

## EAST AND WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITIES BOARD OF DIRECTORS MEETING

THURSDAY, MAY 19, 2022 8:00 A.M. - 9:30 A.M. \*\*IN-PERSON\*\*

Dearborn Administrative Center - Council Chambers 16901 Michigan Avenue, Dearborn, MI

- I. Call to Order
- II. Roll Call

III. Joint Meeting Chair for May 2022: Chairman Sam Abbas

- IV. Approval of Regular Meeting April 2022
- V. Treasurer's Report
- VI. Action Items

### A. Regular Action Items

### 1. Joint Board Actions

- a) FYE2023 Budgets
- b) Sale of Dining Platforms

### 2. EDDDA Actions Only

- a) Temporary Landscape & Maintenance Services
- b) RAP Grant Supporting Resolution
- c) Juneteenth Event Sponsorship Request

### 3. WDDDA Actions Only

a) None at this time

### VII. Old Business

- A. Bylaw Amendments
- B. EDDDA City Hall Park Redesign

### **VIII.** Committee Reports

- IX. DDDA Executive Management Team
- X. ECD Report
- XI. Call to Board of Directors
- XII. Call to Audience
- XIII. Adjournment

Finance/Treasurers

3 min./guest

(45 min.)

Chairman Sam Abbas

Secretaries Dietz & Lovejoy

## JOINT ACTIONS

## FYE2023-25 Budget Draft Approval

At last month's DDDA Joint Board meeting, the Boards tabled the approval of the draft budget for FYE2023-25 to the May meeting. Per DDDA bylaws and PA57, the DDDA Boards annually review and approve a three-year budget to be presented to Council, which then are adopted by the Boards after Council approval. The Executive Committees have made modifications and reductions to the budgets now presented based upon Board input from the March meeting, and as income projections decreased due to the loss of the City voted millage. Since the March meeting, the WDDDA Executive Committee made additional reductions of \$132,000 (for a total of \$205,511 in reductions) while adding in some additional funds towards pest control. The EDDDA Executive Committee already made considerable reductions as presented last month, totaling \$367,000 in order to assure a balanced budget over three years with adequate reserve funds. Attached in the packet is a revised draft budget showing the projected expenses for this coming year. A full financial review including income, expense and reserve fund projections is also included in the packet.

This year, both boards will see a growth in taxable value, however the 3.5 millage that was voted down by the community to continue will impact each DDDA - a loss of \$128,599 WDDDA and \$87,493 EDDDA. A spreadsheet showing taxable value and the millages is attached in the supplementals. To calculate the loss, one must take the captured taxable value of the DDA times the 3.5 millage rate lost (ie: captured taxable value x .0035). The DDDAs have generally been budgeting for an expenditure greater than its income annually, dipping into reserves to provide services and programs to grow the district over these last few years. As we moved forward to create long-term stability, reductions are necessary as well as a focus on economic development projects. The DDDAs have now been seeing a steady increase in taxable value, with the WDDDA seeing the largest growth comparatively. The EDDDA needs to focus on redevelopment and infill projects to stimulate further economic growth and resources for the district. The EDDDA refinanced the bond debt for the parking deck this year, providing for a reduction in costs in this area, however, with the millage loss, the gain isn't as significant and required reductions in many areas. Sponsorship/fee income projections from events should still be conservative considering the economy and business changes these past two years, and the economic stress of rising prices.

Increases have been projected for some services and contracts such as snow removal, as well as sustaining and growing programs that are showing great success like the Open Door Dearborn grant program. Planning for future streetscapes and physical improvements will be a major emphasis this year. Then as you go out into years two and three, capital improvement project funding will be necessary. The EDDDA will be focused on completing the pedestrian alley and parking lots this coming year, and working with the City of Dearborn on City Hall Park redesign. Continuing holiday décor investments and adding lighting for Ramadan next year will also be a priority. The EDDDA held a special meeting on Friday, March 11, 2022, deciding to not host the summer music series and farmers and artisans market this summer and take the time to survey the community on the event programming desired for the district. There will still be a focus on the retail events planned for the year. The EDDDA will also increase sanitation/litter removal based on trends last summer to a 5-day/week clean up similar to that of the WDDDA, and an emphasis on landscaping to beautify the area. The WDDDA events that have been on hiatus due to the pandemic are planned to return this summer and are factored into the budget. Search engine optimization and marketing will be needed with the new website launch, and wayfinding for parking and micro-mobility is needed.

Boards should continue to strive to have a reserve fund of 10-20% annually. Conservative projections have been made for sponsorship and participant income given the economy, but also based upon the Boards recent Event Goal Policy.

## Sale of Dining Platforms

There are two businesses in the East and West Dearborn DDA (Koja Sushi and LaFork) that have decided not to utilize the outdoor seating platforms that were placed in front of their restaurants in June 2021. They have requested that the DDDA remove the platforms to free up additional parking.

The cost to dismantle and store each platform is approximately \$1,500.00. The original price for each platform was \$6,000.00.

DDDA Executive Management Team previously inquired with other businesses to determine interest. Haraz Coffee indicated they are interested in purchasing the two platforms for the outdoor seating area in the private parking lot next to his coffee shop. A lease of the platforms on private space is not recommended. No other businesses at this time have expressed interest.

The proposed sale would include: 1) Haraz dismantling both platforms from their current locations and moving them to their property 2) Haraz installing the platforms to layout a seating area of approximately 20' x 30', 3) Haraz would provide the chairs, tables, pergola and lighting, 4) the sale price for each platform (including the wood panels and pedestals) would be \$3,500, which is discounted for being used. The concrete bumpers from the La Fork site would be included to stabilize the platforms at the new location, 5) Haraz would have 30 days to relocate the platforms.

After discussing the possible sale with the DEV Committee and the DDDA Executive Committee, the Executive Management Team inquired with the City's Legal Department and the Purchasing Department about the sale process. There are three options for selling DDA property if purchased with TIF dollars, including: 1) public auction, 2) competitive solicitation, or 3) donation to a nonprofit organization.

If the Boards are interested in selling the platforms, then it is recommended to utilize the competitive solicitation process through the Purchasing Department's Govdeals.com bidding process as opposed to storing the platforms for an unknown potential user. This potential sale would allow the DDDA to save \$1,500 in relocation and storage costs, as well as recouping some of the value of the platform purchase. Haraz Coffee will be able to bid on the platforms through the online system, as well as any other businesses. In addition to this, we

have inquired with Purchasing as to whether a stipulation or a preference can be set on the sale for only DDDA businesses or property owners to purchase.

Resolution is attached authorizing proceeding with the sale of the two platforms through the City's bidding process.

## EDDDA ACTIONS ONLY

## Landscape & Maintenance Contract - Temporary Services

At the April DDDA Board meeting, the EDDDA authorized temporary landscape and maintenance services with Fairlane Grounds through May 9 due to exigent circumstances after WH Canon notified the DDDA that it would not be able to renew its contract.

The Executive Management Team is in the process of securing temporary services for May-August 2022, which will allow time to develop a new RFP for long-term services starting in the Fall. A resolution for the service providers for the remaining temporary service needs for May-August will be provided at the meeting. Final estimated costs and any necessary reallocations will be provided early next week.

## **RAP Grant Letter of Support**

The EDDDA has prioritized improving the pedestrian alleys behind the AANM and Masri Clinic on the north side of Michigan Avenue. The EDDDA authorized POW! Strategies to develop concept drawings for the alleys to submit for the Revitalization and Placemaking Grant through the MEDC. As part of the grant application, a letter of support/resolution is required of the applicant, as well as any local businesses and property owners. The Executive Management Team is coordinating a meeting with stakeholders to discuss the concept plans and to gather letters of support at the end of May. Attached is a resolution of support for the EDDDA to authorize. The grant is due June 3.

This grant will help the EDDDA to create a dynamic space for public gatherings, adjacent property owner usage and innovative programming, as well as greatly improving the visual environment. The AANM, Adonis and Prime Eatery have all indicated the need for outdoor space opportunities, especially in light of COVID-19 impacts, which the grant in particular has prioritized.

### Background on the grant and project:

ALLEY PROJECT LIMITS

- Improve pedestrian circulation (safety)
- Incorporate green stormwater infrastructure
- Install new dumpster enclosures
- Incorporate art
- Include a mobility hub (micro transit & bicycle/scooter)
- Alley lighting improvementsCreate an identity
- Create an identity
   Outdoor seating (general & café)
- Small outdoor gathering or performance space
- Create central dumpster location



• The EDDDA has a CIP established and funding allocated for parking lot and alley improvements. There is \$787,718 remaining in the CIP fund for improvements. This past year, the EDDDA improved all of the lighting in the parking lots on the north side of Michigan Avenue to LED, and installed new a few lower level decorative lightpoles in the pedestrian alleys. It was anticipated that pedestrian alley improvements would be Phase II, and then additional parking lot repairs/repaying in Phase III.

- The minimum grant award is \$500,000 and the maximum awards are \$5 million per project for real estate rehabilitation and development, \$1 million per project for public space place-based infrastructure and \$20 million for local or regional partner applicants that develop a subgrant program. Requests for subgrant awards must demonstrate local or regional coordination to implement a revitalization strategy.
- The minimum required match for RAP awards 50% of the project's Eligible Costs as detailed in the RAP Program Guidelines.
- Local support and match: All submissions must include a letter of support from the local or regional economic development organization and/or municipality. The most competitive proposals will also include a financial contribution from the local unit of government.
- Location: Preference will be given to projects located in Federal qualified census tracts (QCT) and to projects located in traditional downtowns or traditional commercial corridors.
- COVID-19 impact: Applicants must address how the proposal is responsive to the negative public health and/or economic impacts of the COVID-19 pandemic and complies with all ARPA program requirements.
- Capacity: The applicant, consultant or individual member of the development team must have experience implementing a project of a similar scope.
- Long-term impacts: Competitive applicants will be able to articulate how the proposal will have a long-term impact in the community including addressing how it will enable growth in population and tax revenue.
- Projects that include housing must include units that are priced to be attainable to the local workforce including households with less than 120% of the area median income.
- Financial viability: Demonstrate long-term financial viability of the project and a financial need for the project
- Local and regional impact considerations: A project should demonstrate how it supports the vision and goals stated in the local master plan, downtown plan, capital improvements plan and/or economic development strategy, along with the readiness of infrastructure.

## **Juneteenth Event Sponsorship Request**

In August 2021, the EDDDA Board approved the 2022 calendar of events. At that time, the EDDDA determined that Juneteenth events and activities should be coordinated by the City or a third-party to bring activities city-wide. The Board is always open to requests for proposal to be a supporting partner of local downtown events. (Those requests would then come to the Board to determine support.) The City Administration, directors and representative of the Economic Development, Police Department, Recreation Department and DDDA then later met with some of the H2BE committee members in September to recap 2021, and it was relayed at that time the EDDDA would not serve as the coordinating organization. H2BE was then advised to begin its planning efforts early and reach out to the necessary agencies and organizations if they wanted to pursue 2022 Juneteenth events.

On May 9, 2022, Julia Kapilango, on behalf of Homage to Black Excellence group, requested the EDDDA sponsor the Juneteenth Mobility Stroll and Roll on June 18. A proposal will be presented at the meeting, but the initial inquiry included covering the cost for Dearborn Police Department coverage for parade and any fees associated with street closure and insurance, printing of 200 posters, and 60 labels for artwork and to walk in the parade. Ms. Kapilango has been invited to attend the Board meeting to discuss her sponsorship request.

Previously, the Board reallocated a portion of the funding originally budgeted for H2BE programming to expand the Open Door Dearborn grant program funding available for local businesses and entrepreneurs since there was an increase in applicants, as well as to accommodate budget overages related to event marketing expenses from the previous fiscal year. With those modifications plus 2021 H2BE expenses incurred and encumbered, the EDDDA now has approximately \$4,000 remaining in the Homage to Black Excellence line item for this year's budget.

## WDDDA ACTIONS ONLY

None at this time

## **OLD BUSINESS**

### **Bylaw Amendments**

Draft bylaw amendments will be presented at the June meeting.

## **City Hall Park Redesign**

A review of the Advisory Committee's recommendations of the four concepts developed by Beckett & Raeder will be provided at the June meeting. This will be informational only to help support the City's efforts with its Sister Parks plan.

FYE2023-25 BUDGET APPROVAL

Date Adopted:	
Motioned by:	
Seconded by:	
WHEREAS:	The Manager of the East Dearborn Downtown Development Authority (EDDDA) is required by Public Act 57 to prepare and submit an operating budget for the EDDDA to approve each year and submit to City Council; and
WHEREAS:	The EDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be
RESOLVED:	That the EDDDA approves submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA.

