

EAST AND WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITIES BOARD OF DIRECTORS MEETING

THURSDAY, MAY 20, 2021 8:00 A.M. - 9:30 A.M.

Via Zoom Join Zoom Meeting https://zoom.us/j/433224302?pwd=bmd2VzZBZ2I2WEY5eDUyVmVCQIQwQT09 Meeting ID: 433 224 302 Password: 844577 One tap mobile +13126266799,,433224302# US (Chicago) Join by Skype for Business https://zoom.us/skype/433224302

- I. Call to Order
- II. Roll Call

Chairman Abbas

Secretaries Dietz & Lynch

- III. Joint Meeting Chair for April 2021: Chairman Abbas
- IV. Approval of Minutes: April 2021
- V. Treasurer's Report
- VI. Action Items

A. Regular Action Items

1. Joint Board Actions

- a) Printing: 2021 Event Brochure
- b) Printing: Bike Safety Flyer
- c) MDA June Workshop Attendees
- d) Spring Perennial Exchange Amendment
- e) Open Door Dearborn Grantee Signage
- f) Event Insurance and Porta johns

2. EDDDA Actions Only

- a) Eastborn Neighborhood Beautification Project
- b) Open Door Grant 13746 Michigan Ave./USAF
- c) Juneteenth
- d) Beauty of the East Mural Project
- e) Music in the Park Amendment
- f) Silent Disco Amendment

3. WDDDA Actions Only

- a) Connector Streetscape Water Meter Bill
- b) Wagner Deck Water Meter Bill
- c) Farmers Market Amendment
- d) Tunes at Noon Amendment
- e) Movies in the Park Amendment
- f) Platform Dining Amendment

Finance/Treasurers

(40 min.)

- VII. Old Business
- VIII. Committee Reports
 - A. EDDDA Façade Study
- IX. DDDA Executive Management Team & ECD Reports
 - A. American Rescue Plan Funds
 - B. Development Report
- X. Call to Board of Directors
- XI. Call to Audience

3 min./guest

XII. Adjournment

JOINT ACTIONS

Printing: 2021 Event Brochure

An event brochure is in production that can distributed at events and placed at businesses and key locations throughout the districts to help promote the district events for the calendar year. In previous years, a print run of 10,000 was completed and distributed, but it is recommended to reduce that to 5,000 due to the current market economy related to COVID and the patronage of customers finding their information in person versus online. If further production is warranted, a reprint can always be considered. Quotes were solicited from three different printers, but a bid was not required since it is under the \$3,000 purchasing threshold. Quotes ranged from \$1000 - \$1700 for this 8-page, full color, folded and saddle bound print piece. The lowest quote was from First Print (FP) in East Downtown Dearborn. Resolution is attached.

Printing: Bike Safety Flyer

It is important to begin an education process for the public on how cars and bikes should share the road and the best safety standards to do so as the DDDAs and City continue to grow its bike facilities and multi-modal transportation. To do this, a bike safety rack card has been designed to have available at events, distribute to businesses and key locations, as well as to provide to the City's Police Department as they enforce or educate residents/consumers of any traffic violations related to biking, like parking in a bike lane (which has occurred). A print run of 2500 is recommended at the onset, and Bike Dearborn is helping to financially sponsor the rack card too. Cost is \$175 and Bike Dearborn is contributing \$100. The resolution is attached.

MDA Summer Workshop Sponsorship

Last month, the DDDAs approved sponsoring the Michigan Downtown Association (MDA) Summer Workshop, on June 4 (virtual), with the availability of four Board members (two from each DDDA) to attend the workshop. A resolution is required authorized which Board members will attend. <u>Please let Cristina Sheppard-Decius know by Wednesday (May 19) if</u> <u>you are interested in attending.</u>

Spring/Fall Perennial Exchange Amendment

Some additional signage is needed for the spring/fall Perennial Exchange to communicate the COVID Health/Safety Rules. Resolution is attached.

Open Door Grant Signage Amendment

Open Door Dearborn grant recipients are provided two signs to adhere to their windows when under construction and when completed showcasing that the project is funded by the Open Door Dearborn Grant from the DDDA (per district). Signs are needed for the newest grantees (Modern Hijabi, Juee Café, T-Mobile and Better Health). Resolution is attached.

EAST DDDA ACTION ITEMS ONLY

Eastborn Neighborhood Beautification Project

The Eastborn Neighborhood Association annually chips in by either coordinating a clean up event and/or taking on a landscape bed to spruce it up. This year, we would like them to focus on one of two potential areas: the landscape bed adjacent to the parking lot on Middlesex behind Red Star Chinese; or the landscape bed at the edge of the parking lot on Williamson near Koja Sushi. A budget up to \$500 will be provided.





Open Door Grant: USAF, 13746 Michigan Ave.

Open Door Dearborn Grant Applicant: Mr. Yousaf Mohamed has applied for the Open Door Dearborn grant program to renovate approximately 1000 sq. ft. of the former Rose Line retail store space at 13746 Michigan in the EDDDA district. This is an expansion of their existing office space which is currently located above the proposed first floor space in the same building. The improvements include interior remodeling and exterior painting, signage and awnings upgrades to support the tenants workspace and exterior facade. The estimated remaining project cost is \$30,000.00.

The applicant is requesting a Level III construction grant in the amount of \$10,000. The areas of improvements on the exterior and interior are eligible under the Open Door Grant Guidelines. Mr Mohamed had started construction including the expansion of the storefront

window not knowing the Grant requirements but had stopped work and provided an amended building permit and two additional quotes to the DEV Committee. The City has approved the amended building permit and the DEV Committee recommends approval of the \$10,000 Level III grant. Resolution is attached.

Juneteenth Mobility Stroll & Roll

Long ago, the migration north of African American communities brought forth a new freedom of movement and became a force to dismantle racial barriers. This mobility movement had a direct impact on the building up of wealth in African American communities that has stretched across generations. In celebration of those who journeyed so far, the H2BE committee has been developing a plan for a Juneteenth Mobility Stroll & Roll on Saturday, June 19, 2021, from 9am to 2pm at City Hall Park.

The Stroll and Roll is designed to be a 3- mile round-trip walk and ride event that will showcase and encourage a broad range of non-motorized transportation modes that represent the current ways we connect with one another, community and resources, including bikes, skateboards, scooters, and walking. The route is slated to begin at City Hall Park in East Downtown Dearborn and move east along Michigan Avenue to Wyoming and return back to City Hall Park to conclude the event. Several vendors selling artisan type items and food trucks, along with a Kids Zone hands-on art activity will be offered in the park. Toiur of the Art of Courage will also be available. An opening ceremony will begin at 9am through 9:30 with live music, visit from Congresswoman Debbie Dingle, along with other select individuals. The stroll and roll will start at 10am.

The request for police support and street closures has been submitted to the City and will be considered at the May 25 Council meeting.

In January, the EDDDA Board authorized up to \$14,000 to conduct all H2BE events, not including all Juneteenth costs since many were unknown at that time. The event is connected with our new Homage to Black Excellence series of events which offer specially curated event experiences that examine the past and present racial barriers to develop strategies that stimulate economic growth and prosperity for the entire community of East Downtown Dearborn and surrounding areas. The EDDDA Board also authorized another \$7864 from its Art Funds for the Art of Courage virtual tour. The DE&I and Art of Courage have come in under budget at \$15,624, from a previously anticipated budget of \$22,150. The Board has another \$11,000 available in the budget from Jazz on the Ave 2020 that wasn't expended and can be transferred to the Juneteenth event costs. Another \$11,000 can be transferred from General Marketing to Juneteenth. A total of \$39,864 is needed to cover all costs of H2BE events, of which \$21,125 is estimated for Juneteenth including a minimum of \$12,000 of it being Dearborn Police time, as well as a minimum of \$2,000 insurance. These costs are still to be finalized this week.

Beauty of the East Mural Project

On behalf of the H2BE Committee, Rozenia Johnson will be presenting to the Board a proposal for a community-based mural on the north side of the public parking deck that is managed and maintained by REDICO (see photos below) per the Brownfield Redevelopment Authority agreement. The community mural project intends to engage kids and local

residents, as well as the POP team in the design process with an anticipated completion date of September 2021.

The Board has budgeted \$20,000 for a community art project this year, and the budget proposed is within that amount. The items for consideration are:

Marlo Broughton, Mural Artist	\$5000 (design and labor)
Rozenia Johnson, Project Management	\$3800
Paints, primer	\$2000
Related supplies/materials (brushes, rollers, tarp, etc)	\$300
Paint Sprayer	\$1224 (\$612 x 2-week rental
Rental of scaffolding or lift equipment	\$648 (\$162 x 4-week rental)
Contractor to apply protective sealant/varnish	\$500
PR/Marketing	\$2500
Educational Projects	\$3000
Acrylastone Mural Plaque / Signage (approx. 8x10)	\$150
Contingency for unforeseen costs	\$878

The artist is a local Artspace resident and is well-known in the area. Marlo Broughton, professionally known as MARLOBRO, is an American pop artist and designer who started working with his cousin and founder of Detroit VS Everybody by Tommey Walker and linking up with members of Finally Famous. This ultimately lead to working on mixtape artworks and branding for Big Sean's early indie career.

He began as a graffiti artist, moving on to studying industrial design at WSU (Wayne state university), and now makes acrylic paintings on canvas and large scale mural paintings. He also collaborates commercially, predominantly on promotional materials, clothing, music production and other forms of branding.

