wayne Soldiers | W | 0.0367 | $1,297.29$ | 880.95 |
| Wayne Public Safety | W | 0.9358 | $33,079.08$ | $22,462.96$ |
| Wayne Parks | W | 0.2453 | $8,670.97$ | $5,888.19$ |
| Wayne Zoo | W | 0.0997 | - | - |
| WCTA (SMART) | W | 0.9949 | $35,168.17$ | $23,881.60$ |
| HCMA | W | 0.2089 | $7,384.29$ | $5,014.44$ |
| Wayne DIA | W | 0.1995 | - | - |
|  |  |  |  |  |
| HFCC | S | 4.0000 | - | $96,016.06$ |

[^0]| Component Unit Tax Capture |  |  | West DDDA | East DDDA |
| :---: | :---: | :---: | :---: | :---: |
| Taxable Value |  |  | 47,863,544 | 34,124,174 |
| Base Value |  |  | 11,121,012 | 9,126,250 |
| Capture Value |  |  | 36,742,532 | 24,997,924 |
|  |  | TY2022 |  |  |
| Tax Authority |  | Millage |  |  |
| City of Dearborn |  |  |  |  |
| City Operating | S | 15.0000 | 551,137.98 | 374,968.86 |
| City Voted | S | - | - | - |
| City Rubbish | S | 1.9100 | 70,178.24 | 47,746.03 |
| City Debt CSO 2004 | W | 3.8400 | - | - |
| City Debt CSO 2018 | W | 0.7300 | - | - |
| City Library | S | 1.6900 | 62,094.88 | 42,246.49 |
| Wayne County |  |  |  |  |
| Wayne Operating | S | 5.6347 | 207,033.15 | 140,855.80 |
| Wayne Voted | W | 0.9506 | 34,927.45 | 23,763.03 |
| Wayne Soldiers | W | 0.0367 | 1,348.45 | 917.42 |
| Wayne Public Safety | W | 0.9358 | 34,383.66 | 23,393.06 |
| Wayne Parks | W | 0.2453 | 9,012.94 | 6,131.99 |
| Wayne Zoo | W | 0.0997 | - | - |
| WCTA (SMART) | W | 0.9949 | 36,555.15 | 24,870.43 |
| HCMA | W | 0.2089 | 7,675.51 | 5,222.07 |
| Wayne DIA | W | 0.1995 | - | - |
| HFCC | S | 4.0000 | - | 99,991.70 |
|  |  |  | 1,014,347.41 | 790,106.88 |


| West DDDA | East DDDA |
| ---: | ---: |
| $46,469,460$ | $33,130,266$ |
| $11,121,012$ | $9,126,250$ |
| $35,348,448$ | $24,004,016$ |
|  |  |
|  |  |
| $530,226.72$ | $360,060.24$ |
| $123,719.57$ | $84,014.06$ |
| $67,515.54$ | $45,847.67$ |
| - | - |
| - | - |
|  |  |
| $59,738.88$ | $40,566.79$ |
|  |  |
|  |  |
| $199,177.90$ | $135,255.43$ |
| $33,602.23$ | $22,818.22$ |
| $1,297.29$ | 880.95 |
| $33,079.08$ | $22,462.96$ |
| $8,670.97$ | $5,888.19$ |
| - | - |
| $35,168.17$ | $23,881.60$ |
| $7,384.29$ | $5,014.44$ |
| - | - |
|  | $96,016.06$ |

HFCC

## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Proposed Sale of Outdoor Seating Platforms - EDDDA
Date Adopted:
Motioned by:
Seconded by:

WHEREAS: It is the goal of East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) to establish areas of increased customer traffic and sales at established businesses with unique attractions; and

WHEREAS: The EDDDA established an outdoor platform dining structure program for the purpose of additional seating for restaurants and bars in the district; and

WHEREAS: The EDDDA Board authorized a purchase from Unilock of up to $\$ 7600$ for one ( 8 ' x $40^{\prime}$ ) outdoor seating platform from account \# 297-6100-911-34-90; and

WHEREAS: One Outdoor Seating Platform was purchased for $\$ 6,000$ and installed for $\$ 1,500$ at the City Parking Lot at the southeast corner of Michigan and Williamson to be used by Good Burger and Koja Sushi; and