Yes: No: Abstain: Absent:

FYE2023-25 BUDGET APPROVAL

Date Adopted:	
Motioned by:	
Seconded by:	
WHEREAS:	The Manager of the West Dearborn Downtown Development Authority (WDDDA) is required by Public Act 57 to prepare and submit an operating budget for the WDDDA to approve each year and submit to City Council; and
WHEREAS:	The WDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be
RESOLVED:	That the WDDDA approves submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA.
Yes:	

No: Abstain: Absent:

#### City of Dearborn West Dearborn Downtown Development Authority Fund Revenue and Fund Balance Trend

Prepared by Finance Department As of April 13, 2022	Actual 2019-2020	Actual 2020-2021	Amended Budget 2021-2022	Projected Budget 2021-2022	Proposed Budget 2022-2023	Proposed Budget 2023-2024	Proposed Budget 2024-2025
<u>Revenue</u> Property Taxes	\$ 1,018,201	\$ 1,100,442	\$ 1,163,220	\$ 1,163,220	\$ 1,014,300	\$ 1,034,600	\$ 1,055,300
Intergovernmental Revenue	φ 1,010,201	φ 1,100,442	φ 1,105,220	φ 1,100,220	φ 1,014,000	φ 1,004,000	φ 1,000,000
Federal Sources	607	-	1,500	1,500	1,500	1,500	1,500
State, Local Community Stabilization Authority	-	-	-	-	-	-	-
Interest on Investments	15,928	94	524	147	363	580	797
Private Source Contributions	16,659	2,855	51,500	30,000	31,750	31,750	31,750
Miscellaneous Revenue	13,810	12,514	24,000	26,375	25,375	25,375	25,375
Transfers In	45 000	0.045	0.405	0.405	0.405	0.405	0.405
General Fund General Fund, Sanitation Millage	15,380 19,620	6,845 28,260	9,185 25,920	9,185 25,920	9,185 35,920	9,185 35,920	9,185 35,920
Workers' Compensation	19,020	20,200	25,920	25,920	55,920	55,920	35,920
Total financing sources	1,100,216	1,151,010	1,275,849	1,256,347	1,118,393	1,138,910	1,159,827
Total infancing sources	1,100,210	1,101,010	1,275,045	1,200,047	1,110,090	1,150,510	1,100,027
Expenditures Personnel Services Professional & Contractual Services Sanitation Contractual Services Utilities, Communications R&M Services, Copiers Building Rental Supplies Other Operating Expenses Capital Improvements & Infrastructure (projects) Transfers Out Brownfield Redevelopment Authority Facilities Total financing uses	393,136 19,620 1,694 - 10,830 1,175 179,524 - 208,118 - 814,097	564,382 28,260 5,919 886 10,830 26,432 186,159 - 247,631 37,500 1,107,999	673,740 25,920 4,297 375 11,415 75,135 329,212 30,000 252,400 	673,340 25,920 4,297 375 12,415 75,450 331,562 30,000 252,400 - 1,405,759	633,435 35,920 5,966 350 12,140 94,182 265,447 - 219,600 - 1,267,040	670,259 35,920 5,966 350 12,140 68,850 274,307 - 219,600 - 1,287,392	695,259 35,920 5,966 350 12,140 68,850 248,782 - 219,600 - 1,286,867
Estimated Financing Sources Over (Under) Uses	286,119	43,011	(126,645)	(149,412)	(148,647)	(148,482)	(127,040)
Fund Balance							
Beginning Balance	717,795	945,533	1,070,909	1,070,909	997,938	849,291	700,809
Prior Year Encumbrances & Advances	100,425	158,806	76,441	76,441	-	-	-
Encumbrances at Fiscal Year End	(158,806)	(76,441)	-	-	-	- <u> </u> -	- -
Ending Fund Balance	\$ 945,533	\$ 1,070,909	\$ 1,020,705	\$ 997,938	\$ 849,291	\$ 700,809	\$ 573,769

PREPARED 04/05/22, 09:30:47 PROGRAM GM601L PREPARED BY Almaliky, Muhanad MAAREFB		ON WORKSHEET - H CAL YEAR 2023 s for FY23/24/25		ACCOUNTING PERIOD PAGE	1 10/202	2			
ACCOUNT NUMBER ACCOUNT DESCRIPTION	FY20 ACTUAL	FY21 ACTUAL	FY22 ADOPTED BUDGET	FY22 ADJUSIED BUDCET	FY22 Y-T-D ACTUAL	FINANCE PROJ THIS YEAR	FY2023 Budget Request	FY2024 Budget Request	FY2025 Budget Request
WEST DEN DOWNIOWN DEV AUT 296-0000-311.40-00 DEVELOPMENT AUTHORITIES 296-0000-319.30-00 DELINQUENT TAXES 296-0000-330.01-90 OTHER 296-0000-330.05-14 LOC COM STABIL SHARE APP 296-0000-361.0-05 INTEREST-CURRENT 296-0000-361.0-05 INTEREST-CURRENT 296-0000-369.90-00 OTHER 296-0000-391.91-01 CONTRI FROM GENERAL FUND 296-0000-391.90-00 OTHER 296-0000-393.10-00 BONDS 296-2972-311.80-01 TAXES ALLOCATED IN 296-6100-311.30-10 D.D.A. 296-6100-322.40-10 REGISTRATIONS 296-6100-322.40-10 REGISTRATIONS 296-6100-335.90-00 DINATIONS FROM FRIV SOURC 296-6110-330.01-90 OTHER 296-6110-330.90-00 OTHER	1,018,201- 0 0 15,928- 0 0 35,000- 11- 0 0 0 6,545- 16,659- 607- 7,265-	1,100,442- 0 0 94- 0 4,669- 35,105- 0 0 0 0 3,900 2,855- 0 11,745-	$\begin{array}{c} 1,137,300-\\ 0\\ 0\\ 0\\ 524-\\ 0\\ 0\\ 35,105-\\ 0\\ 0\\ 25,920-\\ 0\\ 4,000-\\ 51,500-\\ 1,500-\\ 20,000- \end{array}$	$1,137,300- 0 \\ 0 \\ 0 \\ 524- 0 \\ 0 \\ 35,105- 0 \\ 0 \\ 25,920- 0 \\ 0 \\ 4,000- \\ 51,500- 1,500- 20,000- 0 \\ 20,000- 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\ 0 \\$	$\begin{array}{c} 1,057,457-\\ 0\\ 0\\ 0\\ 1,632\\ 0\\ 1,160-\\ 26,329-\\ 0\\ 0\\ 0\\ 0\\ 0\\ 0\\ 10,725-\\ 18,880-\\ 0\\ 14,760- \end{array}$	0 0 147- 0 1,000- 35,105- 0 25,920- 0 5,375- 30,000- 1,500-	1,014,300-00363-045,105-045,105-0005,375-31,750-1,500-20,000-	1,034,600-00580-045,105-045,105-0005,375-31,750-1,500-20,000-	1,055,300- 0 0 797- 0 0 45,105- 0 45,105- 0 0 0 0 5,375- 31,750- 1,500- 20,000-
*	1,100,216-	1,151,010-	1,275,849-	1,275,849-	1,127,679-		1,118,393-	1,138,910-	1,159,827-
** REVENUE	1,100,216-	1,151,010-	1,275,849-	1,275,849-	1,127,679-	1,256,347-	1,118,393-	1,138,910-	1,159,827-
296-6100-911.10-20 WAGES, PART TIME/SEASONAL	0	0	0	0	0	0	0	0	0
* Salary, Wages, Allowance	0	0	0	0	0	0	0	0	0
296-6100-911.22-00 FICA/MEDICARE, CITY SHARE 296-6100-911.26-00 WORKERS COMP CONIRIB. 296-6100-911.27-00 CAR ALLOWANCE	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0	0 0 0
* Personnel Srvs-Benefits	0	0	0	0	0	0	0	0	0
296-2972-463.34-90 OTHER SERVICES 296-6100-435.30-90 OTHER PROF. SERVICES 296-6100-911.30-12 LECAL FEES 296-6100-911.30-90 OTHER PROF. SERVICES 296-6100-911.34-90 OTHER PROF. SERVICES 296-6100-911.34-90 OTHER SERVICES 296-6100-911.34-90 OTHER SERVICES 296-6110-911.34-90 OTHER SERVICES 296-6110-911.34-90 OTHER SERVICES 296-6110-911.34-90 OTHER SERVICES	19,620 0 400 0 0 0 381,813 10,924 412,757	28,260 0 400 0 0 0 544,163 19,821 	25,920 0 400 0 629,675 20,000 675,995	25,920 0 400 0 653,340 20,000  699,660	10,695 0 400 0 327,045 14,523 352,663	25,920 0 0 0 0 653,340 20,000 	35,920 0 400 0 0 608,035 25,000 669,355	35,920 0 400 0 644,859 25,000 706,179	35,920 0 400 0 0 669,859 25,000 731,179
296-6100-911.41-15 ELECIRIC SIREET LIGHTING 296-6100-911.41-75 WATER/SEWAGE	0 683	0 4,873	0 3,190	0 3,190	0 559	0 3,190	0 4,873	0 4,873	0 4,873

PREPARED 04/05/22, 09:30:47 PROGRAM GM601L PREPARED BY Almaliky, Muhanad MAAREFB	FOR FI	TION WORKSHEET - FU ISCAL YEAR 2023 ENS for FY23/24/25	ND NNN	ACCOUNTING PERIOD PACE	2 10/202	2			
ACCOUNT NUMBER ACCOUNT DESCRIPTION	FY20 ACIUAL	FY21 ACIUAL	FY22 ADOPIED BUDGET	FY22 ADJUSIED BUDGET	FY22 Y-T-D ACIUAL	FINANCE PROJ THIS YEAR	FY2023 Budget Request	FY2024 Budget Request	FY2025 Budget Request
* Utilities	683	4,873	3,190	3,190	559	3,190	4,873	4,873	4,873
296-6100-435.43-00 REPAIR & MAINIENANCE 296-6100-911.43-82 COPIERS R & M	0 0	0 886	0 375	0 375	0 347	0 375	0 350	0 350	0 350
* Repair & Maint Services	0	886	375	375	347	375	350	350	350
296-6100-911.44-10 BUILDING RENIAL	10,830	10,830	7,500	11,415	9,415	12,415	12,140	12,140	12,140
* Rentals	10,830	10,830	7,500	11,415	9,415	12,415	12,140	12,140	12,140
296-6100-435.45-10 ARCHITECT/ENGINEER SVC 296-6100-435.45-20 CONSTRUCTION CONTRACTOR 296-6100-435.45-25 CONSTRCTIN MATERL/SUPPLIES 296-6100-435.45-30 ENGINEERING & INSP SERV 296-6100-435.45-90 OTHER CONSTRUCTION EXP 296-6100-911.45-25 CONSTRCTIN MATERL/SUPPLIES	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0
* Construction Expenses	0	0	0	0	0	0	0	0	0
296-6100-911.51-00 COMMINITY PROMOTION	175,184	179,457	297,530	317,509	78,550	321,109	248,230	256,730	230,980
* Community Promotion	175,184	179,457	297,530	317,509	78,550	321,109	248,230	256,730	230,980
296-6100-911.52-10 GENERAL INSURANCE	3,730	5,829	6,013	6,013	4,509	6,013	12,777	13,137	13,362
* Insurance & Bonds	3,730	5,829	6,013	6,013	4,509	6,013	12,777	13,137	13,362
296-6100-911.53-00 COMMINICATIONS, TELE SERV	1,011	1,046	1,107	1,107	453	1,107	1,093	1,093	1,093
* Communications	1,011	1,046	1,107	1,107	453	1,107	1,093	1,093	1,093
296-6100-911.55-00 PRINIING & BINDING	0	0	0	0	0	0	0	0	0
* Printing & Publishing	0	0	0	0	0	0	0	0	0
296-6100-911.58-10 STAFF TRAINING & TRAN EXP	175	725	3,500	3,500	670	3,500	3,500	3,500	3,500
* Training & Transportation	175	725	3,500	3,500	670	3,500	3,500	3,500	3,500
296-6100-911.60-10 OFFICE SUPPLIES 296-6100-911.60-20 POSTAGE 296-6100-911.61-90 EQUIEMENT - NON CAPITAL 296-6100-911.62-00 REPAIR & MAINT SUPPLIES 296-6100-911.62-40 PLANITNG MATERIALS	395 203 0 0 577	63 0 4,426 0 21,944	1,500 350 33,600 0 40,000	1,500 350 29,685 0 43,600	1,461 2 0 14,505	1,500 350 33,600 40,000	1,500 350 25,000 0 67,332	1,500 350 25,000 0 42,000	1,500 350 25,000 0 42,000

PREPARED 04/05/22, 09:30:47 PROGRAM GM601L PREPARED BY Almaliky, Muhanad MAAREFB		CON WORKSHEET - H ICAL YEAR 2023 Is for FY23/24/25	-	ACCOUNTING PERIOD PAGE	3 10/2022	2			
ACCOUNT NUMBER ACCOUNT DESCRIPTION	FY20 ACTUAL	FY21 ACIUAL	FY22 ADOPIED BUDGET	FY22 ADJUSTED BUDGET	FY22 Y-T-D ACTUAL	FINANCE PROJ THIS YEAR	FY2023 Budget Request	FY2024 Budget Request	FY2025 Budget Request
* Supplies & Materials	1,175	26,433	75,450	75,135	15,968	75,450	94,182	68,850	68,850
296-6100-911.65-00 MEMBERSHIPS 296-6100-911.68-90 OTHER OPERATING EXPENSE	435 0	148 0	940 1,250	940 1,250	462 0	940 0	940 0	940 0	940 0
* Other Expenses	435	148	2,190	2,190	462	940	940	940	940
296-6100-911.71-10 LAND ACQUISITION COST	0	0	0	0	0	0	0	0	0
* Capital Outlay	0	0	0	0	0	0	0	0	0
296-6100-911.80-60 DEBT SERVICE INTEREST	0	0	0	0	0	0	0	0	0
* Debt Service	0	0	0	0	0	0	0	0	0
296-6100-435.92-02 MAJOR ST & TRUNKLINE 296-6100-435.95-16 WEST DEARBORN PARKING SYS 296-6100-911.92-02 MAJOR ST & TRUNKLINE 296-6100-911.95-16 WEST DEARBORN PARKING SYS 296-6100-980.92-75 ERONNTIED FUND 296-6100-980.96-34 FACILITIES FUND	0 0 0 208,118 0	0 0 0 247,631 37,500	0 0 0 252,400 0	0 0 0 252,400 0	0 0 0 0 0	0 0 0 252,400 0	0 0 0 219,600 0	0 0 0 219,600 0	0 0 0 219,600 0
* Transfers Out	208,118	285,131	252,400	252,400	0	252,400	219,600		219,600
296-6100-435.98-00 UNDISIRIEUTED APPROP 296-6100-911.98-00 UNDISIRIEUTED APPROP	0 0	0	30,000 0	30,000	0 0	30,000 0	0 0	0 0	0 0
* Undistributed Appropriat	0	0	30,000	30,000	0	30,000	0	0	0
** EXPENDITURE	814,098	1,108,002	1,355,250	1,402,494	463,596	1,405,759	1,267,040	1,287,392	1,286,867
*** WEST DEN DOWNTOWN DEV AUT	286,118-	43,008-	79,401	126,645	664,083-	149,412	148,647	148,482	127,040
-	286,118-	43,008-	79,401	126,645	664,083-	149,412	148,647	148,482	127,040