His work is exhibited in galleries, outdoors in local and international environments. You can find his work displayed on 1XRUN, PLAYGROUND DETROIT, MURALS IN THE MARKET and avidly collected by individuals. (see art examples below)

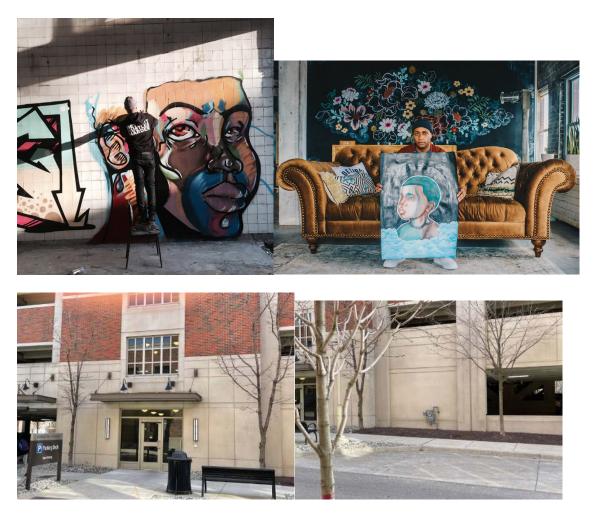
Per City Ordinance and DDDA policies/processes, the following steps must be taken for art projects:

- Board Authorization for Expenditure;
- Design/Ev Committee Review Project Scope and Design, and Submit Recommendation to the EDDDA Board;
- EDDDA Board Approval of Design;
- Purchasing and Contracts Approved by DDDA Manager, Finance and Legal;
- City of Dearborn Design Review Committee for any public or private buildings in the EDDDA
- Council Approval for Use of Public Buildings, properties and right-of-ways

The design concept is anticipated by August which we will need to keep in mind the following dates for submittal to the Board, City Council and DRC:

- DEV Committee Meeting: June 23 or a special meeting needs to be held prior to Board mtg.
- Board dates options: July 15

- DRC between Board and Council: August 4
- Council date (deadline for materials 2 weeks prior): August 17 (only meeting in August)



Music in the Park Amendment

Additional service providers have been finalized for Music in the Park per the attached resolution. New signage is needed since we have new sponsors to showcase, port-a-johns, advertising and still to be finalized is the stage cost. That cost will be provided either before the Board meeting or at the table.

Silent Disco Amendment

Additional service providers have been finalized for Silent Disco per the attached resolution. Additional costs include port-a-johns, advertising and there is a correction for CityHop who provides the headphones and DJ service for the number of dates.

WEST DDDA ACTION ITEMS ONLY

Connector Streetscape/Wagner Deck Water Meter Service

The WDDDA pays for the water meter service at the Wagner Deck, streetscapes that surround it, and it is now needed for the new streetscapes on the North Connector streets.

The City of Dearborn has estimated \$2890 total for active months and \$300 total for inactive months, with a total estimated expenditure annually of \$3190 for the Wagner Deck area.

The WDDDA will begin payment on these recently installed irrigation systems for the water and sewer annually beginning July 2021 with active usage being April 1 through September 30, and a maintenance fee for inactive usage (when water is shut off) from October 1 through March 31.

The WDDDA will need to amend the FYE 2022 budget to include the cost of the water and sewer at 999999 Howard at Garrison, 999999 Mason at Michigan, and 999999 Monroe at Garrison. It will also need to include the fee for water meter installation of \$171 per location and \$100 reading service per location for a total setup charge of \$813 for all three locations. Estimated consumption charges of \$1400 annually per location, totaling \$4200. The total cost for FYE2022 will be \$5013.

Resolutions for both items are attached.

Farmers Market Amendment

Additional service providers have been finalized for the Farmers Market per the attached resolution, including signage, posters/marketing, advertising, porta-johns and memberships.

Tunes at Noon Amendment

Additional service providers have been finalized for Tunes at Noon per the attached resolution, including signage, posters, advertising, and porta-johns.

Movies in the Park

An additional service provider has been finalized for Movies in the Park per the attached resolution, including porta-johns.

Platform Dining Amendment

The WDDDA Board previously authorized two locations in the West Downtown Dearborn area for the purchase and installation of platform dining. Additional interest from another business was shown, therefore, the amendment provides for one more location (total of three) in the downtown area. The three total locations, totaling \$45,000, now include:

- Adjacent to the Great Commoner
- Adjacent to Noah's BBQ and Cannoli Pastry
- Adjacent to La Fork

City Council has approved all locations (both East and West DDDA), and purchasing process is underway. Resolution is attached authorizing this additional location.

OLD BUSINESS

Outdoor Dining Amenities

As of April 8, these are the igloos and greenhouses have been distributed to the following businesses:

EAST DDDA (18 igloos/3 greenhouses)

Alano's - 2 igloos Baba' Grill - declined Habib's - 2 igloos Bamboozle's - received 1 igloo and still waiting shipment delivery of the greenhouse Good Burger - 2 igloos Mocha Bistro - declined igloos Sheeba - 2 igloos Romantica - 3 igloos Haraz Coffee - 3 igloos MCantina - 2 greenhouses (yet to be delivered from Home Depot- supply chain issue)

3 igloos remaining to be distributed for the EDDDA

WEST DDDA (19 igloos/ 4 greenhouses)

Avenue Brunch - 3 igloos Famous - declined La Fork - declined Brome - 2 greenhouses Sheeba - 2 green houses Blue Fish - 3 igloos Milkster - 3 igloos Dearborn Brewing - 3 igloos being held tentatively Biergarten - 3 igloos being held tentatively

4 igloos remaining to be distributed for the WDDDA

WDDDA Social District Update

Significantly more progress on this has transpired this month with the verbal agreement from Moose's, Bar Louie, Double Olive and Mint 29 to apply for the Social District license through the MLCC. Dearborn Brewing already plans to apply and Biergarten has already applied. Biergarten is still in need of a second business participant, and Don Taco is still a no due to issues with staffing but will consider it later this summer. The MLCC has approved the City's Social District Plan and businesses can now apply.

EDDDA Landscape & Maintenance Schedule

As a reminder, mowing is once per week on Tuesdays and weeding on Tuesdays as well. Mulch is being installed May 15 throughout the district, but we will hold off on mulching the raised planters until the new soil is added to the planters and perennial materials are transferred. Annual flower installation will occur the week prior to Memorial Day.

A list of needs and planned improvements has been generated from the walk through that was held in April, and Board members who volunteered to be a part of the Beautification Committee have been sent the list for review and any final comments. Management will be meeting with WH Canon next week to set deadlines for all items on the punchlist.

The addition of pansies to the planter pots are a new addition to the scene this year based on our request, but these will give way to the splendor of summer plantings that will be installed at Memorial Day.

WDDDA Landscape & Maintenance

Landscape bed improvements identified in the contract for this year with Fairlane Grounds will start to be implemented this month. Annuals and hanging baskets will be installed beginning of June. The Connector Streetscape Project is finishing up with plants being installed, final amenities and clean up of areas.

Light Pole Brand Banners

Banners will be delivered in the next week to 10 days and installation will then be immediately coordinated with the City for the cobra light poles and the WH Canon/Fairlane Grounds for the decorative, lower level light poles.

Open Door Applications - Tally

The EDDDA has approved six applicants and one is pending this year, for a commitment of \$47,500. Two projects have been completed and reimbursed. Four more are expected to complete their projects by FYE2021, and one will be from next fiscal year's budget. At this point, any further applications approved will be coming from the FYE2022 expenditures. The Board has budgeted \$40,000 per year. The applicants included Royal Furniture, Al Wissam, Haraz Coffee, T-mobile, Juee Café, Modern Hijab and pending is USAF.

The WDDDA has approved two applicants this year totaling \$17,500. One project has been completed and reimbursed, and the other is anticipated by the end of the fiscal year. The Board has budgeted \$40,000 per year. The applicants included Better Health and Black Box.

EDDDA Tree Well Removal

Purchasing has resubmitted the bid request due to the fact that no bids were received. It is probably due to the small scale of the project. Executive Management has also provided Purchasing a list of contractors who are currently doing work within the area to hopefully help secure a bidder.

CITY OF DEARBORN

EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY (EDDDA) WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY (WDDDA) REGULARLY SCHEDULED JOINT BOARD MEETING April 15, 2021

Virtual Meeting via Zoom

Topic: Joint DDDA Board Meeting Time: April 15, 2021 08:00 AM Eastern Time (US and Canada)

Join Zoom Meeting https://us02web.zoom.us/i/433224302?pwd=bmd2VzZBZ2I2WEY5eDUvVmVCQIQwQT09

> Meeting ID: 433 224 302 Passcode: 844577 One tap mobile +13126266799,,433224302#,,,,*844577# US (Chicago) +19292056099,,433224302#,,,,*844577# US (New York)

> > Dial by your location +1 312 626 6799 US (Chicago) +1 929 205 6099 US (New York) +1 301 715 8592 US (Washington D.C) +1 346 248 7799 US (Houston) +1 669 900 6833 US (San Jose) +1 253 215 8782 US (Tacoma) Meeting ID: 433 224 302 Passcode: 844577

Join by Skype for Business https://us02web.zoom.us/skype/433224302

MINUTES

MEMBERS PRESENT

EAST DDA :

Chairperson Julia Kapilango (Dearborn, Wayne Cty.), Vice-Chairperson Eric Woody (Warren, Macomb Cty.), Secretary-Treasurer Matthew Dietz (Melvindale, Wayne Cty.), Mayor Jack O'Reilly (Dearborn, Wayne Cty.), Director Mark Guido (Dearborn, Wayne Cty.), Director Jay Kruz (arrived 8:10am; Dearborn, Wayne Cty.), and Director Kamal Turfah (Dearborn, Wayne Cty.).