WHEREAS: Good Burger and Koja Sushi have decided they do not want to use the platform, and removal and storage of the platform will cost approximately $\$ 1,500.00$;

WHEREAS: The City of Dearborn Purchasing Department has indicated that the EDDDA may sell the platform through its Govdeals.com bidding process;

RESOLVED: The Dearborn DDA Execute Committee has reviewed the sale program and terms, and recommends the sale of the platform for a minimum of $\$ 3,500.00$ through the City's Govdeals.com bidding process; so let it be

RESOLVED: The EDDDA Board authorizes the Manager of the DDDAs to execute necessary contracts, contingent on City Council approval, subject to the review and approval of Corporation Counsel.

Yes:
No:
Abstained:
Absent:

## WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Proposed Sale of Outdoor Seating Platforms - WDDDA
Date Adopted:
Motioned by:
Seconded by:

WHEREAS: It is the goal of East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) to establish areas of increased customer traffic and sales at established businesses with unique attractions; and

WHEREAS: The WDDDA established an outdoor platform dining structure program for the purpose of additional seating for restaurants and bars in the district; and

WHEREAS: The WDDDA Board authorized a purchase from Unilock of up to $\$ 7600$ for each ( 8 ' x $40^{\prime}$ ) outdoor seating platform from account \# 296-6100-911-34-90; and

WHEREAS: One Outdoor Seating Platform was purchased for $\$ 5954$ and installed for $\$ 1,500$ on Howard St. to be used by La Fork ; and

WHEREAS: La Fork has decided they do not want to use the platform, and removal and storage of the platform will cost approximately $\$ 1,500.00$;

WHEREAS: The City of Dearborn Purchasing Department has indicated that the WDDDA may sell the platform through its Govdeals.com bidding process;

RESOLVED: The Dearborn DDA Execute Committee has reviewed the sale program and terms, and recommends the sale of the platform for a minimum of $\$ 3,500.00$ through the City's Govdeals.com bidding process; so let it be

RESOLVED: The WDDDA Board authorizes the Manager of the DDDAs to execute necessary contracts, contingent on City Council approval, subject to the review and approval of Corporation Counsel.

Yes:
No:
Abstained:
Absent:

## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

RAP GRANT_PEDESTRIAN ALLEY_RESOLUTION OF SUPPORT

Date Adopted:
Motioned by:
Seconded by:
WHEREAS: The East Dearborn Downtown Development Authority (EDDDA) is committed to supporting business growth and stimulating the economy through planning, implementing and funding physical improvements and business assistance programs and projects within the district; and

WHEREAS: The EDDDA has established and allocated funds for Capital Improvement Project (M20017) for parking lot and alley improvements in the EDDDA with $\$ 787,718$ remaining in the fund balance for improvements; and

WHEREAS: The EDDDA has prioritized improving the pedestrian alley north of Michigan Avenue that runs from the Neckel to 5050 parking lots behind the Arab American National Museum (AANM) and Masri Clinic, shops and restaurants; and

WHEREAS: The EDDDA envisions creating a dynamic space for public gatherings, adjacent property owner usage, dining, culture, art and innovative programming. Adjacent businesses including the AANM, Adonis and Prime Eatery have all indicated the need for outdoor space opportunities due to COVID-19 impacts and consumer demand for safe, outdoor dining, cultural and innovative business services, programming and engagement; and

WHEREAS: The EDDDA is in the process of developing plans for the pedestrian alley improvements and intends to apply for the MEDC Revitalization and Placemaking Grant that requires a 50\% match with the intention to complete the pedestrian alley project by Fall 2023 and no later than the required timeframe of the grant requirements; therefore, let it be

RESOLVED: That the EDDDA strongly supports applying for the MEDC Revitalization and Placemaking Grant due on June 3, 2022, for the pedestrian alley improvements that stimulate and grow the local economy, and the EDDDA commits the necessary 50\% matching funds to match of the grant request not to exceed a total project cost of $\$ 1,575,436$ through its CIP M20017 project.