#### City of Dearborn East Dearborn Downtown Development Authority Fund Revenue and Fund Balance Trend

Prepared by Finance Department As of April 13, 2022	Actual 2019-2020	Actual 2020-2021	Amended Budget 2021-2022	Projected Budget 2021-2022	Proposed Budget 2022-2023	Proposed Budget 2023-2024	Proposed Budget 2024-2025
Revenue	¢ 045 440	¢ 0.40.000	¢ 000.000	¢ 000.000	¢ 700.400	¢ 005 000	¢ 000.000
Property Taxes Intergovernmental Revenue	\$ 815,148	\$ 843,282	\$ 866,600	\$ 866,600	\$ 790,100	\$ 805,900	\$ 822,000
Federal Sources	-	_	_	_	_	_	_
State, Local Community Stabilization Authority	26,223	23,965	24,000	24,000	20,713	20,713	20,713
Interest on Investments	18,330	97	534	120	298	475	653
Private Source Contributions	7,849	10,250	90,000	90,000	23,750	24,250	24,250
Miscellaneous Revenue	6,350	(4,800)	34,909	36,909	38,156	38,156	38,156
Transfers In	,	( · · · ,	·				
General Fund	8,710	11,775	-	-	-	-	-
General Fund, Sanitation Millage	2,600	10,845	37,620	37,620	41,220	41,220	41,220
Workers' Compensation	155	-	-	-	-	-	-
Total financing sources	885,365	895,414	1,053,663	1,055,249	914,237	930,714	946,992
Expenditures Personnel Services Professional & Contractual Services Sanitation Contractual Services Utilities, Communications R&M Services, Copiers Building Rental Supplies Other Operating Expenses Capital Improvements & Infrastructure (projects) Transfers Out Brownfield Redevelopment Authority Total financing uses	5,069 303,215 2,600 1,200 - 10,830 18,440 120,220 - - 448,590 910,164	325,217 10,845 1,046 886 10,830 30,458 165,374 - 457,004 1,001,660	468,879 37,620 1,107 375 11,415 56,260 344,608 202,980 457,000 1,580,244	468,879 37,620 1,107 375 12,415 56,260 329,153 202,980 <u>335,000</u> 1,443,789	424,205 41,220 1,093 350 12,140 59,350 192,053 - <u>261,200</u> 991,611	446,799 41,220 1,093 350 12,140 36,850 192,638 - 261,200 992,290	446,799 41,220 1,093 350 12,140 36,850 188,847 - <u>261,200</u> 988,499
Estimated Financing Sources Over (Under) Uses	(24,799)	(106,246)	(526,581)	(388,540)	(77,374)	(61,576)	(41,507)
<u>Fund Balance</u> Beginning Balance Prior Year Encumbrances & Advances Encumbrances at Fiscal Year End Ending Fund Balance	813,436 217,265 (300,600) \$ 705,302	705,302 300,600 (283,387) \$ 616,269	616,269 283,387 - \$ 373,075	616,269 283,387 - \$ 511,116	511,116 - - \$ 433,742	433,742 - - \$ 372,166	372,166 - - \$ 330,659

PREPARED 04/05/22, 09:34:51 PROGRAM GM601L PREPARED BY Almaliky, Muhanad MAAREFB		N WORKSHEET - I AL YEAR 2023 for FY23/24/25		ACCOUNTING PERIOD PACE	1 10/2022	2			
ACCOUNT NUMBER ACCOUNT DESCRIPTION	FY20 ACIUAL	FY21 ACIUAL	FY22 ADOPIED BUDGET	FY22 ADJUSIED BUCET	FY22 Y-T-D ACTUAL	FINANCE PROJ THIS YEAR	FY2023 Budget Request	FY2024 Budget Request	FY2025 Budget Request
EAST DEN DOWNIOWN DEV AUT 297-0000-311.40-00 DEVELOPMENT AUTHORITIES	815,148-	843,282-	866,600-	866,600-	863,316-	866,600-	790,100-	805,900-	822,000-
297-0000-311.30-00 DELINQUENT TAXES	0	0-13,202-	000,000	0	003,310	000,000	0	005,900-	022,000
297-0000-330.01-90 OIHER	0	0	0	0	0	0	0	0	0
297-0000-330.04-90 OTHER	0	0	0	0	0	0	0	0	0
297-0000-330.05-14 LOC COMM STABIL SHARE APP	26,223-	23,965-	24,000-	24,000-	24,712-	24,000-	20,713-	20,713-	20,713-
297-0000-361.10-05 INTEREST-CURRENT	18,330-	97–	534-	534-	1,331	120-	298-	475-	653-
297-0000-391.91-01 CONIRI FROM GENERAL FUND	11,310-	22,620-	37,620-	37,620-	28,215-	37,620-	41,220-	41,220-	41,220-
297-0000-391.92-76 DESIGNATED PURPOSES FUND	0	0	0	0	0	0	0	0	0
297-0000-391.96-76 WORKERS COMPENSATION FUND	155-	0	0	0	0	0	0	0	0
297-0000-393.10-00 BONDS	0	0	0	0	0	0	0	0	0
297-2972-311.80-01 TAXES ALLOCATED IN 297-6100-311.30-10 D.D.A.	0	0	0	0	0	0	0	0	0
297-6100-311.30-10 D.D.A. 297-6100-322.40-10 REGISTRATIONS	6,350-	4,800	3,000-	3,000-	10,300-	5,000-	6,250-	6,250-	6,250-
297-6100-330.01-90 OTHER	0,350-	4,800	3,000-	3,000-	10,300-	5,000-	0,250-	0,250-	0,250-
297-6100-330.01-99 CONTRA REV - NON-CDBG FED	0	0	0	0	0	0	0	0	0
297-6100-365.90-00 DONATIONS FROM PRIV SOURC	7,849-	10,250-	90,000-	90,000-	16,800-	90,000-	23,750-	24,250-	24,250-
297-6100-369.90-00 OTHER	0	0	31,909-	31,909-	14,613-	31,909-	31,906-	31,906-	31,906-
-									
*	885,365-	895,414-	1,053,663-	1,053,663-	956,625-	1,055,249-	914,237-	930,714-	946,992-
** REVENUE		895,414-	1,053,663-	1,053,663-	956,625-	1,055,249-	914,237-	930,714-	946,992–
297-6100-911.10-10 SALARIES & WAGES, FULL TM	0	0	0	0	0	0	0	0	0
297-6100-911.10-20 WAGES, PART TIME/SEASONAL	0	0	0	0	0	0	0	0	0
297-6100-911.10-40 OVERTIME, PART TIME/SEAS	0	0	0	0	0	0	0	0	0
* Salary, Wages, Allowance -	 0	0	0		 0	0	 0	 0	0
297-6100-911.21-05 HOSPITAL/MED.INSURANCE	0	0	0	0	0	0	0	0	0
297-6100-911.21-20 DENIAL INSURANCE	0	0	0	0	0	0	0	0	0
297-6100-911.21-25 DEATH/DISMEMBERMENT INS	0	0	0	0	0	0	0	0	0
297-6100-911.21-30 LONG-TERM DISABILITY	0	0	0	0	0	0	0	0	0
297-6100-911.21-55 HCSP 297-6100-911.22-00 FICA/MEDICARE, CITY SHARE	0	0	0	0	0	0	0	0	0
297-6100-911.22-00 FICA/MEDICARE, CITY SHARE 297-6100-911.23-80 401A	0	0	0	0	0	0	0	0	0
297-6100-911.25-00 UNEMPLOYMENT COMPENSATION	5,068	0	0	0	0	0	0	0	0
297-6100-911.26-00 WORKERS COMP CONTRIB.	0,000	0	0	0	0	0	0	0	0
297-6100-911.27-00 CAR ALLOWANCE	0 0	0	0	0	0	0	0	0	0
* Personnel Srvs-Benefits	5,068	0	0	0	0	0	0	0	0
297-2972-463.34-90 OIHER SERVICES	2,600	10,845	37,620	37,620	5,280	37,620	41,220	41,220	41,220
297-6100-435.30-90 OTHER PROF. SERVICES	0	0	0	0	0	0	0	0	0
297-6100-435.34-40 BUILDING DEMOLITION SERV	0	0	0	0	0	0	0	0	0
297-6100-911.30-12 LEGAL FEES	0	0	0	0	0	0	0	0	0

PREPARED 04/05/22, 09:34:51 PROGRAM GM601L PREPARED BY Almaliky, Muhanad MAAREFB	FOR FIS	ON WORKSHEET - F0 CAL YEAR 2023 s for FY23/24/25	IND NNN	ACCOUNTING PERIOD PACE	2 10/202	2			
ACCOUNT NUMBER ACCOUNT DESCRIPTION	FY20 ACTUAL	FY21 ACIUAL	FY22 ADOPIED BUDGET	FY22 ADJUSTED BUDGET	FY22 Y-T-D ACIUAL	FINANCE PROJ THIS YEAR	FY2023 Budget Request	FY2024 Budget Request	FY2025 Budget Request
297-6100-911.30-40 ALDIT SERVICE 297-6100-911.30-90 OTHER PROF. SERVICES 297-6100-911.34-51 ADMIN/MANAGEMENT SERVICE 297-6100-911.34-90 OTHER SERVICES	800 0 302,415	800 0 324,419	800 0 0 396,095	800 0 468,079	800 0 253,834	800 0 0 468,079	800 0 423,405	800 0 445,999	800 0 445,999
* Services-Prof&Contractual	305,815	336,064	434,515	506,499	259,914	506,499	465,425	488,019	488,019
297-6100-435.43-00 REPAIR & MAINIENANCE 297-6100-911.43-82 COPIERS R & M	0 0	0 886	0 375	0 375	0 347	0 375	0 350	0 350	0 350
* Repair & Maint Services	0	886	375	375	347	375	350	350	350
297-6100-911.44-10 BUILDING RENTAL 297-6100-911.44-90 MISCELLANEOUS RENTALS	10,830 0	10,830 0	7,500 0	11,415 0	9,415 0	12,415 0	12,140 0	12,140 0	12,140 0
* Rentals	10,830	10,830	7,500	11,415	9,415	12,415	12,140	12,140	12,140
297–6100–435.45–10 ARCHITECT/ENGINEER SVC 297–6100–435.45–20 CONSTRUCTION CONTRACTOR 297–6100–435.45–30 ENGINEERING & INSP SERV 297–6100–911.45–25 CONSTRCIN MATERL/SUPPLIES	0 0 0 0	0 0 0 0	0 0 0	59,501 137,785 0 0	0 0 0 0	59,501 137,785 0 0	0 0 0 0	0 0 0 0	0 0 0 0
* Construction Expenses	0	0	0	197,286	0	197,286	0	0	0
297-6100-911.51-00 COMMINITY PROMOTION	112,128	157,917	240,430	303,323	77,843	303,323	161,530	161,780	157,780
* Community Promotion	112,128	157,917	240,430	303,323	77,843	303,323	161,530	161,780	157,780
297-6100-911.52-10 GENERAL INSURANCE	6,260	6,234	6,937	6,937	5,202	6,937	11,880	12,215	12,424
* Insurance & Bonds	6,260	6,234	6,937	6,937	5,202	6,937	11,880	12,215	12,424
297-6100-911.53-00 COMMUNICATIONS, TELE SERV	1,200	1,046	1,107	1,107	453	1,107	1,093	1,093	1,093
* Comunications	1,200	1,046	1,107	1,107	453	1,107	1,093	1,093	1,093
297-6100-911.54-00 PUBLISHING	0	0	0	0	0	0	0	0	0
* Printing & Publishing	0	0	0	0	0	0	0	0	0
297-6100-911.58-10 STAFF TRAINING & TRAN EXP	1,397	1,075	3,500	3,500	475	3,500	3,500	3,500	3,500
* Training & Transportation	1,397	1,075	3,500	3,500	475	3,500	3,500	3,500	3,500
297-6100-911.60-10 OFFICE SUPPLIES 297-6100-911.60-20 POSTAGE 297-6100-911.61-00 OPERATING SUPPLIES	401 214 0	63 0 0	1,500 350 0	1,500 350 0	1,526 8 0	1,500 350 0	1,500 350 0	1,500 350 0	1,500 350 0