WEST DDA :

Vice-Chairperson Mohammed Hider (joined 8:18 am,

	Dearborn Heights, Wayne Cty.), Secretary-Treasurer Jeff Lynch (Trenton, Wayne Cty.), Mayor Jack O'Reilly (Dearborn, Wayne Cty.), Director Mark Guido (Dearborn, Wayne Cty.), Director Jackie Lovejoy (joined 8:14 am, Beverly Hills, Oakland Cty.), Director John McWilliams (Dearborn, Wayne Cty.), Director Karen Nigosian (Dearborn, Wayne Cty.), and Director Audrey Ralko (Dearborn, Wayne Cty.).
MEMBERS ABSENT	
EAST DDA :	Director Janice Cislo, Director Heidi Merino and Director Mary O'Bryan
WEST DDA :	Chairperson Sam Abbas, Director Thomas Clark.
NON-MEMBERS PRESENT :	
CITY OF DEARBORN :	Jeff Watson (ECD), Hassan Sheikh (ECD), Licia Yangouyian (Legal), Moe Almaliky (Finance), Zeinab Hachem (Council Office), Cristina Sheppard-Decius (DDDA), Jean Smith (DDDA), Steve Deisler (DDDA), Helen Lambrix (DDDA), and Janet Bloom (DDDA).
OTHERS :	Candi Wallace (CWO Farms), Bruce Bailey, Dr. Robby Green-Weir.

I. Call to Order

EDDDA Chairperson Julia Kapilango called the meeting to order at 8:16 am

II. Roll Call

Janet Bloom, Operations Manager for DDDAs, called the roll for Board Members for East and West.

EDDDA: A quorum was not present (reached quorum at 8:10 am) WDDDA: A quorum was present

III. Joint Meeting Chair for April 2021: Chairman Kapilango

IV. Approval of Minutes

A. Joint DDDA Board March 2021 Minutes

For the WDDDA, the minutes from the March 2021 Board meeting were presented for approval. It was moved by Director Mark Guido and it was seconded by Secretary-Treasurer Jeff Lynch. Roll call vote: Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, and Director John McWilliams yes, Director Karen Nigosian - yes, and Director Audrey Ralko- yes. Motion passed.

For the EDDDA, the minutes from the March 2021 Board meeting were presented for approval. For EDDDA, motion to approve by Director Mark Guido, seconded by Director Kamal Turfah. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, and Director Kamal Turfah - yes. Motion passed.

The minutes were recorded and filed.

V. Treasurer's Report

EDDDA: Moe Almaliky from Finance reviewed the financial statement dated March 31, 2021. Revenue to date totaled \$769,166. Total expenditures totaled \$339,068. The current cash position equals \$1,405,666 and it is estimated the EDDDA's cash position at the end of the fiscal year would be \$363,607.

WDDDA: Moe Almaliky reviewed the financial statement dated March 31, 2021. Revenue to date totaled \$900,554. Total expenditures totaled \$484,596. The current cash position equals \$1,525,598 and it is estimated the WDDDA's cash position at the end of the fiscal year will be \$786,461.

The Treasurer's Report was received and filed for both EDDDA and WDDDA.

VI. Action Items

A. Regular Action Items

1. Joint Board Actions

a) FYE2022-24 Budget

The Executive Director/Manager of the EDDDA and WDDDA is required by Public Act 57 to prepare and submit an operating budget for the EDDDA and WDDDA to approve each year and submit to City Council. The EDDDA and WDDDA has reviewed a 3-year budget for FYE2022-24 as submitted by the Manager of the DDDA and approves submitting the budget to City Council as presented.

For EDDDA, motion to approve was made by Director Kamal Turfah, seconded by Director Jay Kruz. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

For WDDDA, motion to approve was made by Vice Chairperson Mohammed Hider, seconded by Secretary-Treasurer Jeff Lynch. Roll call vote: Vice Chairperson Mohammed Hider - yes, Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jackie Lovejoy - yes, and Director John McWilliams - yes, Director Karen Nigosian - yes, and Director Audrey Ralko-yes. Motion passed.

b) Movies in the Park

The EDDDA and WDDDA values programming for events and activities. For the 2021 season the EDDDA obligates \$2350 in expenditures and the WDDDA obligates \$2350 in expenditures for the Movies in the Park series. EDDDA will hold one date in July and another in September. WDDDA will hold one date in June and one date in August. EDDDA: Stardust Theatre (\$816), Swank (\$830), and Beshara for posters (\$50). WDDDA: Stardust Theatre (\$896), Swank (\$790), and Beshara for posters (\$50).The EDDDA authorizes the expenditure from # 297-6100-911-51-00 and the WDDDA authorizes the expenditure from # 296-6100-911-51-00 for the Movies in the Park.

The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For EDDDA, motion to approve was made by Director Jay Kruz, seconded by Director Mark Guido. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

For WDDDA, motion to approve was made by Director Karen Nigosian seconded by Director John McWilliams. Roll call vote: Vice Chairperson Mohammed Hider - yes, Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jackie Lovejoy - yes, and Director John McWilliams - yes, Director Karen Nigosian - yes, and Director Audrey Ralko-yes. Motion passed.

c) MDA Summer Workshop Sponsorship

The EDDDA and WDDDA plans to participate in the Michigan Downtown Association virtual Summer Workshop on June 4, 2021. The cost is \$250

sponsorship which includes four attendees, which this cost would be split equally and two board members per district could attend. The EDDDA authorizes the expenditure up to \$125 from the Training/Transportation budget line item # 297-6100-911-58-10 and the WDDDA authorizes the expenditure up to \$125 from the Training/Transportation budget line item # 296-6100-911-58-10 for participation at the 2021 MDA virtual Summer Workshop.

The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For EDDDA, motion to approve was made by Director Jay Kruz, seconded by Vice Chairperson Eric Woody. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

For WDDDA, motion to approve was made by Director Audrey Ralko seconded by Director John McWilliams. Roll call vote: Vice Chairperson Mohammed Hider - yes, Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jackie Lovejoy yes, and Director John McWilliams - yes, Director Karen Nigosian - yes, and Director Audrey Ralko-yes. Motion passed.

d) Office Cleaning

The EDDDA and WDDDA share the costs of the maintenance of the DDDAs office at Artspace. The EDDDA and WDDDA authorize a six-month contract extension with Services to Enhance Potential (STEP) for weekly office cleaning in an amount not to exceed \$910 at a rate of \$35 weekly, split between both districts. WDDDA will be expending from account #296-6100-911-34-90 and EDDDA will be expending from account #297-6100-911-34-90.

The EDDDA and WDDDA Boards authorize the Manager of the DDDAS to execute the contract, subject to the review and approval of Corporation Counsel.

For EDDDA, motion to approve was made by Secretary-Treasurer Matthew Deitz, seconded by Director Jay Kruz. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

For WDDDA, motion to approve was made by Vice Chairperson Mohammed Hider, seconded by Director Jackie Lovejoy. Roll call vote: Vice Chairperson Mohammed Hider - yes, Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jackie Lovejoy - yes, and Director John McWilliams - yes, Director Karen Nigosian - yes, and Director Audrey Ralko-yes. Motion passed.

2. WDDDA Actions Only

a) Commandant's Quarter Marquee Repair/Partnership

The WDDDA will partner with the Dearborn Historical Museum in the cost of the repair of the digital Commandant's Quarters Marquee in exchange for the WDDDA to list their district events. The partial cost of the repair the WDDDA is covering is \$1475. These funds are approved to expend from account #296-6100-911-51-00 and payable to the Dearborn Historical Museum.

The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For WDDDA, motion to approve was made by Vice Chairperson Mohammed Hider, seconded by Director Jackie Lovejoy. Roll call vote: Vice Chairperson Mohammed Hider - yes, Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jackie Lovejoy - yes, and Director John McWilliams - yes, Director Karen Nigosian - yes, and Director Audrey Ralko-yes. Motion passed.

b) Farmers & Artisans Market

The Dearborn Farmers Market is increasing its entertainment budget from \$2500 to \$2550 to accommodate the listed entertainment service providers: Steven Taylor (6/4/21 - \$300), AJ Lynn/Amy Loskowski (6/11/21, 7/9/21, 7/23/21, 8/13/21, 8/27/21, 9/10/21, and 9/24/21 -\$1050), Dearborn School of Music (6/18/21, 7/16/21, 8/6/21, and 9/3/21 -\$600), Visual Ronin (7/30/21, 8/20/21, and 9/17/21 - \$450), TBD (6/15/21 - \$150), and TBD for storage room shelving and bins for \$500. The WDDDA approves to expend \$2550 for entertainment and \$500 for shelving and bins, expending from account # 296-6100-911-34-90. The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For WDDDA, motion to approve was made by Mayor Jack O'Reilly, seconded by Director John McWilliams. Roll call vote: Vice Chairperson Mohammed Hider - yes, Secretary-Treasurer Jeff Lynch - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jackie Lovejoy yes, and Director John McWilliams - yes, Director Karen Nigosian - yes, and Director Audrey Ralko-yes. Motion passed.