Yes:
No:
Abstain:
Absent:

# $\Theta$ <br> DEARBORN 

## May 9, 2022

## 9 a.m.

Attendees: Jackie Lovejoy, Matthew Dietz, Eric Woody, Moe Hider, Sam Abbas, Hassan Sheikh, Cathleen Francois, Steve Deisler, Cristina Sheppard-Decius, and Janet Bloom.

1. JOINT BOARD MEETING AGENDA ITEMS
a. FYE2023 Budget

Budget hearing is slated on May 25th.
b. Sale of Platforms

Steve D. to follow up with Licia in Legal to find out parameters. It has been difficult to find someone to move. If we need to pull and store, Jackie recommends contacting Morse Moving. Jackie and Janet have used this vendor for office moves.
c. Bylaws

Checking with Legal on review to see if ready to present.
2. WDDDA ONLY ITEM
a. Open Door Dearborn grant criteria recommendations for FYE2023 specific focused on retail
Steve D. - reviewing whether to put a moratorium on restaurants/bars and put more emphasis on retail. Target smaller retail so get more small speciality shops. Will need to adjust grant guidelines. Cristina - need to realize there is market demand and the mix is based on what the community supports. Sam doesn't see a small grant being a driver for retail. Markets dictate what's needed.
Cristina - bring discussion back to Design/DEV.
3. EDDDA
a. Temporary Landscape Services - EDDDA

Janet - 5-6 quotes put out for temporary services and worked on over weekend. Hope to have all received in by today.
b. City Hall Park Redesign
4. NEW BUSINESS/DISCUSSION
5. OLD BUSINESS FOR AGENDA

Lot E - looks good
SmithGroup - work load with them over next few months.

S~
6. CALL TO EXEC COMMITTEE

Homecoming - work on coordinating efforts by administration on event with businesses. Use of parking lots/shuttles, etc.

## JUNE ITEMS SLATED

- Board Member Job Description
- Market Data / Survey
- Raised Planter Landscape Installation - EDDDA
- Tree Well Removal - EDDDA
- Fence Repairs - WDDDA

DEARBORN

# DOWNTOWN DEARBORN DESIGN/EV COMMITTEE MINUTES 

```
Join Zoom Meeting
https://zoom.us///323245564?pwd=NnhnNiVNSE1tVTdHNiVMak91dC9nZz09
Meeting ID: 323 245 564
Password: }26532
Dial by your location +13126266799 US (Chicago) +19292056099 US (New York)
Meeting ID: 323 245 564 Join by Skype for Business:
```

https://zoom.us/skype/323245564

## April 27, 2022

## 2 p.m.

Attendees: Hassan Sheikh, Matthew Dietz, Mike Kirk, Steve Deisler, Cristina Sheppard-Deisler, Janet Bloom, and Steve Horstman (joined 2:20 pm).

## Agenda

I. Open Door Dearborn
a. Applicants
i. WDDDA - Ali Nasser

Ali's application is still in process since quotes are still needed and a digital file of plans requested. Robusto's Open Door application is expected and should have soon. DEV will hold special meeting, hopefully in a week or two, to review the completed applications.
b. WDDDA retail criteria

Steve D. - we have lots of dollars going to restaurants (ratio of 4 to 1) of more restaurants than retail Should application criteria priorities change? Need to review Inventory Gaps in retail merchandising.
Options: 1) give priority to inventory gap retail 2) moratorium on grants to restaurants/bars/food establishments 3) retail applicant fitting the inventory gap list shall be given a maximum grant of up to $\$ 15,0004$ ) individual buildings or specific blocks of buildings could be targeted for grants 5) review the inventory gap list and update if needed.
Steve D. will check with Michigan Retailers Assoc. Hassan - we shouldn't put more hurdles to obtain funds. We need more support

for retail so how do we stimulate that. Mike - use a sq. footage formula. Cap the size of building we support, so it pushes to small retailers in small spaces. One option is pop up experiences. Cristina - look at businesses that are also experiences that could shift customer participation within downtown at different times.
II. Committee Recruitment Janet to send out list of suggestions given and assignments on who can contact those for joining.
Committee needs to review day and time of meeting so it is accommodating for participants.
III. MEDC Grants - Updates/Needs
a. Match on Main