PREPARED 04/05/22, 09:34:51 PROGRAM GM601L PREPARED BY Almaliky, Muhanad MAAREFB		ON WORKSHEET - CAL YEAR 2023 Is for FY23/24/2		ACCOUNTING PERIOD PAGE	3 10/2022				
ACCOUNT NUMBER ACCOUNT DESCRIPTION	FY20 ACTUAL	FY21 ACIUAL	FY22 ADOPIED BUDGET	FY22 ADJUSIED BUDGET	FY22 Y-T-D ACIUAL	FINANCE PROJ THIS YEAR	FY2023 Budget Request	FY2024 Budget Request	FY2025 Budget Request
297-6100-911.61-90 EQUIPMENT - NON CAPITAL	0	0	7,500	3,585	0	3,585	5,000	5,000	5,000
297-6100-911.62-00 REPAIR & MAINT SUPPLIES 297-6100-911.62-40 PLANTING MATERIALS	0 17,825	0 30,395	0 50,825	0 50,825	0 40,625	0 50,825	0 52,500	0 30,000	0 30,000
* Supplies & Materials	18,440	30,458	60,175	56,260	42,159	56,260	59,350	36,850	36,850
297-6100-435.68-24 SETTLEMENIS EXPENSE	0	0	0	0	0	0	0	0	0
297-6100-435.68-80 LICENSES, FEES & PERMITS	0	0	0	0	0	0	0	0	0
297-6100-911.65-00 MEMBERSHIPS	435	148	1,190	1,190	462	1,190	940	940	940
297-6100-911.66-00 REFERENCE MATERIALS	0	0	0	0	0	0	0	0	0
297-6100-911.67-30 DBN EAST ACTION COMM, INC	0	0	0	0	0	0	0	0	0
297-6100-911.68-80 LICENSES, FEES & PERMITS	0	0	0	0	0	0	0	0	0
297-6100-911.68-90 OTHER OPERATING EXPENSE	0	0	29,658	29,658	14,203	14,203	14,203	14,203	14,203
* Other Expenses	435	148	30,848	30,848	14,665	15,393	15,143	15,143	15,143
297-6100-911.80-60 DEBT SERVICE INIEREST	0	0	0	0	0	0	0	0	0
* Debt Service	0	0	0	0	0	0	0	0	0
297-6100-980.92-75 BROWNFIELD FUND	448,590	457,004	457,000	457,000	0	335,000	261,200	261,200	261,200
* Transfers Out	448,590	457,004	457,000	457,000	0	335,000	261,200	261,200	261,200
297-6100-435.98-00 UNDISTRIBUTED APPROP	0	0	0	5,694	0	5,694	0	0	0
297-6100-911.98-00 UNDISTRIBUTED APPROP	0	0	0	0	0	0	0	0	0
* Undistributed Appropriat	0	0	0	5,694	0	5,694	0	0	0
** EXPENDITURE	910,163	1,001,662	1,242,387	1,580,244	410,473	1,443,789	991,611	992,290	988,499
*** EAST DEN DOMNIOWN DEV AUT	24,798	106,248	188,724	526,581	546,152-	388,540	77,374	61,576	41,507
-	24,798	106,248	188,724	526,581	546,152-	388,540	77,374	61,576	41,507

	WDDDA								EDDDA									
	WEEDER		FYE2023		FYE2023				LUUUA						FYE2023			
			REDUCTIONS/		REDUCTIONS/								FYE2023		<b>REDUCTIONS</b> /			
			ADDITIONS/		ADDITIONS/	FYE2023							REVISED #2		ADDITIONS/	FYE2023		l i constante de la constante d
			CORRECTIONS	FYE2023		REVISED/FINAL				FYE2023	FYE2023	FYE2023	(millage	FYE2023	CORRECTIONS	REVISED/FINAL		1
CONTRACT SERVICES	FYE2022 \$ 25,920,00		3/10/22 \$ 10.000.00	REVISED	3/24/22	DRAFT	FYE2024 \$ 35,920.00	FYE2025	<b>FYE2022</b> \$ 37,620.00	PROPOSED		REVISED	reduction)	REVISED 3/4/22	1	DRAFT	FYE2024 \$ 41,220.00	FYE2025
Sanitation Holiday Décor	\$ 25,920.00	1	\$ 10,000.00	1		\$ 35,920.00 \$ 50,000.00		\$ 35,920.00 \$ 50,000.00	\$ 37,620.00		\$ (5,000.00)	\$ 37,620.00 \$ 10,000.00		\$ 37,620.00 \$ 5,000.00	\$ 3,600.00 \$ 5,000.00		\$ 10,000.00	
Ramadan Lighting	\$ 50,000.00	\$ 10,000.00	\$ 10,000.00			\$ 10,000.00		\$ 10,000.00	\$ 10,000.00	\$ 10,000.00		\$ 10,000.00			\$ 10,000.00		\$ 10,000.00	
Landscape Maintenance	\$ 179,580.00		\$ (7,230.00)			\$ 172,350.00		\$ 179,580.00	\$ 62,500.00			\$ 62,500.00		\$ 62,500.00			\$ 65,170.00	
Snow Removal	\$ 36,500.00	\$ 36,500.00	\$ 10,950.00	\$ 47,450.00		\$ 47,450.00		\$ 36,500.00	\$ 25,000.00			\$ 25,000.00		\$ 25,000.00			\$ 25,000.00	
Bike Racks/Facilities	\$ 4,000.00	\$ 10,000.00		\$ 10,000.00		\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 15,000.00	\$ 10,000.00	\$ (10,000.00)	\$-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Planning - Streetscapes ( South																		
Connector/Schaefer/SMART																		
City/Parking/Alleys/Other)	\$ 40,000.00	\$ 40,000.00	\$ (30,000.00)	\$ 10,000.00		\$ 10,000.00				\$ 25,000.00	\$ (10,000.00)		1	\$ 15,000.00		<u>)</u>		\$ 10,000.00
Planning - Building Conversions Platform Dining	\$ 10,000.00 \$ 37,865.00		s -	\$ 25,000.00	\$ (25,000.00)		\$ - \$ -	<u>\$</u> - \$-	\$ 2,621.00	\$ 12.000.00	\$ (12,000.00)	s -	\$ - \$ -	ş - \$ -	\$ - \$ -	s -	\$ - \$ -	\$ - \$ -
Market Shelter Design/Engineering	\$ 20,000.00		s -	\$ 25,000.00	\$ (25,000.00)		ş - \$ -	ş - \$ -	\$ 2,021.00	\$ 12,000.00	\$ (12,000.00)	ş - \$ -	\$ - \$	s -	ş - Ś -		ş - \$ -	ş - \$ -
Streetscape Enhancements	\$ 11,800.00		\$ 8,000.00	\$ 20,000.00	\$ (25,000.00)	\$ 20,000.00		1	\$ 77,000.00	\$ 40,000.00	Ŷ			Ŧ	1		\$ 15,000.00	
Planting Materials	\$ 40,000.00		\$ 25,332.00			\$ 67,332.00			\$ 50,825.00		\$ (2,500.00)			\$ 52,500.00			\$ 30,000.00	
Planning Public Space Design- City																		
Hall Park	\$ -	\$ -	\$ -	\$ -		\$ -	\$-	\$ -	\$ 12,363.00	\$ -	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$-	\$ -
Planning Public Space Design- Pocket																		
Parks	\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ 15,000.00	\$ (15,000.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Digital Marquee/Over the Road	ć	<i>c</i>	¢	¢		~	¢.	<u>,</u>		é 45.000.55	¢ (45 000 0-)	¢	¢	¢	~	¢	¢	¢
Banner System Michigan Avenue Lighting	> - ¢	\$ - \$ 25,000.00	ş - \$ -	\$ - \$ 25,000.00		\$ - \$ 25,000.00	ş - \$ -	\$ - \$ -		\$ 15,000.00	\$ (15,000.00) \$ -	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$ - \$ -	ş - \$ -	ş - \$ -
Michigan Avenue Lighting Planning - Lot B	ې - د	\$ 25,000.00	\$ - \$ -	\$ 25,000.00	\$ (25,000.00)		ş - \$ -				- <i>ډ</i>	ş - s -	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$	\$ - \$ -	ş - \$ -
W Village Commons Plaza	\$ -	\$ 23,000.00	s -	\$ 23,000.00	\$ (23,000.00)			\$ 25,000.00			ś -	ş -	\$ -	\$ -	\$ -	s -	\$ -	\$ -
Open Door	\$ 50,000.00	\$ 80,000.00	\$ (30,000.00)	\$ 50,000.00	\$ (25,000.00)				\$ 50,000.00	\$ 80,000.00	\$ (35,000.00)			\$ 45,000.00		\$ 45,000.00	\$ 45,000.00	\$ 45,000.00
Dumpster Enclosures	\$ -	\$ -	\$ -	\$ -		\$ -	\$-	\$ -		\$ 20,000.00	\$ (5,000.00)	\$ 15,000.00	\$ -	\$ 15,000.00	\$-	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00
PR Monitor Services	\$ -	\$ 5,000.00	\$ (3,500.00)			\$ 1,500.00		\$ 1,500.00		\$ 5,000.00	\$ (2,500.00)	\$ 2,500.00			\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Pest Control	\$ -	\$ 1,000.00		\$ 1,000.00	\$ 7,500.00	\$ 8,500.00		\$ 1,000.00		\$ 1,000.00	\$ -	\$ 1,000.00		\$ 1,000.00			\$ 1,000.00	
TOTAL CONTRACT SERVICES	\$ 455,665.00	\$ 552,000.00	\$ 33,552.00	\$ 575,552.00		\$ 447,132.00	\$ 468,500.00	\$ 518,500.00	\$ 292,929.00	\$ 428,120.00	\$ (122,000.00)	\$ 306,120.00	\$ (32,500.00)	\$ 273,620.00	\$ 15,270.00	\$ 288,890.00	\$ 268,890.00	\$ 268,890.00
COMMUNITY PROMOTIONS																_		
General Marketing (banners,																		
printing, social media)	\$ 45,000.00	\$ 45,000.00	\$ (10,000.00)	\$ 35,000.00	\$ 5,000.00	\$ 40,000.00	\$ 35,000.00	\$ 35,000.00	\$ 35,000.00	\$ 45,000,00	\$ (15,000.00)	\$ 30,000,00	\$ (15,000.00)	\$ 15,000.00	\$ 5,000.00	\$ 20,000,00	\$ 18,750.00	\$ 18 750 00
Additional Social Media Ads	\$ 45,000.00	\$ 45,000.00	\$ (10,000.00)	\$ 33,000.00	\$ 5,000.00	\$ 40,000.00	\$ 33,000.00	\$ 55,000.00	\$ 55,000.00	\$ 43,000.00	\$ (15,000.00)	\$ 50,000.00	\$ (15,000.00)	, , 15,000.00	\$ 5,000.00	\$ 20,000.00	\$ 10,750.00	\$ 10,750.00
(General)	ś -	\$ 10,000.00	\$ (10,000.00)	ś -		\$ -	ś -	ś -	Ś -	ś -	Ś -	Ś -	ś -	ś -	\$ -	ś -	ś -	Ś -
Branding/Graphic Design	\$ 37,771.00		\$ (2,500.00)			\$ 35,000.00	\$ 32,500.00	\$ 30,000.00	\$ 66,883.00	\$ 37,500.00	\$ -	\$ 37,500.00	\$ -	\$ 37,500.00	\$ (5,000.00	\$ 32,500.00	\$ 32,500.00	\$ 30,000.00
Photography	\$ 5,000.00	\$ 5,000.00	\$ -	\$ 5,000.00	\$ (2,500.00)	\$ 2,500.00	\$ 5,000.00	\$ 2,500.00	\$ 2,500.00	\$ 5,000.00	\$ (2,500.00)	\$ 2,500.00	\$ -	\$ 2,500.00	\$ -	\$ 2,500.00	\$ 2,500.00	2500
Metromode	\$ 9,000.00		\$ -	\$ 9,000.00	\$ (4,500.00)	\$ 4,500.00		\$ 4,500.00	\$ 9,000.00		\$ (4,500.00)			\$ 4,500.00			\$ 2,500.00	\$ 2,500.00
Constant Contact	\$ 250.00		\$ (250.00)			\$ -	\$ -	\$ -	\$ 250.00		\$ -	\$ 250.00		\$ 250.00		<u> </u>	\$ -	\$ -
Web Hosting & Domains	\$ 1,430.00		\$ 250.00			\$ 1,680.00			\$ 1,430.00			\$ 1,430.00 \$ 5.600.00		\$ 1,430.00				
Henry Ford Community Art/Pockets of	\$ 5,600.00	\$ 5,600.00	Ş -	\$ 5,600.00		\$ 5,600.00	\$ 5,600.00	\$ 5,600.00	\$ 5,600.00	\$ 5,600.00	\$-	\$ 5,600.00	Ş -	\$ 5,600.00	ş -	\$ 5,600.00	\$ 5,600.00	\$ 5,600.00
Perception	\$ 10,000.00	\$ 10,000.00	<u>د</u> -	\$ 10,000.00	\$ (5,000.00)	\$ 5,000.00	\$ 10,000.00	\$ 5,000.00	\$ 19,000.00	\$ 20,000.00	\$ (10,000.00)	\$ 10,000,00	\$ (10,000.00)	s -	\$ 5,000.00	\$ 5,000.00	<u>ج</u>	s -
Art Month	\$ 4,000.00		\$ -	\$ 1,000.00	\$ (3,000.00)	\$ 1,000.00		\$ 1,000.00	\$ -	\$ 1,000.00	\$ -	\$ 1,000.00		\$ 1,000.00			\$ 1,000.00	\$ 1,000.00
Fall Promotions	\$ 600.00		\$ -	\$ 1,000.00		\$ 1,000.00			\$ 600.00		\$ -	\$ 1,000.00		\$ 1,000.00			\$ 1,000.00	
Holiday Promotions/Winterfest/SS																		
Kick Off	\$ 38,000.00	\$ 38,000.00	\$ (13,000.00)	\$ 25,000.00		\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 7,500.00	\$ 7,500.00	\$-	\$ 7,500.00	\$ -	\$ 7,500.00	\$ -	\$ 7,500.00	\$ 7,500.00	\$ 7,500.00
Shop Small	\$ 7,750.00	\$ 8,500.00	\$ -	\$ 8,500.00		\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 7,750.00	\$ 8,500.00	\$ -	\$ 8,500.00	\$ -	\$ 8,500.00	\$ -	\$ 8,500.00	\$ 6,000.00	\$ 6,000.00
Restaurant Week (\$16,500 W; \$10k E	ć 20.200.00	¢ 46 500 00	<u>د</u>	¢ 16 500 00		¢ 10 500 00	¢ 10 500 00	¢ 16 500 00	ć 22.010.00	ć 16 500.00	ć (C 500.00)	ć 10.000.00	\$ -	¢ 10.000.00	s -	¢ 10.000.00	ć 10.000.00	ć 10.000.00
budgeted + carry forward from 2021) Tunes at Noon	\$ 29,308.00 \$ 4,700.00		\$ - \$ (1,000.00)	\$ 16,500.00 \$ 5,000.00		\$ 16,500.00 \$ 5,000.00			\$ 22,010.00	\$ 16,500.00	\$ (6,500.00)	\$ 10,000.00 \$ -	- د	\$ 10,000.00 \$ -	- ڊ	\$ 10,000.00	\$ 10,000.00	00.000.00 ¢
Friday Nites	\$ 4,700.00		\$ (1,000.00) \$ -	\$ 30,000.00		\$ 30,000.00			1			\$ - \$ -	1	\$ - \$ -		s -		<u> </u>
Movies in the Park	\$ 2,300.00		\$ -	\$ 2,500.00	\$ 2,500.00	\$ 5,000.00		\$ 2,500.00	\$ 2,300.00	\$ 2,300.00		\$ 2,300.00	\$ -	\$ 2,300.00	\$ -	\$ 2.300.00	\$ 2,300.00	\$ 2,300.00
Ladies Night Out	\$ 3,700.00		\$ (2,000.00)			\$ 4,500.00			,			\$ -	1	\$ -	1	\$ -	, ,	. ,
Perennial Exchange	\$ 700.00		\$ -	\$ 700.00		\$ 700.00	\$ 700.00	\$ 700.00	\$ 700.00	\$ 700.00	\$ -	\$ 700.00		\$ 700.00	\$ -	\$ 700.00	\$ 700.00	\$ 700.00
Kids Day	\$ 6,000.00	\$ 17,000.00	\$ (2,000.00)		\$ (5,000.00)	\$ 10,000.00						\$-		\$-		\$ -		
Beer Festival Partnership		\$ -	\$ 2,000.00			\$ 2,000.00								\$ -		\$ -		$\vdash$
Wayfinding	\$ 10,000.00	\$ 20,000.00	\$ -	\$ 20,000.00		\$ 20,000.00			\$ 10,000.00		\$ (10,000.00)				\$ 10,000.00			\$ -
BUILD Institute/Entrepreneur Dev	\$ 10,000.00		\$ (10,000.00)		¢ (5.000.55)	Ş -		\$ -	ć		\$ (5,000.00)				\$ -	\$ -	\$ -	\$ -
SEO/SEM Social District	\$ 10,000.00 \$ 50,000.00		\$ - ¢	\$ 10,000.00 \$ 25,000.00		\$ 5,000.00 \$ 10,000.00			\$ 5,000.00	\$ 10,000.00 \$ -	\$ (5,000.00) \$ -	\$ 5,000.00 \$ -		\$ 2,500.00 \$ -		\$ 2,500.00 \$ -	\$ 2,500.00 \$ -	\$ 2,500.00 \$ -
Farmers Market	\$ 50,000.00		Ş -	\$ 25,000.00	÷ (10,000,00)	\$ 10,000.00			\$ - \$ 10,000.00	7				\$ 15,000.00			\$	Ŧ
H2BE	\$ -	\$ -	\$ -	\$ 25,000.00			\$ 25,000.00		\$ 40,000.00		\$ (5,000.00)	\$ 15,000.00	\$ -	\$ 15,000.00	\$ -	\$ 15,000.00	\$ 15,000.00	\$ -
Community Gardens	\$ -	\$ -	\$ -	\$ -			\$ -		\$ 1,000.00		1			\$ 1,000.00			\$ 500.00	\$ 500.00
Ramadan Pop Ups	\$ -	\$ 5,000.00	\$ (5,000.00)				\$ -		\$ -	\$ 5,000.00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	\$ 5,000.00		\$ 5,000.00			\$ -	\$ -
Green Earth Week	\$ -	\$ 6,000.00	\$ (3,000.00)			\$ 3,000.00			\$ -	\$ 6,000.00		\$ 4,000.00	\$ -	\$ 4,000.00	\$ (2,000.00	\$ 2,000.00		\$ -
Sidewalk Sale	\$ -	\$-	\$-	\$-		\$ -	\$-		\$ 600.00	\$ 2,500.00	\$-	\$ 2,500.00	\$ (1,500.00)	\$ 1,000.00	\$-	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Summer Music Series (formerly			l						L				L		l			I. –
Jazz/Mosaic)	Ş -	Ş -	\$ -	Ş -		Ş -		\$ -	\$ 25,000.00		\$ (15,000.00)		\$ (25,000.00)				\$ 45,000.00	
Eastborn Clean Up Downtown Day Sale	\$ -	\$ -	\$ - \$ (3.500.00)	\$ -			\$ -	é 3 500 00	ć	\$ 500.00		\$ 500.00		\$ 500.00			\$ -	\$ -
Open House	Ş -	\$ 5,000.00 \$ 1,000.00	\$ (2,500.00) \$ (1,000.00)			\$ 2,500.00 \$ -	\$ 2,500.00 \$ -	\$ 2,500.00 \$ -	Ş -	\$ 5,000.00 \$ 1,000.00	\$ (2,500.00)	\$ 2,500.00 \$ 1,000.00		\$ 2,500.00	\$ (1,000.00 \$ -		\$ 1,500.00 \$ -	\$ 1,500.00 \$ -
Translation Services		\$ 2,500.00	\$ (1,500.00)			\$ 1,000.00				\$ 2,500.00	\$ (1,500.00)						<b>017</b> ,000.00	
Awards/Volunteer Recognition		\$ 1,500.00				\$ 750.00		- 2,000.00	1	\$ 1,500.00		\$ 1,500.00					\$ 750.00	
,		,5555.50	. (750.00)		ı					,500.00		. 1,500.00	. (150.00)		1.1		, ,55.50	