3. EDDDA Actions Only

a) Community Garden

The EDDDA is establishing a courtyard community garden in district to increase engagement in open spaces. The EDDDA approves expenditures of \$1000 for CWO Farms for: 1) clean and prepare space at Michigan and Schaefer, 2) complete soil refreshing, 3) create layout of design, purchase and install plantings, 3) maintain the garden during grow season of April 15, 2021 to October 15, 2021. The EDDDA obligates \$1000 to CWO Farms for the community garden from account #297-6100-911-51-00, subject to review and approval of Corporation Counsel.

For EDDDA, motion to approve was made by Director Jay Kruz, seconded by Vice Chairperson Eric Woody. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

b) Music in the Park

The EDDDA will do 12 weeks of Music in the Park for 2021. The EDDDA authorizes the following service providers for the event: 1) Plan B LLC (booking agent - \$9000), 2) Bruce Bailey Entertainment (sounds and lights - \$2998), and 3) Beshara (posters- \$30.50-split with Music in the Park, Silent Disco and Tunes at Noon) from account #297-6100-911-51-00, subject to review and approval of Corporation Counsel.

For EDDDA, motion to approve was made by Mayor Jack O'Reilly, seconded by Secretary-Treasurer Matthew Dietz. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

c) Sidewalk Sale

The Promotions and Organization Committee has recommended replacing the Ladies Night Out in the EDDDA to a Sidewalk Sale event for 2021. The EDDDA has budgeted \$5,550 for City Hall Park events and will utilize a portion of those funds for this event. Authorized service provider at this time is Beshara for posters - \$60, and 20 yard signs - \$170. The EDDDA obligates \$230 in expenditures for the May Sidewalk Sale expending from account #297-6100-911-51-00, Community Promotions budget.

For EDDDA, motion to approve was made by Director Jay Kruz, seconded by Secretary-Treasurer Matthew Dietz. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes. Motion passed.

d) Silent Disco

The EDDDA is replacing Jazz on the Ave with a nine-week Silent Disco on select Fridays from June 4 - September 24, 2021. The EDDDA authorizes the following service providers: 1) Bruce Bailey Entertainment booking agent (\$5000) and sound and lights (\$2998), 2) City Hop -headphone/equipment rental - \$2400, 3) Beshara - posters (split three ways: Music in the Park, Silent Disco, and Tunes at Noon) - \$30.50. The EDDDA obligates \$13,000 from the Community Promotions Budget line item in account #297-6100-911-51-00 to fund the 2021 Silent Disco.

The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For EDDDA, motion to approve was made by Vice Chairperson Eric Woody, seconded by Mayor Jack O'Reilly. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

e) Spring Perennial Exchange Amendment

The EDDDA will be hosting a Spring Perennial Exchange to promote engagement in open spaces in the district. The EDDDA approves

expenditures of \$1030 for the event, and authorizes the additional listed service providers: 1) Beshara (posters - \$60, yard signs - \$70), 2) Arab American News (ad - \$470). The EDDDA obligates \$1030 in expenditures for the Spring Perennial Exchange from the Community Promotions Budget account #297-6100-91-51-00.

The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For EDDDA, motion to approve was made by Vice Chairperson Eric Woody, seconded by Director Kamal Turfah. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

d) WH Canon Contract Amendment for Platform Dining Install and Tree Removals

The EDDDA is amending the contract with W H Canon to include the proposal to have four trees removed in the alleyway off Schaefer Road to facilitate a DTE project currently in progress for \$4000 and to include a proposal to install and remove seasonally one platform dining system in the amount of \$2760 each. The EDDDA authorizes the additional expenditure of \$6760 to W H Canon and amending the April 1, 2021 - March 31, 2022 contract to include this additional fee.

The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA and WDDDA, subject to review and approval by Corporation Counsel.

For EDDDA, motion to approve was made by Vice Chairperson Eric Woody, seconded by Director Kal Turfah. Roll call vote: Chairperson Julia Kapilango - yes, Vice-Chairperson Eric Woody - yes, Secretary-Treasurer Matthew Dietz - yes, Mayor Jack O'Reilly - yes, Director Mark Guido - yes, Director Jay Kruz - yes, and Director Kamal Turfah - yes. Motion passed.

VII. Old Business

A. Outdoor Dining Amenities- Cristina Sheppard-Decius - igloos and greenhouses distribution list in packet. Supplier issue with greenhouses for East. Platform dining - going before city council end of month with goal to have them up

early May.

- **B. WDDDA Social District Update-**Cristina Sheppard-Decius slow progress on getting commitments from businesses. Need two businesses in each common area in order to get approval. Mike Hamame suggested using patios as common area since those are covered by liability insurance.
- C. EDDDA Landscape & Maintenance Schedule Angela Munroe from W H Canon - Litter Monday/Wednesday/Friday - Start time is 7am until 4/4:30pm. It is 2.5 days. Litter is picked up on mowing days, too. Mowing occurs on Tuesdays. Matthew suggested to have Wellesley lot first then again during day.

Julia Kapilango introduced Dr. Robbya Green-Weir as DE&I consultant. Dr. Robbya Green- Weir - A grant was applied for and approved for \$40,000 technical training and assistance. It will be used to get stories from Dearborn and surrounding community residents with their engagement with the Dearborn police. Chief Haddad has agreed to be interviewed and also requested to have this project completed this year. Final outcome to create an action plan where Dearborn Police can increase their visibility and Chief can react to suggestions for the Department. Also, Dr. Karvel of University of Michigan-Dearborn sociology class students will also be included. Jean Smith - invited group to next DE&I community forum, topic is real estate.

- **D. EDDDA Holiday Decor -** Cristina Sheppard-Decius Janet working on getting interested board members once finalized and in place within this week, would like to send out a meeting notice within three weeks.
- E. Lightpole Banners- Cristina Sheppard-Decius will be going to printer this week.
- F. Open Door Applicants- Cristina Sheppard-Decius Six total Open Door Grants applied for in EDDDA, totaling \$47,500 commitment. West has two grant applicants at \$17,500 committed so money still left for this fiscal year. Districts have committed \$40,000 each for the upcoming fiscal year. Steve Deisler-interest for program is growing. East has 4 interested applicants and West has 3 interested applicants.

VIII. Committee Reports

Committee minutes are in the Supplemental Materials digital board packet.

A. Promotion Committee

Jean Smith - Dearborn Farmers Market moving along. Ladies Night, Sidewalk Sale and Spring Perennial Exchange all getting wrapped up. Sponsorships are coming in. Had more sponsorship meetings Friday.

B. Bike Share/Mobility Committee

Cristina Sheppard-Decius - Looking at a cooperative agreement with other cities and a mix of mobility offerings.

C. Design/EV Committee

Steve Deisler - Haraz Coffee had soft opening this past weekend. Will be doing a formal opening with city officials and DDDA boards. Julia asked that Helen captures on social media. Open Door Dearborn Grant: Entered into contract with SmithGroup to do a facade design study looking at one full block in EDDDA between Calhoun and Bingham streets. It provides design ideas for property and business owners to review to see the possibilities for their facades and signage.

D. Steering Committee

No updates at this time.

IX. DDDA Executive Management Team & ECD Reports

A. Business View Magazine: American Sustainability Issue

Cristina Sheppard-Decius - publication reached out to get a picture of our downtowns' resiliency this past year. No required ads, they do request a letter of support to provide an introduction to the businesses in the area. Cristina requested the board to decide today to moved forward or not. Julia asked for support for record: From East who approved: Director Jay Kruz, Vice Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Director Mark Guido, Mayor Jack O'Reilly, Chairperson Julia Kapilango, and Director Kamal Turfah. For West who approved: Director Mark Guido, Mayor Jack O'Reilly, and Director John McWilliams. Support achieved.

X. Call to Board of Directors

Karen Nigosian - abandoned bike rack on Oakwood. Cristina responded it was from the previous Bike Share company. She will review if they will be repurposed or removed. Karen also requested a list of what businesses are moving into district. Cristina shared the DDDA is sometimes late in receiving information and will work with parties at city to try and streamline notification. Entry points can be ECD or PMADS. It was stated the former Nar Bar location will be three stores in the front with a condo above. La Cigar will be moving into that location.

Julia Kapilango - stated she received mailer that Citizen's Bank in EDDDA is moving out.

Jackie Lovejoy - stated she will be passing out air purifiers, two per business, for FordLand and Ford. Clears a 10x10 area of Covid every 5 minutes. The first round going to chamber member businesses. It is listed on Chamber website.

Audrey Ralko - asked if there was any interest in vacated Bailey's building and if anything leased in Howell Building that is under construction. Cristina will follow up on Howell tenant question. City has been reviewing plans on improvement items with Bailey's location and breaking it into multiple tenant spaces as opposed to one large space. That just came in within the last week and she will connect with Tom Paison for updates. Audrey asked that she would like more information on vacancies and business movement, like Karen, since she is asked frequently by residents on such properties.

XI. Call to Audience

No questions or comments posed.

XII. Adjournment

Motion to adjourn moved by Director Jackie Lovejoy and seconded by Director Karen Nigosian. Meeting adjourned at 9:27 am.