District 12 was awarded the grant. Other two, Green Brain and Haraz Coffee, were contacted by MEDC that they didn't receive.
b. RAP Grant Update

Working with 5050 property to see options. Hassan asked for a meeting to be set up to discuss.
Another one is the empty lot next to Better Health.
POW team to create template letter of support for such projects.
IV. Market Research Plan

Able to meet with Jordan T. and Hassan about two firms, Cobalt and Placer.ai, on market research. Implementation will be done in phases. DDDAs along with Warren and Dix be involved in initial research with targets of customer data, location mapping, traffic counts (vehicular and pedestrian), events and project impacts. City has secured Dynamo for metrics. Might be able to see if DDDAs can tap into.
V. Business Development \& Assistance
a. BAT - Recap of Sustainability Forum

Went very well and speakers were very informative. It was on
Facebook live. Speakers were from Green Living Science, Green Portfolio Solutions, LLC and PACE Loan Group (PLG) and Jordan Twardy, City of Dearborn ED Director.
Look at doing a block to test out recycling using the speaker resources.
Meeting invite in next week or two to Jordan T. and Hassan on
b. Property Updates

Building and land use surveys are still in process. Seeing lots of new business signs up. UBreak/I Fix, a couple more restaurants, and


LeCigar property - second floor coming along. Trying to track projects as they come aboard. Trying to contact new owner of old Citizen's Bank location. Former Peacock building more forward with their grant. Cristina - would like to try and reach owner of the old Citizens Bank.
K\&W Realty are still working to finish project. Need to figure out a plan to help get them to completion so they can receive the awarded funds from Open Door grant.
VI. Vision Plan Update
VII. Wayfinding
VIII. Multi-Modal \& Physical Improvement Projects Updates
a. Bike/Scooter Facilities - survey plan

Talk to U of M, Ford, and other communities to get data to help share with council to show it is a viable mobility option in Dearborn. Have developed a student survey and will run past Bike Share meeting.
b. Public Spaces
i. City Hall Park

Cristina - conversation at board meeting; wrapping up design concepts to give to Mayor's office; they are working on grants to help support.
ii. Farmers Market Shed - deferring to City admin
iii. EDDDA Pedestrian Alleys
c. Infrastructure

Koja no longer wants platform; will take to executive committee to see if it can be sold. No other businesses are expressing interest to use. Haraz may be interested due to asking for platform help with MEDC grant plan. Hassan- need to look at process to do this.
d. Landscape/Maintenance Update

Working on quotes for service after May 8, Fairlane Grounds last day. Have been very please with work of Fairlane Grounds.
e. Art - banner program \& striping/art for W. Village Dr.

Cristina - spoke to Emmajean and Sasha and looking to work with youth on banner designs. Matthew - check on Exhibition Columbus and how they engaged a block. Mike - for high traffic areas - not paint but use a plastic composite (3M).

DEARBORN

## DOWNTOWN DEARBORN PROMOTIONS COMMITTEE MINUTES

April 27, 2022

9 a.m.
Attendees: Matthew Dietz, Katie Merritt, Elizabeth Curran, Julie Schaefer, Cathleen Francois, Helen Lambrix, Cristina
Sheppard-Decius, Janet Bloom, and Hassan Sheikh (joined 1Oam).
A. Storytelling Time- What's Happening Around Town Katie - Comic Book Day Saturday, May 7. Will send social media assets to Helen to send out via Downtown Dearborn social media.
Matthew - East vs West art show was Saturday and attendance was low but fought against Miggy's 3000 hit and the first beautiful weather day. Black Box had an Arab American Arts show and that did well.
B. Communications/Social Media
a. Monthly Report

Reviewed report, Helen - we are at 1.2 million impressions and our goal is 3 million so on track to hit. Top posts were The Lobster Pit, Dave's Hot Chicken, Preservation Dearborn of M Cantina, and the check list of all participating restaurants. LaPita liked the content created and shared all over.
C. $1^{\text {st }}$ Quarter Events 2022
a. Final DRW Wrap Up

Helen - last event was 2019. We doubled all social media metrics from 2019 - audience, engagement, and