Incubator/Pop Up Shops	\$ 20,000.0	0 \$ (10,000.00)	\$ 10,000.00	\$ (10,000.00)	ć	\$ 10,000.00	ć		\$ 20,000.00	\$ (10,000.00)	\$ 10,000.00	\$ (10,000.00)	ś -	\$ - <u>\$</u>		Ś -	ć
Mobility Marketing	\$ 20,000.0			\$ (10,000.00)			ş - ¢ -		\$ 20,000.00 \$ 7,500.00	\$ (10,000.00)				s - s		ş - \$ -	\$ - ¢
SWAG		,			\$ 2.500.00	7	\$ - \$ 1.500.00		\$ 7,500.00 \$ 10.000.00	,				7		- T	<u>&gt;</u> -
3WAG	\$ 10,000.0	0 \$ (7,500.00)	\$ 2,500.00		\$ 2,500.00	\$ 1,500.00	\$ 1,500.00		\$ 10,000.00	\$ (5,000.00)	\$ 5,000.00	\$ (5,000.00)	ş -	ş - ş	-	\$ 2,500.00	\$ 1,000.00
TOTAL COMMUNITY PROMOTIONS	¢ 344 400 00 ¢ 300 000 0	c (07.050.00)	¢ 212 720 00		¢	¢ 201 720 00	ć 255 000 00	ć 272 422 00	¢ 200 700 00	¢ (404 350 00)	¢ 205 520 00	ć (00 500 00)	¢ 170 000 00	¢ (14 500 00)		¢ 1 C1 700 00	¢ 457 700 00
TOTAL COMMUNITY PROMOTIONS	\$ 341,109.00 \$ 399,980.0	0 \$ (87,250.00)	\$ 312,730.00		\$ 2/3,230.00	\$ 281,730.00	\$ 255,980.00	\$ 272,123.00	\$ 369,780.00	\$ (104,250.00)	\$ 265,530.00	\$ (89,500.00)	\$ 176,030.00	\$ (14,500.00)	5 161,530.00	\$ 161,780.00	\$ 157,780.00
MANAGEMENT																	
	A 100 110 00 A 005 705 0		4 005 705 00		A	A	A 040 000 00	A 400 440 00	A 005 705 00	<b>^</b>	A	<u>^</u>	A 005 705 00			4 240 220 00	4 240 220 20
POW Communications Management	\$ 193,140.00 \$ 205,735.0 \$ 20,000.00 \$ 22,500.0	-	\$ 205,735.00 \$ 22,500.00		\$ 205,735.00 \$ 22,500.00	.,	\$ 218,329.00 \$ 25,000.00	\$ 193,140.00 \$ 20,000.00	\$ 205,735.00 \$ 22,500.00	ş - \$ -	\$ 205,735.00 \$ 22,500.00		\$ 205,735.00 \$ 22,500.00			\$ 218,329.00 \$ 22,500.00	
Land Acquisition (\$23k estimated)	\$ 20,000.00 \$ 22,500.0	0	\$ 22,300.00		\$ 22,300.00	\$ 23,000.00	\$ 23,000.00	\$ 20,000.00	\$ 22,500.00	\$ -	\$ 22,300.00	\$ -	\$ 22,500.00		\$ 22,500.00	\$ 22,300.00	\$ 22,300.00
TIF Plan Revisions	\$ 10.000.00 \$ 10.000.0	0 \$ (10,000.00)	<u>ې -</u> د -		- с		<del>ş -</del> \$ -	э - с	\$ 10.000.00	\$ (10.000.00)	ې <u>-</u> د ـ	\$ - \$ -	s -		-	<u>s</u> -	\$ -
Internship Program	\$ - \$ 10,000.00						<u>-</u>	э - с	\$ 10,000.00 \$ 10,000.00	\$ (6,000.00)		Ŷ	Ŧ	<u>د</u>	-	- T	<u>s</u> -
	\$ 223,140.00 \$ 248,235.0				Ŧ	\$ 243.329.00	Ŷ	\$ 213,140.00	.,		,	( , ,	\$ 228,235.00	Ŷ	·	\$ 240,829.00	Ŧ
TOTAL MANAGEMENT	3 223,140.00 3 248,233.0	0 \$ (20,000.00)	\$ 228,235.00		\$ 226,235.00	\$ 245,529.00	\$ 243,329.00	\$ 215,140.00	\$ 248,235.00	\$ (18,000.00)	\$ 252,255.00	\$ (4,000.00)	\$ 226,235.00	ş - ;	\$ 228,233.00	\$ 240,829.00	\$ 240,829.00
OFFICE EXPENSES																	
Audit	\$ 400.00 <b>\$ 400.0</b>	0 Ś -	\$ 400.00		\$ 400.00	\$ 400.00	\$ 400.00	\$ 800.00	Ś 800.00	Ś -	\$ 800.00		Ś 800.00		800.00	\$ 800.00	\$ 800.00
Insurance	\$ 6,013.00 \$ 6,013.0				\$ 6,013.00		\$ 6,013.00	\$ 6,937.00	1	ş -	\$ 6,937.00		\$ 6,937.00		6,937.00		
Postage	\$ 350.00 \$ 350.0				\$ 350.00		\$ 350.00	\$ 350.00		\$ -	\$ 350.00		\$ 350.00	9	350.00		
Copier	\$ 375.00 \$ 375.0				\$ 375.00		\$ 375.00	\$ 375.00		\$ -	\$ 375.00		\$ 375.00		375.00	\$ 375.00	\$ 375.00
Training & Transportation	\$ 3,500.00 \$ 3,500.0	0\$-	\$ 3,500.00		\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ -	\$ 3,500.00		\$ 3,500.00	4	3,500.00	\$ 3,500.00	\$ 3,500.00
Communications	\$ 1,107.00 \$ 1,107.0	0\$-	\$ 1,107.00		\$ 1,107.00	\$ 1,107.00	\$ 1,107.00	\$ 1,107.00	\$ 1,107.00	\$ -	\$ 1,107.00		\$ 1,107.00	ç	1,107.00	\$ 1,107.00	\$ 1,107.00
Memberships	\$ 940.00 \$ 940.0	0\$-	\$ 940.00		\$ 940.00	\$ 940.00	\$ 940.00	\$ 1,190.00	\$ 940.00	\$ -	\$ 940.00		\$ 940.00	ç	940.00	\$ 940.00	\$ 940.00
Office Supplies	\$ 1,500.00 \$ 1,500.0	0\$-	\$ 1,500.00		\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ -	\$ 1,500.00		\$ 1,500.00	ç	1,500.00	\$ 1,500.00	\$ 1,500.00
Office Cleaning	\$ 455.00 \$ 455.0	0 \$ (455.00)			\$ -	Ŷ	\$-	\$ 455.00	\$ 455.00	\$-	\$ 455.00		\$ 455.00	\$ (455.00) \$	s -	\$-	\$-
Building Rental	\$ 7,500.00 \$ 12,140.0	0\$-	\$ 12,140.00		\$ 12,140.00	\$ 12,382.80	\$ 12,625.10	\$ 7,500.00	\$ 12,140.00	\$ -	\$ 12,140.00	\$ -	\$ 12,140.00	\$ - \$	\$ 12,140.00	\$ 12,382.80	\$ 12,625.10
TOTAL OFFICE EXPENSES	\$ 22,140.00 \$ 26,780.0	0 \$ (455.00)	\$ 26,325.00		\$ 26,325.00	\$ 26,567.80	\$ 26,810.10	\$ 23,714.00	\$ 28,104.00	\$ -	\$ 28,104.00	\$-	\$ 28,104.00	\$ (455.00) \$	\$ 27,649.00	\$ 27,891.80	\$ 28,134.10
OTHER EXPENSES											\$ -						
Non-capital Equipment (Lighting &																	
Repairs)	\$ 33,600.00 \$ 33,600.0	0 \$ (8,600.00)	\$ 25,000.00		\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 7,500.00	\$ 7,500.00	\$ -	\$ 7,500.00	\$ -	\$ 7,500.00	\$ (2,500.00)	5,000.00	\$ 5,000.00	\$ 5,000.00
Utilities	\$ 1,250.00 \$ 1,250.0	0 \$ (1,250.00)	\$-		\$ -	\$-	\$ -		\$ 1,250.00	\$ -	\$ 1,250.00	\$ -	\$ 1,250.00	\$ (1,250.00) \$	s -	\$-	\$ -
Water	\$ 3,190.00 \$ 4,873.0	0\$-	\$ 4,873.00		\$ 4,873.00				\$ -		\$ -		\$ -	\$ - \$	5 -	\$ -	\$ -
Undistributed Appropriation																	
(Library??)	\$ 30,000.00 \$ -	\$ -	\$-		\$ -	\$ -	\$ -		\$ -		\$ -	\$ -	\$-	\$ - \$	- 6	\$ -	
Brownfield/Bond Debts	\$ 252,400.00 \$ 252,400.0	0\$-	\$ 252,400.00		\$ 252,400.00	\$ 252,400.00	\$ 252,400.00	\$ 457,000.00	\$ 457,000.00	\$ -	\$ 457,000.00	\$ -	\$ 457,000.00	\$ (195,800.00)	\$ 261,200.00	\$ 250,000.00	\$ 250,000.00
Other Operating Expenses (Artspace										1.							
Loans)	\$ - \$ -	\$ -	\$-		\$ -	\$ -	\$ -	\$ 29,658.00	\$ 29,658.00	\$ -	\$ 29,658.00			1			\$ -
OTHER EXPENSES	\$ 320,440.00 \$ 292,123.0	0	\$ 282,273.00		\$ 282,273.00	\$ 277,400.00	\$ 277,400.00	\$ 494,158.00	\$ 495,408.00	\$ -	\$ 495,408.00	\$-	\$ 495,408.00	\$ (199,550.00)	\$ 295,858.00	\$ 255,000.00	\$ 255,000.00
PERMITTON																	
REDUCTION		\$ (73,511.00)		\$ (132,000.00)						\$ (242,063.00)		\$ (125,813.00)		\$ 957.00			
GRAND TOTAL	\$ 1,362,494.00 \$ 1,519,118.0	0	\$ 1,425,115.00		\$ 1,257,195.00	\$ 1,297,526.80	\$ 1,322,019.10	\$ 1,296,064.00	\$ 1,569,647.00		\$ 1,327,397.00		\$ 1,201,397.00	ç	5 1,002,162.00	\$ 954,390.80	\$ 950,633.10