Approved by:

Matthew Dietz, Secretary-Treasurer, EDDDA

Jeff Lynch, Secretary-Treasurer, WDDDA

	Financial Statement Summary	F	Y2019	1	FY2020					F	Y2021					
	,	А	udited	U	Inaudited		Adopted	Ā	Amended		Actual	F	Incumbered	Ba	lance	Actual %
297-0000-311.40-00	Property Tax Capture	\$	359,405	\$	366,558	\$	386,700	\$	386,700	\$	386,278	\$	-	\$	422	46%
	Brownfield Tax Capture		464,099		448,590		456,900		456,900		457,004		-	N/A		#DIV/0!
	Tax Revenue Total	\$	823,504	\$	815,148	\$	843,600	\$	843,600	\$	843,282	\$	-	\$	422	
			ć				ć		, í		ć					
297-0000-330.05-14	Local Community Stablization Authority		23,733		26,223		26,000		26,000		23,965		-		2,035	92%
297-6100-365.90-00	Donations from a Private Source		41,850		7,849		46,000		46,000		10,250		-		35,750	22%
297-0000-361.10-05	Interest Income		27,156		18,330		18,200		18,200		183		-		18,017	1%
297-6100-322.40-10	Events Revenue		-		6,350		3,000		3,000		(4,800)		-		7,800	-160%
297-6100-369.90-00	Miscellaneous Income		-		14,203		14,205		14,205		-		-		14,205	0%
	Donation Revenue Total	\$	(49,290)	\$	72,955	\$	107,405	\$	107,405	\$	29,598	\$	-	\$	77,807	28%
297-0000-391.91-01	Contributions from the General Fund		11,794		11,310		22,620		22,620		18,850		-		3,770	83%
	Contribution Total	\$	11,794	\$	11,465	\$	22,620	\$	22,620	\$	18,850	\$	-	\$	3,770	
	Total Revenue	\$	786,008	\$	899,568	\$	973,625	\$	973,625	\$	891,730	\$	-	\$	81,999	92%
207 (100 011 25 00	Expenditure			~	5.070	-	2 200		2 200							00/
297-6100-911-25-00	Unemployment Comensation	\$	-	\$	5,068	\$	2,200		2,200		-	\$	-		2,200	0%
297-6100-911.30-40	Audit Services	\$	763		800	\$	800		800		800		-		-	100%
297-2972-463.34-90	Sanitation Contractual Services	\$	11,794		2,600	\$	22,620		22,620		7,545		12,665		2,410	33%
297-6100-911.34-90	Development Contractual Services	\$	265,527		302,415	\$	426,610		512,077		216,349		102,499		193,229	42%
297-6100-911.43-82	Copier Repair & Maintenance Services	\$	362		-	\$	375		375		886		-		(511)	236%
297-6100-911.44-10 297-6100-911.51-00	Building Rental Community Promotion	\$ \$	10,935 190,668		10,830 112,128	\$ \$	9,000 270,860		9,000 355,950		8,123 86,087		- 119,075		877 150,788	90% 24%
	Insurance	ə S				ş					5,200		119,075			2470 83%
297-6100-911.52-10 297-6100-911.53-00	Communications	ə S	4,110 281		6,260 1,200	ş	6,234 1,128		6,234 1,141		5,200 901		- 240		1,034	83% 79%
297-6100-911.55-00	Training & Transportation	ə S	2,539		1,200	ş	3,500		3,500		800		240 844		1,856	23%
297-6100-911.58-10	Office Supplies	ə S	2,559		401	ş	5,500 1,487		5,500 1,487		63	ş S	- 044		1,650	25% 4%
297-6100-911.60-10		ə S	802 154		401 214	ş	350		350		65	ş Ş			350	470
297-6100-911.60-20	Postage Non-Capital Equipment	ə S	154	ə S	214	ş	3,500		3,500		-	ş Ş	-		3,500	0%
297-6100-911.62-40	Planting Materials	ş S	- 18,455		17,825	2 S	30,000		30,000		23,895		6,105		-	80%
297-6100-911.62-40	Memberships	ş	513		435	ş	1,190		1,190		23,893		0,105		1,042	12%
297-6100-911.68-90	Other Operating Expenses	ş	515	9 S	455	ş	29,660		29,660		14,203		-		15,457	48%
297-6100-980.92-75	Transfer to Brownfield Redevelopment Authority	-	464,099	ŝ	448,590	s	456,900		456,900		457,004		_		(104)	100%
277-0100-700.72-75	Total Operating Expenditures	ş	972,946	9	910.163	Ŷ	1,266,414		1,436,984		822,004	ş	241,428		373,552	57%
	Total Operating Experientates		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,10,105		1,200,111		1,150,501		022,001		211,120		5,552	5170
	Total Expenditure	Ş	972,946	\$	910,163	\$	1,266,414	\$	1,436,984	\$	822,004	Ş	241,428	Ş .	373,552	57%
	Revenues Over/(Under) Expenditures	s	(186,938)	s	(10,595)	s	(237,538)	\$	(463,359)	s	69,726	s	(241,428)	\$ (291,553)	
	Revenues over, (onder) Expenditures	Ŷ	(100,200)	Ŷ	(10,000)	Ŷ	(201,000)	Ŷ	(105,555)	Ŷ	07,720	Ŷ	(211,120)	Ŷ (
	Balance Sheet									Curr	rent	Beg	ginning of Yea	r		
Equity in Pooled Casl	h Cash Position									\$	1,493,081	\$	950,332			
Current Assets	Current Receivables										5,450		10,000			
	Unearned Income										81,999		971,740			
Current Liabilities	Current Liabilities										(14,203)		(29,154)			
	Encumbrances										(241,428)		(149,888)			
	Uncommitted Budget										(373,552)		(1,099,629)			
	Estimated Ending Cash Position	\$ 1	,042,608	\$	994,168					\$	951,347	\$	653,401			

	Expenditure Details	1	FY2019		FY2020					I	FY2021				
	1		Audited	1	Unaudited		Adopted	1	Amended		Actual	En	cumbered	I	Balance
	Beautification														
297-2972-463.34-90	Sanitation Contractual Services	\$	11,794		2,600	\$	22,620	\$	22,620	\$	7,545	\$	12,665	\$	2,410
297-6100-911.34-90	Holiday Décor & Installation	\$	17,256	\$	14,440		10,000		10,000		1,402		2,075		6,523
297-6100-911.34-90	Landscape & Maintenance	\$	62,470	\$	44,841		76,570		93,237		56,366		23,790		13,081
297-6100-911.34-90	Snow Removal	\$	38,536		26538		25,000		25,000		14,288		10,713		(1)
297-6100-911.34-90	On-Street Bike Racks	\$	-		0		15,000		30,000		-		-		30,000
297-6100-911.34-90	Artspace, Public Space Design			\$	34,581		10,000		30,000		5,638		12,363		11,999
297-6100-911.34-90	Streetscape Enhancements			\$	8,415		16,000		48,000		-		1,800		46,200
297-6100-911.62-40	Planting Materials	\$	18,455	\$	17,825		30,000		30,000		23,895		6,105		-
	Total Beautification	\$	151,331	\$	151,837	Ş	205,190	\$	288,857	\$	109,134	Ş	69,511	\$	110,212
	Development														
297-6100-911.51-00	General Marketing (banners, printing, social media)	18	4,705	s	4,976	s	35,000	s	36,500	\$	2,727		1,584.00	\$	32,189
297-6100-911.51-00	Branding	, ç	34,210	Ŷ	35,568	Ŷ	30,000	Ŷ	104,012	Ŷ	35,207		68,805.00	Ŷ	(0)
297-6100-911.51-00	Photography		1,125		963		5,000		5,000		-		-		5,000
297-6100-911.51-00	Metro Mode / Issue Media		18,000		18,000		19,000		25,000		24,501		16,500.00		(16,001)
297-6100-911.51-00	Website, Constant Contacts		226		10,000		230		230						230
297-6100-911.51-00	Website Hosting & Domain Registration		801		1,828		1,680		1,680		714		_		966
297-6100-911.51-00	Henry Ford Promotion Package		5,600		5,600		5,600		5,600		-		5,600.00		-
297-6100-911.51-00	Community Art Enhancement		5,000		5,000		10,000		2,136		_		5,000.00		2.136
297-6100-911.51-00	Dearborn Community Fund Sculpture Initiative		5,900				6,000		6,000		_		_		6,000
297-6100-911.51-00	Art Month		4,480		1,000		1,000		1,000		_		_		1,000
297-6100-911.51-00	Pocket of Perception (student art project)		8,000		1,000		5,000		5,000				_		5,000
297-6100-911.51-00	Fall Promotions		592				600		600		208		-		392
297-6100-911.51-00	Holiday Promotions (Holiday Open House, Santa)		8,197		8,486		15,000		15,000		-		_		15,000
297-6100-911.51-00	Shop Small Business Saturday		4,581		5,565		7,000		7,000		8,075		1,986.00		(3,061)
297-6100-911.51-00	Restaurant Week		15,583		1,050		16,500		31,553		1,145		5,263.00		25,145
297-6100-911.51-00	Homage to Black Excellence		15,505		43		-		21,864		5,360		10,589.00		16,504
297-6100-911.51-00	Movies in the Park		2,582		1,511		2,200		2,200		2,308		12.00		(120)
297-6100-911.51-00	Movies in the Park		5,177		316		4,500		4,500		2,308		12.00		4,500
297-6100-911.51-00	Art Crawl (Place Holder)		5,177		-		2,500		2,500		-		-		2,500
297-6100-911.51-00	City Hall Park Events		-		-		5,550		5,550		-		250.00		2,300 5,300
297-6100-911.51-00	Way Finding		-		-		10,000		10,000		-		230.00		10,000
297-6100-911.51-00	Build Institute		-		-		10,000		10,000		-		-		10,000
297-6100-911.51-00	Jazz on the Ave		51,136		25,088		55,000		41,000		-		-		41,000
297-6100-911.51-00			448		25,088		1,000		1,000		-		-		1,000
297-6100-911.51-00	Eastborn Clean Up		440		-								7,418.00		
	Covid Comeback Marketing		8,922		-		20,000		26,000		5,319				13,263 909
297-6100-911.51-00	Other Community Development Total Development	s	182,948	S	750	S	2,500	s	2,500	s	525 86,089	s	1,066.00	s	178,852
		*	101,010	T	,		,		0.01.0	π	00,007		,	-	110,000
297-6100-911.34-90	Planning & Administration		106,038		114,019		103 140		102 140		126 957		40 717		16 566
	Pow Strategies				39,130		193,140 40,000		193,140 41,800		126,857 3,900		49,717 1,537		16,566
297-6100-911.34-90	Communications Manager, Public Relations		38,430				40,000		41,800		3,900 7,500		1,557		36,363 32,500
297-6100-911.34-90	Building/Business Incentive Total Directors Expenses		- 144,468		7,760		273,140		274,940		138,257		51,254		85,429
			,										. ,		,
various (comment)	Unemployement Compensation Wages & Benefits		_		_		2,200		2,200		-		-		-
various (comment)	Other Office Expenses		10,924		10,707		15,064		15,077		8,798		1,084		5,195
297-6100-911.34-90	Office Cleaning		825		750		900		900		400		505		(5)
297-6100-911.34-90	Building Rental		10,935		10,830		9,000		9,000		8,123		-		(3)
297-6100-911.61-90	Non-Capital Equipment (light poles)		10,755		10,050		3,500		3,500				-		3,500
297-6100-911.61-90	Other Operating Expenses (utilities)		-		-		15,455		15,455		-		-		15,455
297-6100-911.68-90	DCC Gun Range ArtSpace Loan Payment		-				13,435		15,455		14,203		-		15,455
297-6100-911.68-90	Transfer to Brownfield Redevelopment Authority		464,566		448,590		456,900		456,900		457,004		-		(104)
277-0100-200.92-73	Total Planning & Administration	\$	631,718	\$	631,786	\$	790,364	\$	792,177	s	626,785	\$	52,843	\$	110,349
	0	-									,				
	Expenditures	\$	975,689	\$	887,265	\$	1,266,414	\$	1,436,984	\$	822,008	\$	241,427	\$	373,549