Join Zoom Meeting https://zoom.us/i/308 973055?pwd=Sy9GNI BXaGZ4UmgxRIZrRz k3WTdHQT09

Meeting ID: 308973
055
Password: 123811
One tap mobile +19292056099,,3089 73055\# US (New York)
+13126266799,,3089
73055\# US (Chicago)
Dial by your location
+1929 2056099
US (New York)
+13126266799
US (Chicago)
+1 3017158592
US
Meeting ID: 308973
055
Find your local
number: https://zoom .us/u/adku9ngyrM

Join by Skype for
Business
https://zoom.us/skyp e/308973055 impressions.
Reviewed DRW media wrap up flyer. Only paid items are Comcast ads and social media boosts. Budget was \$8,000-\$10,000 less than 2019. Cathleen - all participating restaurants for 2022 have committed to come back for next year.

D. Metromode Contract - 7 stories

They are doing Instagram takeover per story. Helen - feature arts community in both districts. Matthew - Image Works, Fishnet, Janet Consela (currently in Centennial Library - ends May 3). Julie - another showing coming in Rotunda Gallery with photography.
Cover AANM reopening and feature Artist in Residence program.
Julie - cover outdoor eating.
E. Volunteer Management
a. DFNA Relationship - Janet - Cristina and I attended the Dearborn Federation of Neighborhood Associations. It is a good conduit of information from the neighborhoods and for us to share what we are doing and also provide areas of engagement residents could take part in.
b. Committee Recruitment - Ask Mary Laundroche to see if she wants to join committee.
F. $2^{\text {nd }}$ Quarter Events 2022
a. Adventures on the Ave (LNO)

Cathleen - not getting a lot of traction so far for this event. Moved from one day to a week. Note that Taste of Dearborn is June 15 and Ford Fireworks in Detroit is June 27.
b. Spring Sale

Cathleen - starting reach out to businesses
c. Perennial Exchange

Cathleen - adding seed library and garden associations/groups to activities on site.
d. Healthy Dearborn Programming
G. $3^{\text {rd }}$ Quarter Events 2022
a. Movies in the Park - Final Movie Selection/AANM Offer
b. Homecoming

Administration has moved from Ford Field to Performing Arts Center.
c. Event Surveying

Develop plans on digital/onsite surveying plans. Cristina - look at
doing boards or photos of ideas for type of activities/events people want to see hosted in downtown. Cristina will work with Alia in Communications on a more structured survey plan. Matthew - do a QR code for people to answer questions.
d. Other Event Updates
H. COMMITTEE ASSIGNMENTS/TAKE AWAYS
a.
I. TO DO/DISCUSSION FOR FUTURE
a. Legal/Financial Collection of Funds on Square/Paypal
b. Fan Club Drive/Friends of Downtown Dearborn

# (3) DEARBORN 

Downtown


# (3) DEARBORN 

Downtown



## Downtown Dearborn Social Media Metrics - April 2022

## IMPRESSIONS

April 2022: 40,209
Total for 2022: 1,367,278

- Goal: 3 Million +
- 2021 Comparison: 3,069,269
- 2020 Comparison: $1,464,858$

Impressions per Platform:
Facebook: 27,927
Instagram: 11,824
Twitter: 458

## ENGAGEMENT

April 2022: 1,872
Total Engagement 2022: 34,243
Goal: 60K
Engagement Rate per Impression: 4.7\%

Engagement per Platform:
Facebook: 1,751
Instagram: 118
Twitter: 3

## AUDIENCE

April 2022: 18,356
Goal: 18K +

- GROWTH: 61 New Followers (2022 total: 1,646 )

Audience Net Growth per Platform:
Facebook: 27
Instagram: 27
Twitter: 7

Facebook Top Posts:

## (b) Downtown Dearborn <br> Published by Helen Lambrix © April $1 \cdot \Leftrightarrow$

Happy April!
Get out to Downtown Dearborn this weekend to appreciate the many places where art pops through, and be sure to stop by the local businesses for shopping and a bite to eat!
Koja Mural ... See more


B
Downtown Dearborn
Published by Helen Lambrix © April 28 at 4:17 PM - e
Aw! Did you see this article in today's Detroit Free Press about Mr. Margittay and his beautiful dogs? Frequently seen around Downtown Dearborn! Have you seen them around town? We love them!