Component Unit Tax	c Cap	ture	West DDDA	<u>East DDDA</u>	Component Unit Ta	x Cap	oture	West DDDA	<u>East DDDA</u>
Taxable Value			46,469,460	33,130,266	Taxable Value			47,863,544	34,124,174
Base Value			11,121,012	9,126,250	Base Value			11,121,012	9,126,250
Capture Value			35,348,448	24,004,016	Capture Value			36,742,532	24,997,924
		<i>TY2021</i>					<i>TY2022</i>		
Tax Authority		Millage			Tax Authority		Millage		
City of Dearborn					City of Dearborn				
City Operating	S	15.0000	530,226.72	360,060.24	City Operating	S	15.0000	551,137.98	374,968.86
City Voted	S	3.5000	123,719.57	84,014.06	City Voted	S	-	-	-
City Rubbish	S	1.9100	67,515.54	45,847.67	City Rubbish	S	1.9100	70,178.24	47,746.03
City Debt CSO 2004	W	3.8400	-	-	City Debt CSO 2004	W	3.8400	-	-
City Debt CSO 2018	W	0.7300	-	-	City Debt CSO 2018	W	0.7300	-	-
City Library	S	1.6900	59,738.88	40,566.79	City Library	S	1.6900	62,094.88	42,246.49
Wayne County					Wayne County				
Wayne Operating	S	5.6347	199,177.90	135,255.43	Wayne Operating	S	5.6347	207,033.15	140,855.80
Wayne Voted	W	0.9506	33,602.23	22,818.22	Wayne Voted	W	0.9506	34,927.45	23,763.03
Wayne Soldiers	W	0.0367	1,297.29	880.95	Wayne Soldiers	W	0.0367	1,348.45	917.42
Wayne Public Safety	W	0.9358	33,079.08	22,462.96	Wayne Public Safety	W	0.9358	34,383.66	23,393.06
Wayne Parks	W	0.2453	8,670.97	5,888.19	Wayne Parks	W	0.2453	9,012.94	6,131.99
Wayne Zoo	W	0.0997	-	-	Wayne Zoo	W	0.0997	-	-
WCTA (SMART)	W	0.9949	35,168.17	23,881.60	WCTA (SMART)	W	0.9949	36,555.15	24,870.43
HCMA	W	0.2089	7,384.29	5,014.44	HCMA	W	0.2089	7,675.51	5,222.07
Wayne DIA	W	0.1995	-	-	Wayne DIA	W	0.1995	-	-
,									
HFCC	S	4.0000	-	96,016.06	HFCC	S	4.0000	-	99,991.70
	-			, ,		-			,

1,099,580.64 842,706.61

1,014,347.41 790,106.88

Proposed Sale of Outdoor Seating Platforms - EDDDA

Motioned by:

Seconded by:

- **WHEREAS:** It is the goal of East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) to establish areas of increased customer traffic and sales at established businesses with unique attractions; and
- **WHEREAS:** The EDDDA established an outdoor platform dining structure program for the purpose of additional seating for restaurants and bars in the district; and
- **WHEREAS:** The EDDDA Board authorized a purchase from Unilock of up to \$7600 for one (8' x 40') outdoor seating platform from account # 297-6100-911-34-90; and
- **WHEREAS:** One Outdoor Seating Platform was purchased for \$6,000 and installed for \$1,500 at the City Parking Lot at the southeast corner of Michigan and Williamson to be used by Good Burger and Koja Sushi; and
- **WHEREAS:** Good Burger and Koja Sushi have decided they do not want to use the platform, and removal and storage of the platform will cost approximately \$1,500.00;
- **WHEREAS:** The City of Dearborn Purchasing Department has indicated that the EDDDA may sell the platform through its Govdeals.com bidding process;
- **RESOLVED:** The Dearborn DDA Execute Committee has reviewed the sale program and terms, and recommends the sale of the platform for a minimum of \$3,500.00 through the City's Govdeals.com bidding process; so let it be
- **RESOLVED:** The EDDDA Board authorizes the Manager of the DDDAs to execute necessary contracts, contingent on City Council approval, subject to the review and approval of Corporation Counsel.

Yes: No: Abstained: Absent:

Proposed Sale of Outdoor Seating Platforms - WDDDA

Date Adopted:

Motioned by:	
Seconded by:	
WHEREAS:	It is the goal of East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) to establish areas of increased customer traffic and sales at established businesses with unique attractions; and
WHEREAS:	The WDDDA established an outdoor platform dining structure program for the purpose of additional seating for restaurants and bars in the district; and
WHEREAS:	The WDDDA Board authorized a purchase from Unilock of up to \$7600 for each (8' x 40') outdoor seating platform from account # 296-6100-911-34-90; and
WHEREAS:	One Outdoor Seating Platform was purchased for \$5954 and installed for \$1,500 on Howard St. to be used by La Fork ; and
WHEREAS:	La Fork has decided they do not want to use the platform, and removal and storage of the platform will cost approximately \$1,500.00;
WHEREAS:	The City of Dearborn Purchasing Department has indicated that the WDDDA may sell the platform through its Govdeals.com bidding process;
RESOLVED:	The Dearborn DDA Execute Committee has reviewed the sale program and terms, and recommends the sale of the platform for a minimum of \$3,500.00 through the City's Govdeals.com bidding process; so let it be
RESOLVED:	The WDDDA Board authorizes the Manager of the DDDAs to execute necessary contracts, contingent on City Council approval, subject to the review and approval of Corporation Counsel.

Yes: No: Abstained: Absent:

RAP GRANT\_PEDESTRIAN ALLEY\_RESOLUTION OF SUPPORT

Date Adopted:	
Motioned by:	
Seconded by:	
WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) is committed to supporting business growth and stimulating the economy through planning, implementing and funding physical improvements and business assistance programs and projects within the district; and
WHEREAS:	The EDDDA has established and allocated funds for Capital Improvement Project (M20017) for parking lot and alley improvements in the EDDDA with \$787,718 remaining in the fund balance for improvements; and
WHEREAS:	The EDDDA has prioritized improving the pedestrian alley north of Michigan Avenue that runs from the Neckel to 5050 parking lots behind the Arab American National Museum (AANM) and Masri Clinic, shops and restaurants; and
WHEREAS:	The EDDDA envisions creating a dynamic space for public gatherings, adjacent property owner usage, dining, culture, art and innovative programming. Adjacent businesses including the AANM, Adonis and Prime Eatery have all indicated the need for outdoor space opportunities due to COVID-19 impacts and consumer demand for safe, outdoor dining, cultural and innovative business services, programming and engagement; and
WHEREAS:	The EDDDA is in the process of developing plans for the pedestrian alley improvements and intends to apply for the MEDC Revitalization and Placemaking Grant that requires a 50% match with the intention to complete the pedestrian alley project by Fall 2023 and no later than the required timeframe of the grant requirements; therefore, let it be
RESOLVED:	That the EDDDA strongly supports applying for the MEDC Revitalization and Placemaking Grant due on June 3, 2022, for the pedestrian alley improvements that stimulate and grow the local economy, and the EDDDA commits the necessary 50% matching funds to match of the grant request not to exceed a total project cost of \$1, 575, 436 through its CIP M20017 project.

Yes: No: Abstain: Absent:





## May 9, 2022

9 a.m.

Attendees: Jackie Lovejoy, Matthew Dietz, Eric Woody, Moe Hider, Sam Abbas, Hassan Sheikh, Cathleen Francois, Steve Deisler, Cristina Sheppard-Decius, and Janet Bloom.

- 1. JOINT BOARD MEETING AGENDA ITEMS
  - a. FYE2023 Budget

Budget hearing is slated on May 25th.

b. Sale of Platforms

Steve D. to follow up with Licia in Legal to find out parameters. It has been difficult to find someone to move. If we need to pull and store, Jackie recommends contacting Morse Moving. Jackie and Janet have used this vendor for office moves.

c. Bylaws

Checking with Legal on review to see if ready to present.

- 2. WDDDA ONLY ITEM
  - a. Open Door Dearborn grant criteria recommendations for FYE2023 specific focused on retail

Steve D. - reviewing whether to put a moratorium on restaurants/bars and put more emphasis on retail. Target smaller retail so get more small speciality shops. Will need to adjust grant guidelines. Cristina - need to realize there is market demand and the mix is based on what the community supports. Sam doesn't see a small grant being a driver for retail. Markets dictate what's needed.

Cristina - bring discussion back to Design/DEV.

- 3. EDDDA
  - a. Temporary Landscape Services EDDDA Janet - 5-6 quotes put out for temporary services and worked on over weekend. Hope to have all received in by today.
  - b. City Hall Park Redesign
- 4. NEW BUSINESS/DISCUSSION
- OLD BUSINESS FOR AGENDA Lot E - looks good SmithGroup - work load with them over next few months.





#### 6. CALL TO EXEC COMMITTEE

Homecoming - work on coordinating efforts by administration on event with businesses. Use of parking lots/shuttles, etc.

### JUNE ITEMS SLATED

- o Board Member Job Description
   o Market Data / Survey
   o Raised Planter Landscape Installation EDDDA
- o Tree Well Removal EDDDA
- o Fence Repairs WDDDA





#### Join Zoom Meeting

https://zoom.us/j/323245564?pwd=NnhnNjVNSE1tVTdHNjVMak91dC9nZz09 Meeting ID: 323 245 564 Password: 265323 Dial by your location +1 312 626 6799 US (Chicago) +1 929 205 6099 US (New York) Meeting ID: 323 245 564 Join by Skype for Business: https://zoom.us/skype/323245564

# April 27, 2022 2 p.m.

Attendees: Hassan Sheikh, Matthew Dietz, Mike Kirk, Steve Deisler, Cristina

# Agenda

- I. Open Door Dearborn
  - a. Applicants
    - i. WDDDA Ali Nasser

Sheppard-Deisler, Janet Bloom, and Steve Horstman (joined 2:20 pm).

Ali's application is still in process since quotes are still needed and a digital file of plans requested. Robusto's Open Door application is expected and should have soon. DEV will hold special meeting, hopefully in a week or two, to review the completed applications.

b. WDDDA retail criteria

Steve D. - we have lots of dollars going to restaurants (ratio of 4 to 1) of more restaurants than retail Should application criteria priorities change? Need to review Inventory Gaps in retail merchandising.

Options: 1) give priority to inventory gap retail 2) moratorium on grants to restaurants/bars/food establishments 3) retail applicant fitting the inventory gap list shall be given a maximum grant of up to \$15,000 4) individual buildings or specific blocks of buildings could be targeted for grants 5) review the inventory gap list and update if needed.

Steve D. will check with Michigan Retailers Assoc. Hassan - we shouldn't put more hurdles to obtain funds. We need more support







for retail so how do we stimulate that. Mike - use a sq. footage formula. Cap the size of building we support, so it pushes to small retailers in small spaces. One option is pop up experiences. Cristina - look at businesses that are also experiences that could shift customer participation within downtown at different times.