Contractual Services
Other Operating Expenses

Community Promotions

Revenue Audired Unaudired Adopted Amended Actual Encumbered 296-0000-311.40-00 Property Tax Capture \$ 011,157 810,818 \$ 888,400 \$ 828,810 \$ 828,810 \$ 828,810 \$ 152,010 243,700 243,700 243,700 247,631 - 296-0000-330.05-14 Local Community Stabilization Authority 25,313 - 25,000 - - - 26,610-35,000 51,102,400 \$ 1,102,402 \$ 1,102,442 - - 26,610-35,000 - - - 26,610-35,000 - - - 26,610-35,000 74,007 \$ 1,02,00 \$ 1,102,400 \$ 1,102,400 3,000 - - - 26,610-32,000 25,500 25,500 25,500 25,500 25,500 26,000 - - - 26,610-32,000 4,669 - - - - - 4,669 - - - - - - - - - - - - - -<	Balance 3 35,589 25,000 1,500 11,755 52,250 7,900 15,553 N/A 3 113,958 5,855 5,5541 1,038 - (511) 877 179,457 894 - 2,702
296-000-311.40-0 Property Tax Capture \$ 611,157 810,083 \$ \$88,400 \$ 888,400 \$ 888,400 \$ 888,400 \$ 823,700 245,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 23,500 25,500 25,500 25,500 25,500 25,500 25,500 25,500 25,500 25,500 25,500 25,500 24,600 24,000 24,000 24,000 24,000 24,000 24,000 24,000 24,000 <th< td=""><td> 35,589 25,000 1,500 11,755 52,250 7,900 15,553 N/A 113,958 5,855 5,855 5,855 5,555 155,402 </td></th<>	 35,589 25,000 1,500 11,755 52,250 7,900 15,553 N/A 113,958 5,855 5,855 5,855 5,555 155,402
Brownfield Tax Capture 132,94 128,18 24,370 \$ 1,32,00	 35,589 25,000 1,500 11,755 52,250 7,900 15,553 N/A 113,958 5,855 5,855 5,855 5,855 5,5541 1,038 - (511) 877 179,457 894 -
Tax Revenue Total\$744,097\$1,032,00\$1,132,100\$1,102,001,102,00\$1,102,001,102,00 <t< td=""><td>25,000 1,500 11,755 52,250 7,900 15,553 N/A \$ 113,958 5,855 5,855 \$ 155,402 - - - - - - - - - - - - -</td></t<>	25,000 1,500 11,755 52,250 7,900 15,553 N/A \$ 113,958 5,855 5,855 \$ 155,402 - - - - - - - - - - - - -
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	25,000 1,500 11,755 52,250 7,900 15,553 N/A \$ 113,958 5,855 5,855 \$ 155,402 - - - - - - - - - - - - -
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	1,500 11,755 52,250 7,900 15,553 N/A \$ 113,958 5,855 5,855 \$ 155,402 - - - 555,541 1,038 - (511) 877 179,457 179,457
296-6110-369.90-00 Farmer's Market Miscellaneous 18,865 7,265 23,500 23,500 11,745 - 296-6100-365.90-00 Donations from a Private Source 48,344 16,659 52,500 52,500 220 - 296-6100-3224.010 Events Revenue - 6,645 4,000 4,000 (3,00) - 296-0000-369.90-00 Miscellaneous Income 19,928 15,755 15,755 20/2 - - - 4,669 - - - - - - 6,609 -	11,755 52,250 7,900 15,553 N/A 5 113,958 5,855 5,855 5 155,402 - - - - - - - - - - - - - - - - - - -
296-6100-365.90-0 Donations from a Private Source 48,348 16,659 52,500 52,500 250 - 296-6100-322.40-10 Events Revenue - 6,545 4,000 4,000 (3,900) - 296-0000-369.90-00 Miscellancous Income 6,194 - - 4,669 - 296-0000-391.91-01 Contributions from the General Fund 37,913 35,000 35,105 35,105 292,500 - 296-0000-391.91-01 Contributions from the General Fund 37,913 35,000 35,105 35,105 29,250 - Total Revenues: \$ 902,082 1,100,205 \$ 1,289,460 \$ 1,142,658 \$ - Contributions from a Private Sources 35,292 29,250 -	52,250 7,900 15,553 N/A \$ 113,958 5,855 5,855
296-6100-322.40-10 Events Revenue - 6,545 4,000 (3,000) - 296-0000-361.10-05 Interest Income 19,928 15,755 15,755 202 - 296-0000-369.90-00 Miscellancous Income 6,194 - - - 4,669 - 296-0000-391.91-01 Contributions & Farmer's Market Total: \$ 120,072 \$ \$ 47,004 \$ 122,255 \$ 12,966 \$ - 296-0000-391.91-01 Contributions from the General Fund 37,913 35,000 35,105 35,105 29,250 - Total Revenues: \$ 902,082 1,100,205 \$ 1,289,460 \$ 1,426,658 \$ - Contribution Total: 37,913 35,000 35,105 29,250 - - 296-6100-911.34-00 Farmer's Market Contractual Services 382 400 400 400 - - 296-6100-911.34-09 Farmer's Market Contractual Services 389,27 381,813 <td>7,900 15,553 N/A 113,958 5,855 5,855 5,855 5,541 1,038 - (511) 877 179,457 179,457 894 -</td>	7,900 15,553 N/A 113,958 5,855 5,855 5,855 5,541 1,038 - (511) 877 179,457 179,457 894 -
296-000-361.10-05 Interest Income 19,928 15,928 15,755 15,755 202 - 296-0000-350.90-00 Miscellaneous Income 6,194 - - 4,669 - 296-0000-391.91-01 Contributions from the General Fund 37,913 35,000 35,105 35,105 29,250 - Contributions from the General Fund 37,913 35,000 35,105 35,105 29,250 - Contributions from the General Fund 37,913 35,000 35,105 35,105 29,250 - Contributions from the General Fund 37,913 35,000 35,105 29,250 - Contribution Total: 37,913 35,000 35,105 29,250 - Contribution Strom the General Fund 37,913 35,000 35,105 29,250 - Contribution Strom the General Fund Contractual Services 382 400 400 400 - 296-6100-911.34-90 Evenditure 25,920 25,920 25,275 6455 296-6100-911.34-9	15,553 N/A 113,958 5,855 5,855 5,855 5,855 5,855 - - - - - - - - - - - - - - - - - -
296-0000-369.90-00 Miscellaneous Income 6,194 - - - 4,669 - 296-0000-391.91-01 Contributions from the General Fund 37,013 35,000 35,105 35,105 29,250 - 296-0000-391.91-01 Contributions from the General Fund 37,913 35,000 35,105 29,250 - Contributions from the General Fund 37,913 35,000 35,105 29,250 - Contributions from the General Fund 37,913 35,000 35,105 29,250 - Contributions from the General Fund Total Revenues: 5 902,082 1,100,205 5 1,289,460 5 1,142,658 5 - Contractual Services 382 400 400 400 400 - - 645 372,475 136,400 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,920 25,927 136,403 3,617 296	 N/A 113,958 5,855 5,855 5,855 5,5402 - <
Donations & Farmer's Market Total: \$ 120,072 \$ 47,004 \$ 122,255 \$ 122,966 \$ - 296-0000-391.91-01 Contributions from the General Fund 37,913 35,000 35,105 35,105 29,250 - General Fund Contribution Total: 37,913 35,000 35,105 \$ 1,289,460 \$ 1,242,658 \$ - 296-6100-911.30-40 Audit Services 382 100,205 \$ 1,289,460 \$ 1,142,658 \$ - 296-6100-911.30-40 Madit Services 25,200 19,620 25,920 25,920 25,920 25,927 645 296-6100-911.34-90 Development Contractual Services 399,227 381,813 522,540 564,425 372,475 136,409 296-6100-911.45-90 Earmer's Market Contractual Services 362 - 37,50 375 886 - 296-6100-911.45-10 Building Rental 10,935 10,830 9,000 9,1187 118,260 93,470 <tr< td=""><td>113,958 5,855 5,855 5 5 55,541 1,038 - (511) 877 179,457 894</td></tr<>	113,958 5,855 5,855 5 5 55,541 1,038 - (511) 877 179,457 894
296-0000-391.91-01 Contributions from the General Fund General Fund Contribution Total: 37,913 37,913 35,000 35,005 35,105 35,105 29,250 - Total Revenues: \$ 902,082 1,100,205 \$ 1,289,460 \$ 1,289,460 \$ 1,142,658 \$ - 296-6100-911.30-40 Audit Services 382 400 400 400 400 - 296-6100-911.34-90 Development Contractual Services 259,20 19,220 25,220 25,220 25,220 25,227 645 296-6100-911.34-90 Development Contractual Services 399,227 381,813 522,540 564,425 372,475 136,409 296-6100-911.43-90 Farmer's Market Contractual Services 362 - 375 375 886 - 296-6100-911.43-10 Building Rental 10,935 10,830 9,000 9,000 8,123 - 296-6100-911.54-10 Insurance 264,955 175,184 241,225 391,187 118,260 9,470 296-6100-911.52-10 Insurance 2,670 </td <td>5,855 155,402 - - - - - - - - - - - - -</td>	5,855 155,402 - - - - - - - - - - - - -
Total Revenues:\$ 902,0821,100,205\$ 1,289,460\$ 1,289,460\$ 1,142,658\$Expenditure296-6100-911.30-40Audit Services382400400400400-296-2972-463.34-90Sanitation Contractual Services25,92019,62025,92025,92025,227645296-6100-911.34-90Development Contractual Services399,227381,813522,540564,425372,475136,409296-6100-911.41-75WATER/SEWAGE-683-3,110886-296-6100-911.44-10Building Rental10,93510,8309,0009,0008,123-296-6100-911.44-10Building Rental10,935175,184241,225391,187118,26093,470296-6100-911.51-00Community Promotion264,955175,184241,225391,187118,26093,470296-6100-911.52-10Insurance2,6703,7305,3445,3444,450-296-6100-911.52-10Insurance2,6703,7305,3445,3444,450-296-6100-911.52-10Insurance2,6703,7305,3445,3444,450-296-6100-911.52-10Insurance2,6703,7305,3445,3444,450-296-6100-911.62-10Office Supplies8023951,4876,3296-6100-911.60-10Office Supplies8023503,5005,00298296-	55,5402 55,541 1,038 (511) 877 179,457 894
Expenditure 1 <th< td=""><td>55,541 1,038 - (511) 877 179,457 894 -</td></th<>	55,541 1,038 - (511) 877 179,457 894 -
296-6100-911.30-40Audit Services382400400400400400-296-2972-463.34-90Sanitation Contractual Services25,92019,62025,92025,92025,227645296-6100-911.34-90Development Contractual Services399,227381,813522,540564,425372,475136,409296-6100-911.47-90Farmer's Market Contractual Services16,50910,92420,00020,00015,3453,617296-6100-911.47-80WATER/SEWAGE-683-3,1903,11080296-6100-911.47-10Building Rental10,93510,8309,0009,0008,123-296-6100-911.51-00Community Promotion264,955175,184241,225391,187118,26093,470296-6100-911.52-10Insurance2,6703,7305,3445,3444,450-296-6100-911.53-00Communications2251,0111,1401,140901239296-6100-911.53-10Training & Transportation2861753,5003,500208296-6100-911.62-10Office Supplies8023951,4871,48763-296-6100-911.62-10Non-Capital Equipment18,60018,6004,4261,000296-6100-911.62-40Planting Materials6,79857740,00040,0002,01437,986296-6100-911.62-40Planting Materials6,79857746,000400,0002,014 <td< td=""><td>1,038 - (511) 877 179,457 894 -</td></td<>	1,038 - (511) 877 179,457 894 -