## Detroit Free Press $O$ <br> April 28 at 11:00 AM •

Meet Richard Margittay and his unique dogs, vintage Jeeps and loads of fans around Dearborn and beyond, from Gordie Howe to a former president.


FREEP.COM
Well-known Dearborn man may have most famous dogs in city

| 1,730 <br> People reached | 251 <br> Engagements | Distribution score | Boost a post |
| :--- | :--- | :--- | :--- |
| (1)0 51 |  | 6 Comments 6 Shares |  |

Downtown Dearborn
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## $\square$ Detroit Metro Times 0

April 27 at $12: 00$ PM.e
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## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Landscape/Maintenance Temporary Contract - Fairlane Grounds - EDDDA
Date Adopted: April 21, 2022
Motioned by: Vice Chairperson Matthew Dietz
Seconded by: Director Kamal Turfah

WHEREAS: The East Dearborn Downtown Development Authority (EDDDA) wishes to advocate and promote a clean, safe and attractive downtown; and

WHEREAS: The previous Landscape and Maintenance provider, W H Canon, sold their company and the owner opted not to continue with the EDDDA contract slated to run April 1, 2022 to March 31, 2023; and

WHEREAS: Due to these exigent circumstances, Fairlane Grounds has committed to servicing the Landscape and Maintenance obligations in the EDDDA from April 10 to May 8, 2022; and

WHEREAS: The EDDDA has indicated the scope of work as the following:

- Litter Removal (5x a week for 4 weeks)
- Banner Install (1x Michigan Ave/Schaefer qty 74)
- Landscape and Maintenance of sidewalks, parking lots, planters, tree wells,

City Hall Park including:

- Spring Clean Up (1x)
- $\quad$ Spring Annual Installation of 30 Planter Pots (1x)
- Move/Relocate 18 Planter Pots
- Grass Cutting - 1x/week starting no later than April 25
- Weeding as needed
- Graffiti Removal as needed
- Spring Annuals Planting in raised tree planter beds along Michigan Ave.

For a total cost up to $\$ 42,030$ for the temporary contract period plus $\$ 45 /$ hour for graffiti removal as needed; and

WHEREAS: A portion of these funds will be expended under the Special Assessing District (SAD) fund which is payable by the Department of Public Works (DPW); and therefore, be it

RESOLVED: The EDDDA authorizes the temporary landscape and maintenance contract with Fairlane Grounds starting April 10, 2022-May 9, 2022, in an amount of \$42,030; furthermore, let it be

RESOLVED: The EDDDA Board authorizes the Manager of the DDDAS to execute the contract, subject to the review and approval of Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:
Abstained:
Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Metromode Contract 2022/23 - EDDDA

Adopted: April 21, 2022
Motioned by: Director Amanda Bright McClanahan
Seconded by: Director Zaineb Hussein
WHEREAS: The East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) value and desire to increase communications, public relations, marketing and media exposure for Downtown Dearborn; and

WHEREAS: Issue Media Group/Metromode provides economic development news stories and entrepreneur engagement discussions to build an entrepreneurial ecosystem through its MetroMode and SecondWave media platforms; and

WHEREAS: The EDDDA and WDDDA contracted with Issue Media Group/Metromode from March 1, 2020 - February 28, 2021, totaling $\$ 38,000$, split equally between the EDDDA and WDDDA, and then March 1, 2021 - February 28, 2022 was $\$ 18,000$, split equally between the EDDDA and WDDDA; and

WHEREAS: For the 2022/2023 contact with Issue Media Group/Metromode, the cost is $\$ 14,000$ from May 1, 2022 - April 30, 2023, to be split equally with EDDDA and WDDDA and will consist of seven Streetview Instagram Stories during the year; therefore, let it be

RESOLVED: The EDDDA authorizes expending \$7,000 (\$4500 from FYE2022 and \$2500 from FYE2023) from Community Promotions account \#297-6100-911-51-00 with Issue Media Group/Metromode; furthermore, let it be

RESOLVED: The Manager of the DDDAs is authorized to execute and sign the contract agreement on behalf of the EDDDA; subject to review and approval by Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:
Abstained:
Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

## WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Metromode Contract 2022/23 - WDDDA

Adopted: April 21, 2022
Motioned by: Chairperson Sam Abbas
Seconded by: Director Amanda Bright McClanahan
WHEREAS: The East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) value and desire to increase communications, public relations, marketing and media exposure for Downtown Dearborn; and

WHEREAS: Issue Media Group/Metromode provides economic development news stories and entrepreneur engagement discussions to build an entrepreneurial ecosystem through its MetroMode and SecondWave media platforms; and

WHEREAS: The EDDDA and WDDDA contracted with Issue Media Group/Metromode from March 1, 2020 - February 28, 2021, totaling $\$ 38,000$, split equally between the EDDDA and WDDDA, and then March 1, 2021 - February 28, 2022 was $\$ 18,000$, split equally between the EDDDA and WDDDA; and

WHEREAS: For the 2022/2023 contact with Issue Media Group/Metromode, the cost is $\$ 14,000$ from May 1, 2022 - April 30, 2023, to be split equally with EDDDA and WDDDA and will consist of seven Streetview Instagram Stories during the year; therefore, let it be

RESOLVED: The WDDDA authorizes expending \$7,000 (\$4500 from FYE2022 and \$2500 from FYE2023) from Community Promotions account \#296-6100-911-51-00 with Issue Media Group/Metromode; furthermore, let it be

RESOLVED: The Manager of the DDDAs is authorized to execute and sign the contract agreement on behalf of the WDDDA; subject to review and approval by Corporation Counsel.

Yes: Chairperson Sam Abbas, Vice Chairperson Mohammed Hider, Secretary-Treasurer Jackie Lovejoy, Director Zaineb A. Hussein, Director Jeff Lynch, Director Amanda Bright McClanahan, Director Karen Nigosian and Director Audrey A. Ralko.
No:
Abstained:
Absent: Mayor Abdullah Hammoud and Director Thomas L. Clark.

## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Open Door Dearborn Business Incentives Program - Grant Application: Baba's Grill, 13823 Michigan Ave.

Date Adopted: April 21, 2022
Motioned by: Director Zaineb Hussein
Seconded by: Director Kamal Turfah
WHEREAS: The EDDDA and WDDDA are committed to promoting the downtown districts by aiding in efforts to address vacancies, beautification, and attraction within the districts; and

WHEREAS: The EDDDA and WDDDA established the Open Door Dearborn business incentive to recruit businesses to Downtown Dearborn and improve the appearance of the districts through storefront and business rehabilitation and expansions at its April 18, 2019, joint Board meeting; and

WHEREAS: The applicant and business owner, Firial Dabaja, plans to redesign the landscaping in front of the building located at 13823 Michigan Ave. in the EDDDA District; and

WHEREAS: The applicant has applied for Level I of the Open Door Dearborn grant program, requesting a grant of up to $\$ 2,500$ for design assistance services in order to develop landscape drawings for the improvements that can then be used to acquire three bids for future Level III grant funding; and

WHEREAS: The applicant has provided one quote for design services to create a landscape site plan with quantities and estimated costs from JVL Landscape LLC. totaled $\$ 100.00$; and

WHEREAS: At the March 23, 2022, regular meeting of the Design/EV Committee, the committee unanimously approved recommending to the EDDDA Board funding the applicant for a Level I Open Door Dearborn Grant in the amount up to $\$ 2,500.00$, to cover landscape design services and to follow all required EDDDA and City site plan design guidelines motioned by Jackie Lovejoy and seconded by Mike Kirk; and roll call vote of support by three ayes: Jackie Lovejoy, Mike Kirk and Steve Horstman; and no nays; so let it be

RESOLVED: The EDDDA awards a Level I grant up to $\$ 2,500.00$ from the Open Door Dearborn grant program from account \#297-6100-911-34-90 to Baba's Grill, for design assistance, subject to review and approval of Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:
Abstained:
Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

## EAST DEARBORN

DOWNTOWN DEVELOPMENT AUTHORITY
EDDDA Open Door Dearborn Business Incentives Program - Grant Application: KHYL LLC, Layth Yaseen
Date Adopted: April 21, 2022
Motioned by: Director Zaineb Hussein