II. Committee Recruitment

Janet to send out list of suggestions given and assignments on who can contact those for joining.

Committee needs to review day and time of meeting so it is accommodating for participants.

- III. MEDC Grants Updates/Needs
  - a. Match on Main

District 12 was awarded the grant. Other two, Green Brain and Haraz Coffee, were contacted by MEDC that they didn't receive.

b. RAP Grant Update

Working with 5050 property to see options. Hassan asked for a meeting to be set up to discuss.

Another one is the empty lot next to Better Health.

POW team to create template letter of support for such projects. t Research Plan

IV. Market Research Plan

Able to meet with Jordan T. and Hassan about two firms, Cobalt and Placer.ai, on market research. Implementation will be done in phases. DDDAs along with Warren and Dix be involved in initial research with targets of customer data, location mapping, traffic counts (vehicular and pedestrian), events and project impacts. City has secured Dynamo for metrics. Might be able to see if DDDAs can tap into.

- V. Business Development & Assistance
  - a. BAT Recap of Sustainability Forum

Went very well and speakers were very informative. It was on Facebook live. Speakers were from Green Living Science, Green Portfolio Solutions, LLC and PACE Loan Group (PLG) and Jordan Twardy, City of Dearborn ED Director.

Look at doing a block to test out recycling using the speaker resources.

Meeting invite in next week or two to Jordan T. and Hassan on

b. Property Updates

Building and land use surveys are still in process. Seeing lots of new business signs up. UBreak/I Fix, a couple more restaurants, and







LeCigar property - second floor coming along. Trying to track projects as they come aboard. Trying to contact new owner of old Citizen's Bank location. Former Peacock building more forward with their grant. Cristina - would like to try and reach owner of the old Citizens Bank.

K&W Realty are still working to finish project. Need to figure out a plan to help get them to completion so they can receive the awarded funds from Open Door grant.

- VI. Vision Plan Update
- VII. Wayfinding
- VIII. Multi-Modal & Physical Improvement Projects Updates
  - a. Bike/Scooter Facilities survey plan

Talk to U of M, Ford, and other communities to get data to help share with council to show it is a viable mobility option in Dearborn. Have developed a student survey and will run past Bike Share meeting.

- b. Public Spaces
  - i. City Hall Park

Cristina - conversation at board meeting; wrapping up design concepts to give to Mayor's office; they are working on grants to help support.

- ii. Farmers Market Shed deferring to City admin
- iii. EDDDA Pedestrian Alleys
- c. Infrastructure

Koja no longer wants platform; will take to executive committee to see if it can be sold. No other businesses are expressing interest to use. Haraz may be interested due to asking for platform help with MEDC grant plan. Hassan- need to look at process to do this.

- d. Landscape/Maintenance Update Working on quotes for service after May 8, Fairlane Grounds last day. Have been very please with work of Fairlane Grounds.
- e. Art banner program & striping/art for W. Village Dr. Cristina - spoke to Emmajean and Sasha and looking to work with youth on banner designs. Matthew - check on Exhibition Columbus and how they engaged a block. Mike - for high traffic areas - not paint but use a plastic composite (3M).



# DOWNTOWN DEARBORN PROMOTIONS COMMITTEE MINUTES



# April 27, 2022

### 9 a.m.

Attendees: Matthew Dietz, Katie Merritt, Elizabeth Curran, Julie Schaefer, Cathleen Francois, Helen Lambrix, Cristina Sheppard-Decius, Janet Bloom, and Hassan Sheikh (joined 10am).

A. Storytelling Time– What's Happening Around Town Katie - Comic Book Day Saturday, May 7. Will send social media assets to Helen to send out via Downtown Dearborn social media.

Matthew - East vs West art show was Saturday and attendance was low but fought against Miggy's 3000 hit and the first beautiful weather day. Black Box had an Arab American Arts show and that did well.

- B. Communications/Social Media
  - a. Monthly Report

Reviewed report, Helen - we are at 1.2 million impressions and our goal is 3 million so on track to hit. Top posts were The Lobster Pit, Dave's Hot Chicken, Preservation Dearborn of M Cantina, and the check list of all participating restaurants. LaPita liked the content created and shared all over.

- C. 1<sup>st</sup> Quarter Events 2022
  - a. Final DRW Wrap Up

Helen - last event was 2019. We doubled all social media metrics from 2019 - audience, engagement, and impressions.

Reviewed DRW media wrap up flyer. Only paid items are Comcast ads and social media boosts. Budget was \$8,000-\$10,000 less than 2019. Cathleen - all participating restaurants for 2022 have committed to come back for next year.



Join Zoom Meeting https://zoom.us/j/308 973055?pwd=Sy9GNI BXaGZ4UmgxRIZrRz k3WTdHQT09

Meeting ID: 308 973 055 Password: 123811

One tap mobile +19292056099,,3089 73055# US (New York) +13126266799,,3089 73055# US (Chicago)

Dial by your location +1 929 205 6099 US (New York) +1 312 626 6799 US (Chicago) +1 301 715 8592 US

Meeting ID: 308 973 055 Find your local number: <u>https://zoom</u> .us/u/adku9ngvrM

Join by Skype for Business https://zoom.us/skyp e/308973055





### D. Metromode Contract – 7 stories

They are doing Instagram takeover per story. Helen - feature arts community in both districts. Matthew - Image Works, Fishnet, Janet Consela (currently in Centennial Library - ends May 3). Julie - another showing coming in Rotunda Gallery with photography. Cover AANM reopening and feature Artist in Residence program. Julie - cover outdoor eating.

- E. Volunteer Management
  - a. DFNA Relationship Janet Cristina and I attended the Dearborn Federation of Neighborhood Associations. It is a good conduit of information from the neighborhoods and for us to share what we are doing and also provide areas of engagement residents could take part in.
  - b. Committee Recruitment Ask Mary Laundroche to see if she wants to join committee.
- F. 2<sup>nd</sup> Quarter Events 2022
  - a. Adventures on the Ave (LNO)

Cathleen - not getting a lot of traction so far for this event. Moved from one day to a week. Note that Taste of Dearborn is June 15 and Ford Fireworks in Detroit is June 27.

- b. Spring Sale Cathleen - starting reach out to businesses
- c. Perennial Exchange
   Cathleen adding seed library and garden associations/groups to activities on site.
- d. Healthy Dearborn Programming
- G. 3<sup>rd</sup> Quarter Events 2022
  - a. Movies in the Park Final Movie Selection/AANM Offer
  - b. Homecoming Administration has moved from Ford Field to Performing Arts Center.
  - c. Event Surveying Develop plans on digital/onsite surveying plans. Cristina - look at







doing boards or photos of ideas for type of activities/events people want to see hosted in downtown. Cristina will work with Alia in Communications on a more structured survey plan. Matthew - do a QR code for people to answer questions.

- d. Other Event Updates
- H. COMMITTEE ASSIGNMENTS/TAKE AWAYS
  - a.
- I. TO DO/DISCUSSION FOR FUTURE
  - a. Legal/Financial Collection of Funds on Square/Paypal
  - b. Fan Club Drive/Friends of Downtown Dearborn

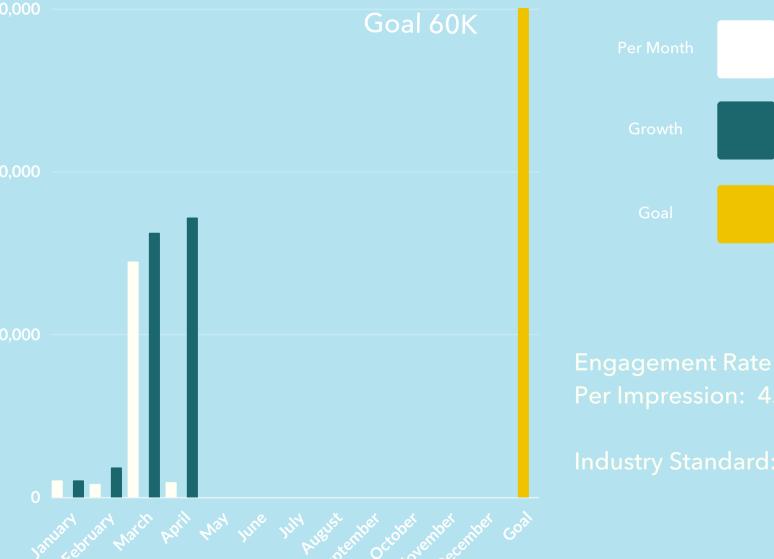


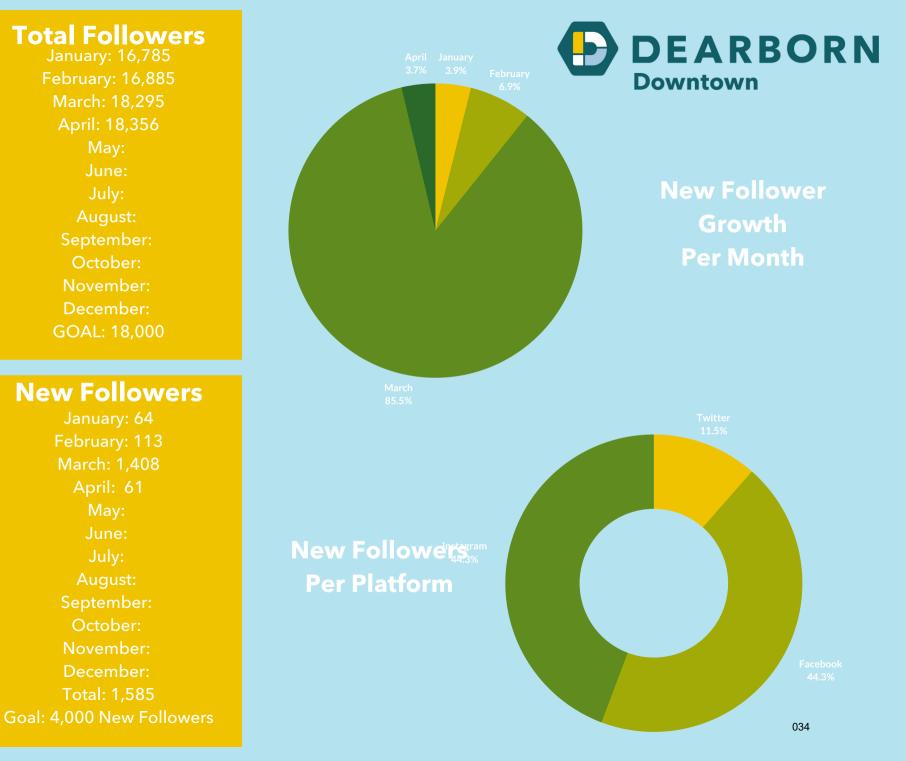












## Downtown Dearborn Social Media Metrics - April 2022

### **IMPRESSIONS**

April 2022: 40,209 Total for 2022: 1,367,278

- Goal: 3 Million +
- 2021 Comparison: 3,069,269
- 2020 Comparison: 1,464,858

### ENGAGEMENT

Impressions per Platform: Facebook: 27,927 Instagram: 11,824 Twitter: 458

April 2022: 1,872 Total Engagement 2022: 34,243 Goal: 60K Engagement Rate per Impression: 4.7%

## Engagement per Platform: Facebook: 1,751 Instagram: 118 Twitter: 3

### AUDIENCE

April 2022: 18,356 Goal: 18K +

• GROWTH: 61 New Followers (2022 total: 1,646)

Audience Net Growth per Platform: Facebook: 27 Instagram: 27 Twitter: 7

### Facebook Top Posts:



Published by Helen Lambrix 🙆 · April 1 · 🕤

Happy April!

Get out to Downtown Dearborn this weekend to appreciate the many places where art pops through, and be sure to stop by the local businesses for shopping and a bite to eat!

Koja Mural ... See more



2,811 People reached

00 38

Engagements

Boost post

4 Comments 10 Shares

Boost a post



#### Downtown Dearborn

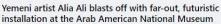
Published by Helen Lambrix 🕢 · April 27 at 1:19 PM · 🔇 Check out this Detroit Metro Times article about the super cool new art installation at the Arab American National Museum!

Detroit Metro Times 🥝 METRO TIMES April 27 at 12:00 PM · 🚱

The new art installation at Dearborn's Arab American National Museum, "al-Falaq," defies any easy explanation.

Its creator, Alia Ali, describes "al-Falaq" as... See more





595 9 People reached Engagements Distribution score



Downtown Dearborn

...

Published by Helen Lambrix 🖉 · April 28 at 4:17 PM · 🔇

Aw! Did you see this article in today's Detroit Free Press about Mr. Margittay and his beautiful dogs? Frequently seen around Downtown Dearborn! Have you seen them around town? We love them!



Detroit Free Press 🥝 April 28 at 11:00 AM · 🕄

Meet Richard Margittay and his unique dogs, vintage Jeeps and loads of fans around Dearborn and beyond, from Gordie Howe to a former president.



FREEP.COM

Well-known Dearborn man may have most famous dogs in city

251	-	
Engagements	Distribution score	Boost a post
		Engagements Distribution score

## Instagram Top Posts:

downtowndearborn	Post performance	
e clos	♡36 ♀1 ⊳1	0
Land Contraction	Interactions	
	4	
	Actions taken from	this post
	Profile visits	4
	Discovery	
	474	
downtowndearborn Happy Aprill		
Get out to Downtown Dearborn this weekend to appreciate the many places that	Accounts reac	
art pops through, and be sure to stop by the local businesses for shopping and a bite to eat!	11% weren't follow	ving you
Koja Mural	Follows	
∧oja muran //14245 Michigan Fishnet Studios/Coco Divine Mural	Reach	474
//4357 Schaefer	Impressions	601
Pocket Park Mural //22054 Michigan	From home	528
ZAP! Electrical Box Art		
//Wagner Park - 22060 W. Village Drive	From profile	56
Blick Art Materials Mural //14338 Michigan	From hashtags	9
#DowntownDearborn #loveyourdowntown #loveyourlocal #artindearborn	From other	8



downtowndearborn Wishing everyone a very Good Friday and a Happy Easter weekend!