296-2972-463.34-90 Sanitation Contractual Services 25,920 19,620 25,920 25,920 25,275 645 296-6100-911.34-90 Farmer's Market Contractual Services 16,509 109,24 20,000 20,000 15,345 3,617 296-6100-911.43-90 Farmer's Market Contractual Services 16,509 109,24 20,000 20,000 15,345 3,617 296-6100-911.43-50 WATER/SEWAGE - 683 - 3,190 3,110 80 296-6100-911.43-82 Copier Repair & Maintenance Services 362 - 375 375 886 - 296-6100-911.51-00 Community Promotion 264,955 175,184 241,225 391,187 118,260 93,470 296-6100-911.53-10 Insurance 2,670 3,730 5,344 5,344 4,450 - 296-6100-911.53-10 Communications 225 1,011 1,140 1,447 63 - 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63<	1,038 - (511) 877 179,457 894 -
296-6100-911.34-90Development Contractual Services399,227381,813522,540564,425372,475136,409296-6110-911.34-90Farmer's Market Contractual Services16,50910,92420,00020,00015,3453,617296-6100-911.41-75WATER/SEWAGE-683-3,1903,11080296-6100-911.44-76Copier Repair & Maintenance Services362-375375886-296-6100-911.44-10Building Rental10,93510,8309,0009,0008,123-296-6100-911.51-00Community Promotion264,955175,184241,225391,187118,26093,470296-6100-911.52-10Insurance2,6703,7305,3445,3444,450-296-6100-911.53-00Community Bromotion2,8361753,5003,500298296-6100-911.60-10Office Supplies8023951,4871,48763-296-6100-911.60-10Office Supplies8023951,4871,48763-296-6100-911.60-10Office Supplies8023951,4871,48763-296-6100-911.60-20POSTAGE18,60018,6004,4261,000296-6100-911.60-40Planting Materials6,79857740,00040,0002,01437,986296-6100-911.62-40Planting Materials6,79857740,00040,0002,01437,986296-6100-911.68-90 </td <td>1,038 - (511) 877 179,457 894</td>	1,038 - (511) 877 179,457 894
296-6110-911.34-90 Farmer's Market Contractual Services 16,509 10,924 20,000 20,000 15,345 3,617 296-6100-911.41-75 WATER/SEWAGE - 683 - 3,190 3,110 80 296-6100-911.44-75 WATER/SEWAGE - 683 - 3,75 886 - 296-6100-911.44-75 Building Rental 10,935 10,830 9,000 8,123 - 296-6100-911.51-00 Community Promotion 264,955 175,184 241,225 391,187 118,260 93,470 296-6100-911.52-10 Insurance 2,670 3,730 5,344 5,344 4,450 - 296-6100-911.53-10 Communications 225 1,011 1,140 1,149 901 239 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-00 Non-Capital	1,038 - (511) 877 179,457 894 -
296-6100-911.41-75 WATER/SEWAGE - 683 - 3,190 3,110 80 296-6100-911.43-82 Copier Repair & Maintenance Services 362 - 375 375 886 - 296-6100-911.44-10 Building Rental 10,935 10,830 9,000 9,000 8,123 - 296-6100-911.51-00 Community Promotion 264,955 175,184 241,225 391,187 118,260 93,470 296-6100-911.52-10 Insurance 2,670 3,730 5,344 4,450 - 296-6100-911.52-10 Communications 225 1,011 1,140 1,144 901 239 296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 298 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-10 Non-Capital Equipment	(511) 877 179,457 894
296-6100-911.43-82 Copier Repair & Maintenance Services 362 - 375 375 886 - 296-6100-911.44-10 Building Rental 10,935 10,830 9,000 9,000 8,123 - 296-6100-911.51-00 Community Promotion 264,955 175,184 241,225 391,187 118,260 93,470 296-6100-911.52-10 Insurance 2,670 3,730 5,344 5,344 4,450 - 296-6100-911.53-10 Communications 225 1,011 1,140 1,140 901 239 296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 500 298 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.60-90 Non-Capital Equipment - - 18,600 18,600 4,426 1,000 296-6100-911.62-40 <td>877 179,457 894</td>	877 179,457 894
296-6100-911.44-10 Building Rental 10,935 10,830 9,000 9,000 8,123 - 296-6100-911.51-00 Community Promotion 264,955 175,184 241,225 391,187 118,260 93,470 296-6100-911.52-10 Insurance 2,670 3,730 5,344 5,344 4,450 - 296-6100-911.53-00 Communications 225 1,011 1,140 1,140 901 239 296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 208 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.60-90 Non-Capital Equipment - - 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 5,77 40,000 40,000 2,014 37,986 296-6100-911.65-40 Memberships 5	877 179,457 894
296-6100-911.51-00 Community Promotion 264,955 175,184 241,225 391,187 118,260 93,470 296-6100-911.52-10 Insurance 2,670 3,730 5,344 5,344 4,450 - 296-6100-911.53-00 Communications 225 1,011 1,140 1,140 901 239 296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 500 298 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.60-20 Non-Capital Equipment - - 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.65-40 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses </td <td>179,457 894 -</td>	179,457 894 -
296-6100-911.52-10 Insurance 2,670 3,730 5,344 5,344 4,450 - 296-6100-911.53-00 Communications 225 1,011 1,140 1,140 901 239 296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 200 298 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.61-90 Non-Capital Equipment - - 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.65-90 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 - -	894
296-6100-911.53-00 Communications 225 1,011 1,140 1,140 901 239 296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 500 298 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.61-20 Non-Capital Equipment - - 18,600 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.65-00 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 - -	-
296-6100-911.58-10 Training & Transportation 2,836 175 3,500 3,500 500 298 296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.61-90 Non-Capital Equipment - - 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 2,014 37,986 296-6100-911.65-40 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 - -	2.702
296-6100-911.60-10 Office Supplies 802 395 1,487 1,487 63 - 296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.60-20 Non-Capital Equipment - 203 350 350 - - 296-6100-911.61-90 Non-Capital Equipment - - 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.65-40 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 - -	2.702
296-6100-911.60-20 POSTAGE - 203 350 350 - - 296-6100-911.61-90 Non-Capital Equipment - - 18,600 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.68-90 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 - -	,
296-6100-911.61-90 Non-Capital Equipment - - 18,600 18,600 4,426 1,000 296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.65-00 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 1,250 - -	1,424
296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986 296-6100-911.65-00 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 1,250 - -	350
296-6100-911.65-00 Memberships 513 435 940 940 148 - 296-6100-911.68-90 Other Operating Expenses - - 1,250 1,250 - -	13,174
296-6100-911.68-90 Other Operating Expenses - 1,250 1,250 - -	-
	792
	1,250
296-6100-980.92-75 Transfer to Brownfield Redevelopment Authority 132,940 208,118 243,700 243,700 247,631 -	(3,931)
296-6100-980-96-34 Facilities Fund - 0 37,500 - Total Expenditure \$ 866,561 \$ 814,098 \$ 1,135,771 \$ 1,368,308 \$ 841,507 \$ 273,744	253,057
	255,057
Revenues Over/(Under) Expenditures \$ 35,521 \$ 286,107 \$ 153,689 \$ (78,848) \$ 301,151 \$ (273,744)	(97,655)
Balance Sheet Current Beginning of Year	
Equity in Pooled Cash Cash Position \$ 1,644,704 \$ 1,083,008	
Current Assets Current Receivables 9,320 14,800	
Uncarned Income 155,402 1,289,460	
Current Liabilities - (16,076)	
Encumbrances (273,744) (140,107)	
Uncommitted Budget (253,057) (952,912)	
Estimated Ending Cash Position \$ 906,009 1,083,008 \$ 1,282,625 \$ 1,278,173	
Expenditure Details FY2018 FY2019 FY2020	
Audited Unaudited Adopted Amended Actual Encumbered	Balance
Beautification	
296-2972-463.34-90 Sanitation Contractual Services \$ 25,920 \$ 25,920 \$ 25,920 \$ 25,920 \$ 25,920 \$ 645	-
296-6100-911.34-90 Holiday Décor & Installation 17,350 15,017 10,000 10,000 1,440 -	8,560
296-6100-911.34-90 Landscape & Maintenance 55,820 193,459 188,000 225,885 208,583 58,577	(41,275)
296-6100-911.34-90 Snow Removal 38,250 39,678 36,500 36,500 13,564 22,999	(63)
296-6100-911.34-90 On-Street Bike Racks 516 - 4,000 8,000	8,000
296-6100-911.34-90 Master Plan/Vision, Art in Public Spaces 10,000 10,000	10,000
296-6100-911.62-40 Planting Materials 6,798 577 40,000 40,000 2,014 37,986	- , - > ~
Total Beautification \$ 144,654 268,351 \$ 314,420 \$ 356,305 \$ 250,876 \$ 120,207	- (14,778)