Seconded by: Director Kamal Turfah
WHEREAS: The East Dearborn Downtown Development Authority (EDDDA) and the West Dearborn Downtown Development Authority (WDDDA) are committed to promoting the downtown districts by aiding in efforts to address vacancies, beautification, and attraction within the districts; and

WHEREAS: The EDDDA and WDDDA established the Open Door Dearborn business incentive to recruit businesses to Downtown Dearborn and improve the appearance of the districts through storefront and business rehabilitation and expansions at its April 18, 2019 joint Board meeting; and

WHEREAS: Layth Yaseen, KHYL LLC. (applicant), is the new owner of the former Peacock Cafe building at 13736/13732 Michigan Ave. The applicant purchased the building to renovate the main floor into a new restaurant and potential residential units on the second floor. Their project description, plans and quotes are attached; and

WHEREAS: The applicant has applied for Level III of the Open Door Dearborn grant program in the amount of $\$ 10,000$ for facade window repair, removal of existing sign and surface renovation. The estimated total investment is $\$ 30,000$ with a proposed completion date of summer 2022; and

WHEREAS: Three required contractor quotes have been provided and include: USAF Construction for $\$ 30,000$, RA Realty Management LLC. for $\$ 32,000$ and AT Construction for $\$ 23,500$; and

WHEREAS: A meeting on March 23, 2022, was held by the Design/EV Committee in which the committee verified and approved the facade renovations based on available grant funds. The Open Door Grant is conditioned upon the following:

1) using a chemical cleaner and painting the facade instead of grinding;
2) replace all windows and enlarge the two lower windows to 24 " above the sidewalk with clear glass; and
3) that the applicant submit and secures all required building and sign permits. The Design/EV Committee recommends to the EDDDA Board funding KHYL LLC. a Level III Grant (exterior construction) for improvements up to \$10,000 motioned by Mike Kirk and seconded by Jackie Lovejoy with the conditions; and roll call vote of support by three ayes: Jackie Lovejoy, Mike Kirk and Steve Horstman ; and
no nays; so let it be
RESOLVED: The EDDDA awards a Level III grant up to $\$ 10,000$ from the Open Door Dearborn Business Grant Program to Layth Yaseen, KHYL LLC, from account \#297-6100-911-34-90, contingent on meeting requested conditions by Design/EV Committee; and subject to review and approval of Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:
Abstained:
Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

## EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

FYE2023-25 BUDGET APPROVAL - TABLED

Date Tabled: April 21,2022
Motioned by: Director Kamal Turfah
Seconded by: Director Jay Kruz
WHEREAS: The Manager of the East Dearborn Downtown Development Authority (EDDDA) is required by Public Act 57 to prepare and submit an operating budget for the EDDDA to approve each year and submit to City Council; and

WHEREAS: The EDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be

RESOLVED: That the EDDDA tables submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA to next meeting, contingent on the DDDAs budget submission to occur on May 25, 2022.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:
Abstained:
Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

# WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY 

FYE2023-25 BUDGET APPROVAL - TABLED

| Date Tabled: | April 21, 2022 |
| :--- | :--- |
| Motioned by: | Director Karen Nigosian |
| Seconded by: | Chairperson Sam Abbas |
| WHEREAS: | The Manager of the West Dearborn Downtown Development <br> Authority (WDDDA) is required by Public Act 57 to prepare and submit an <br> operating budget for the WDDDA to approve each year and submit to City Council; <br> and |
| WHEREAS: | The WDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the <br> Manager of the DDDA; therefore, let it be |
| RESOLVED: | That the WDDDA approves submitting to City Council the FYE2023-25 budget as <br> presented by the Manager of the DDDA, contingent on the DDDAs budget <br> submission to occur on May 25, 2022. |

Yes: Chairperson Sam Abbas, Vice Chairperson Mohammed Hider, Secretary-Treasurer Jackie Lovejoy, Director Zaineb A. Hussein, Director Jeff Lynch, Director Amanda Bright McClanahan, Director Karen Nigosian and Director Audrey A. Ralko.
No:
Abstained:
Absent: Mayor Abdullah Hammoud and Director Thomas L. Clark.


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