Pics based. //Become a member and get deals at Better Health Market - 22250 Michigan. //Become a methenhing boba at Modern Greek and Salad Bar - 2201 Michigan. //Bester-egg colored shake deficiounness at Zo's Good Burger - 14311 Michigan //Get spring deals at Dearborn Music - 22501 Michigan. //Berting colored danks from Snaskar Lagends - 1033 Howard //Fresh biossoms from Westborn Market - 21755 Michigan.

Apr 15, 2022

#### Post performance

♡15 ♀0 ≥0 □0	
Interactions	
3	
Actions taken from this po-	st
Profile visits	3
Discovery	
269	
Accounts reached	
3% weren't following you	
Follows	
Reach	265
Impressions	366
From home	344
From profile	19
From explore	2
From other	1



downtowndearborn Ramadan Kareem! Wishing everyone a safe and blessed time during the holy month.

Lots of good things happening around #Dearborn in April, read the monthly #DowntownDearborn eblast for morel https://conta.cc/3NG8oBL Apr 2, 2022

# Post performance $\bigcirc$ 13 $\bigcirc$ 1 $\bigcirc$ 2 $\Box$ 0

	$\sim$	8	V	-	-	

Interactions	
2	
Actions taken from this post	
Profile visits	
Discovery	
335	
Accounts reached	
17% weren't following you	
Follows	
Reach	3

2

335
375
296
54
22
3

Landscape/Maintenance Temporary Contract - Fairlane Grounds - EDDDA

Date Adopted: April 21, 2022 Motioned by: Vice Chairperson Matthew Dietz

Seconded by: Director Kamal Turfah

- **WHEREAS:** The East Dearborn Downtown Development Authority (EDDDA) wishes to advocate and promote a clean, safe and attractive downtown; and
- **WHEREAS:** The previous Landscape and Maintenance provider, W H Canon, sold their company and the owner opted not to continue with the EDDDA contract slated to run April 1, 2022 to March 31, 2023; and
- **WHEREAS:** Due to these exigent circumstances, Fairlane Grounds has committed to servicing the Landscape and Maintenance obligations in the EDDDA from April 10 to May 8, 2022; and
- **WHEREAS:** The EDDDA has indicated the scope of work as the following:
  - Litter Removal (5x a week for 4 weeks)
  - Banner Install (1x Michigan Ave/Schaefer qty 74)
  - Landscape and Maintenance of sidewalks, parking lots, planters, tree wells, City Hall Park including:
    - Spring Clean Up (1x)
    - Spring Annual Installation of 30 Planter Pots (1x)
    - Move/Relocate 18 Planter Pots
    - Grass Cutting 1x/week starting no later than April 25
    - Weeding as needed
    - Graffiti Removal as needed
    - Spring Annuals Planting in raised tree planter beds along Michigan Ave.

For a total cost up to \$42,030 for the temporary contract period plus \$45/hour for graffiti removal as needed; and

- **WHEREAS:** A portion of these funds will be expended under the Special Assessing District (SAD) fund which is payable by the Department of Public Works (DPW); and therefore, be it
- **RESOLVED:** The EDDDA authorizes the temporary landscape and maintenance contract with Fairlane Grounds starting April 10, 2022-May 9, 2022, in an amount of \$42,030; furthermore, let it be

# **RESOLVED:** The EDDDA Board authorizes the Manager of the DDDAS to execute the contract, subject to the review and approval of Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

### No:

Abstained:

Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

Metromode Contract 2022/23 - EDDDA

Adopted: Motioned by: Seconded by:	April 21, 2022 Director Amanda Bright McClanahan Director Zaineb Hussein
WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) value and desire to increase communications, public relations, marketing and media exposure for Downtown Dearborn; and
WHEREAS:	Issue Media Group/Metromode provides economic development news stories and entrepreneur engagement discussions to build an entrepreneurial ecosystem through its MetroMode and SecondWave media platforms; and
WHEREAS:	The EDDDA and WDDDA contracted with Issue Media Group/Metromode from March 1, 2020 - February 28, 2021, totaling \$38,000, split equally between the EDDDA and WDDDA, and then March 1, 2021 - February 28, 2022 was \$18,000, split equally between the EDDDA and WDDDA; and
WHEREAS:	For the 2022/2023 contact with Issue Media Group/Metromode, the cost is \$14,000 from May 1, 2022 - April 30, 2023, to be split equally with EDDDA and WDDDA and will consist of seven Streetview Instagram Stories during the year; therefore, let it be
RESOLVED:	The EDDDA authorizes expending \$7,000 (\$4500 from FYE2022 and \$2500 from FYE2023) from Community Promotions account #297-6100-911-51-00 with Issue Media Group/Metromode; furthermore, let it be
<b>RESOLVED</b> :	The Manager of the DDDAs is authorized to execute and sign the contract agreement on

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

behalf of the EDDDA; subject to review and approval by Corporation Counsel.

No:

Abstained:

Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

Metromode Contract 2022/23 - WDDDA

Adopted: Motioned by: Seconded by:	April 21, 2022 Chairperson Sam Abbas Director Amanda Bright McClanahan
WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) value and desire to increase communications, public relations, marketing and media exposure for Downtown Dearborn; and
WHEREAS:	Issue Media Group/Metromode provides economic development news stories and entrepreneur engagement discussions to build an entrepreneurial ecosystem through its MetroMode and SecondWave media platforms; and
WHEREAS:	The EDDDA and WDDDA contracted with Issue Media Group/Metromode from March 1, 2020 - February 28, 2021, totaling \$38,000, split equally between the EDDDA and WDDDA, and then March 1, 2021 - February 28, 2022 was \$18,000, split equally between the EDDDA and WDDDA; and
WHEREAS:	For the 2022/2023 contact with Issue Media Group/Metromode, the cost is \$14,000 from May 1, 2022 - April 30, 2023, to be split equally with EDDDA and WDDDA and will consist of seven Streetview Instagram Stories during the year; therefore, let it be
RESOLVED:	The WDDDA authorizes expending \$7,000 (\$4500 from FYE2022 and \$2500 from FYE2023) from Community Promotions account #296-6100-911-51-00 with Issue Media Group/Metromode; furthermore, let it be
<b>RESOLVED:</b>	The Manager of the DDDAs is authorized to execute and sign the contract agreement on

behalf of the WDDDA; subject to review and approval by Corporation Counsel.

Yes: Chairperson Sam Abbas, Vice Chairperson Mohammed Hider, Secretary-Treasurer Jackie Lovejoy, Director Zaineb A. Hussein, Director Jeff Lynch, Director Amanda Bright McClanahan, Director Karen Nigosian and Director Audrey A. Ralko.

No:

Abstained:

Absent: Mayor Abdullah Hammoud and Director Thomas L. Clark.

Open Door Dearborn Business Incentives Program - Grant Application: Baba's Grill, 13823 Michigan Ave.

Date Adopted: April 21, 2022

- Motioned by: Director Zaineb Hussein
- Seconded by: Director Kamal Turfah
- **WHEREAS:** The EDDDA and WDDDA are committed to promoting the downtown districts by aiding in efforts to address vacancies, beautification, and attraction within the districts; and
- **WHEREAS:** The EDDDA and WDDDA established the Open Door Dearborn business incentive to recruit businesses to Downtown Dearborn and improve the appearance of the districts through storefront and business rehabilitation and expansions at its April 18, 2019, joint Board meeting; and
- **WHEREAS:** The applicant and business owner, Firial Dabaja, plans to redesign the landscaping in front of the building located at 13823 Michigan Ave. in the EDDDA District; and
- **WHEREAS:** The applicant has applied for Level I of the Open Door Dearborn grant program, requesting a grant of up to \$2,500 for design assistance services in order to develop landscape drawings for the improvements that can then be used to acquire three bids for future Level III grant funding; and
- **WHEREAS:** The applicant has provided one quote for design services to create a landscape site plan with quantities and estimated costs from JVL Landscape LLC. totaled \$100.00; and
- **WHEREAS:** At the March 23, 2022, regular meeting of the Design/EV Committee, the committee unanimously approved recommending to the EDDDA Board funding the applicant for a Level I Open Door Dearborn Grant in the amount up to \$2,500.00, to cover landscape design services and to follow all required EDDDA and City site plan design guidelines motioned by Jackie Lovejoy and seconded by Mike Kirk; and roll call vote of support by three ayes: Jackie Lovejoy, Mike Kirk and Steve Horstman; and no nays; so let it be

**RESOLVED:** The EDDDA awards a Level I grant up to \$2,500.00 from the Open Door Dearborn grant program from account #297-6100-911-34-90 to Baba's Grill, for design assistance, subject to review and approval of Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:

Abstained:

Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

EDDDA Open Door Dearborn Business Incentives Program - Grant Application: KHYL LLC, Layth Yaseen

- Date Adopted: April 21, 2022
- Motioned by: Director Zaineb Hussein
- Seconded by: Director Kamal Turfah
- **WHEREAS:** The East Dearborn Downtown Development Authority (EDDDA) and the West Dearborn Downtown Development Authority (WDDDA) are committed to promoting the downtown districts by aiding in efforts to address vacancies, beautification, and attraction within the districts; and
- **WHEREAS:** The EDDDA and WDDDA established the Open Door Dearborn business incentive to recruit businesses to Downtown Dearborn and improve the appearance of the districts through storefront and business rehabilitation and expansions at its April 18, 2019 joint Board meeting; and
- WHEREAS: Layth Yaseen, KHYL LLC. (applicant), is the new owner of the former Peacock Cafe building at 13736/13732 Michigan Ave. The applicant purchased the building to renovate the main floor into a new restaurant and potential residential units on the second floor. Their project description, plans and quotes are attached; and
- **WHEREAS**: The applicant has applied for Level III of the Open Door Dearborn grant program in the amount of \$10,000 for facade window repair, removal of existing sign and surface renovation. The estimated total investment is \$30,000 with a proposed completion date of summer 2022; and
- **WHEREAS:** Three required contractor quotes have been provided and include: USAF Construction for \$30,000, RA Realty Management LLC. for \$32,000 and AT Construction for \$23,500; and
- **WHEREAS:** A meeting on March 23, 2022, was held by the Design/EV Committee in which the committee verified and approved the facade renovations based on available grant funds. The Open Door Grant is conditioned upon the following:

1) using a chemical cleaner and painting the facade instead of grinding;

2) replace all windows and enlarge the two lower windows to 24" above the sidewalk with clear glass; and

3) that the applicant submit and secures all required building and sign permits. The Design/EV Committee recommends to the EDDDA Board funding KHYL LLC. a Level III Grant (exterior construction) for improvements up to \$10,000 motioned by Mike Kirk and seconded by Jackie Lovejoy with the conditions; and roll call vote of support by three ayes: Jackie Lovejoy, Mike Kirk and Steve Horstman ; and

no nays; so let it be

**RESOLVED:** The EDDDA awards a Level III grant up to \$10,000 from the Open Door Dearborn Business Grant Program to Layth Yaseen, KHYL LLC, from account #297-6100-911-34-90, contingent on meeting requested conditions by Design/EV Committee; and subject to review and approval of Corporation Counsel.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:

Abstained:

Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

#### FYE2023-25 BUDGET APPROVAL - TABLED

Date Tabled:	April 21,2022
Motioned by:	Director Kamal Turfah
Seconded by:	Director Jay Kruz
WHEREAS:	The Manager of the East Dearborn Downtown Development Authority (EDDDA) is required by Public Act 57 to prepare and submit an operating budget for the EDDDA to approve each year and submit to City Council; and
WHEREAS:	The EDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be
RESOLVED:	That the EDDDA tables submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA to next meeting, contingent on the DDDAs budget submission to occur on May 25, 2022.

Yes: Chairperson Eric Woody, Vice Chairperson Matthew Dietz, Director Zaineb A. Hussein, Director Jay P. Kruz, Director Amanda Bright McClanahan, and Director Kamal Turfah.

No:

Abstained:

Absent: Mayor Abdullah Hammoud, Director Mustapha Hawily, and Director Hamzah Nasser.

### FYE2023-25 BUDGET APPROVAL - TABLED

Date Tabled:	April 21, 2022
Motioned by:	Director Karen Nigosian
Seconded by:	Chairperson Sam Abbas
WHEREAS:	The Manager of the West Dearborn Downtown Development Authority (WDDDA) is required by Public Act 57 to prepare and submit an operating budget for the WDDDA to approve each year and submit to City Council; and
WHEREAS:	The WDDDA has reviewed a 3-year budget for FYE2023-25 as submitted by the Manager of the DDDA; therefore, let it be
RESOLVED:	That the WDDDA approves submitting to City Council the FYE2023-25 budget as presented by the Manager of the DDDA, contingent on the DDDAs budget submission to occur on May 25, 2022.

Yes: Chairperson Sam Abbas, Vice Chairperson Mohammed Hider, Secretary-Treasurer Jackie Lovejoy, Director Zaineb A. Hussein, Director Jeff Lynch, Director Amanda Bright McClanahan, Director Karen Nigosian and Director Audrey A. Ralko.

No:

Abstained:

Absent: Mayor Abdullah Hammoud and Director Thomas L. Clark.