Development

Other Operating Expenses

296-6100-911.51-00	General Marketing (banners, printing, social media)	10,258	10,649	\$ 35,000 \$	35,000 \$	4,165 \$	1,545 \$	29,290
296-6100-911.51-00	Branding	118,371	84,932	30,000	138,262	30,968	25,997	81,297
296-6100-911.51-00	CTM Brochure Distribution	2,339	438	-		3,605	-	(3,605)
296-6100-911.51-00	Photography	1,850	963	5,000	5,000	-	-	5,000
296-6100-911.51-00	Metro Mode / Issue Media	18,000	18,000	19,000	25,000	10,501	4,500	9,999
296-6100-911.51-00	Website, Constant Contacts	226	í	230	230	-	-	230
296-6100-911.51-00	Website Hosting & Domain Registration	801	2,188	1,680	1,680	1,074	360	246
296-6100-911.51-00	Henry Ford Promotion Package	5,600	5,600	5,600	5,600	_	5,600	-
296-6100-911.51-00	Community Art Enhancement	_	_	4,000	4,000	-	_	4,000
296-6100-911.51-00	Art month, Art Spark, Pocket Park Mural, POP-Student	5,500	1,000	1,000	1,000	-	-	1,000
296-6100-911.51-00	Fall Promotions	193	-,	300	300	150	-	150
296-6100-911.51-00	Holiday Promotions, Holly Berry Brunch Program	16,144	13,590	14,665	14,665	14,120	300	245
296-6100-911.51-00	Shop Small Business Saturday	3,665	6,480	7,000	7,000	7,790	1,986	(2,776)
296-6100-911.51-00	Restaurant week	17,581	1,050	16,500	31,553	28,025	21,804	(18,276)
296-6100-911.51-00	Tunes at Noon	-	3,024	3,700	3,700	400	2,000	1,300
296-6100-911.51-00	Friday Nites Concert Series & Winterfest	32,876	8,468	38,000	38,000	6,638	2,000	31,357
296-6100-911.51-00	Movies In the Park		1,488	3,100	3,100	1,786	12	1,302
296-6100-911.51-00	Ladies Night Out	-	-	3,400	3,400	1,700	302	3,098
296-6100-911.51-00	Pernennail	-	360	550	550	-	250	300
296-6100-911.51-00	Kids Day	1,457	8,945	12,500	12,500	-	-	12,500
296-6100-911.51-00	Way Finding	-	6,945	10,000	10,000	-	-	12,300
	, 0		-			-		
296-6100-911.51-00	Build Institute Program/Entrepreneur	-	-	10,000	10,000	-	-	10,000
296-6110-911.34-90	Farmer's Market Contractual Services	16,509	13,564	20,000	20,000	15,345	3,617	1,038
296-6100-911.34-90	Building / Business Incentives	-	-	40,000	40,000	7,500	-	32,500
296-6100-911.51-00	Covid Comeback Marketing	-	-	20,000	36,221	9,038	28,810	(1,627)
296-6100-911.51-00 296-6100-911.51-00	Other Community Development	4,479	798		-	-	-	-
	0			20,000 - \$ 301,225 \$	36,221 - 446,761 \$	9,038 - 141,105 \$		208,568
	Other Community Development Total Development	4,479	798		-	-	-	-
	Other Community Development	4,479	798		-	-	-	-
296-6100-911.51-00	Other Community Development Total Development Planning & Administration	4,479 \$ 259,784	798 181,837	\$ 301,225 \$	446,761 \$	141,105 \$	97,088 \$	208,568
296-6100-911.51-00 296-6100-911.34-90	Other Community Development Total Development Planning & Administration	4,479 \$ 259,784 128,820	798 181,837 95,242	\$ 301,225 \$ 193,140	446,761 \$ 193,140	141,105 \$ 137,088	97,088 \$ 52,792	<u>208,568</u> 3,260
296-6100-911.51-00	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations	4,479 \$ 259,784 128,820 30,064	798 181,837 95,242 40,680	\$ 301,225 \$ 193,140 40,000	- 446,761 \$ 193,140 40,000	141,105 \$ 137,088 3,900	97,088 \$ 52,792 1,537	208,568 3,260 34,563
296-6100-911.51-00 296-6100-911.34-90	Other Community Development Total Development Planning & Administration	4,479 \$ 259,784 128,820	798 181,837 95,242	\$ 301,225 \$ 193,140	446,761 \$ 193,140	141,105 \$ 137,088	97,088 \$ 52,792	<u>208,568</u> 3,260
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses	4,479 \$ 259,784 128,820 30,064 158,884	798 181,837 95,242 40,680	\$ 301,225 \$ 193,140 40,000	- 446,761 \$ 193,140 40,000	141,105 \$ 137,088 3,900	97,088 \$ 52,792 1,537	208,568 3,260 34,563
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment)	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits	4,479 \$ 259,784 128,820 30,064 158,884 87	798 181,837 95,242 40,680 135,922	\$ 301,225 \$ 193,140 40,000 233,140	446,761 \$ 193,140 40,000 233,140	141,105 \$ 137,088 3,900 140,988	97,088 \$ 52,792 1,537 54,329	208,568 3,260 34,563 37,823
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) various (comment)	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses	4,479 \$ 259,784 128,820 30,064 158,884	798 181,837 95,242 40,680 135,922 - 7,585	\$ 301,225 \$ 193,140 40,000 233,140 13,536	446,761 \$ 193,140 40,000 233,140 - 16,726	141,105 \$ 137,088 3,900 140,988	97,088 \$ 52,792 1,537 54,329 - 617	208,568 3,260 34,563 37,823 5,651
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) various (comment) 296-6100-911.34-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 -	798 181,837 95,242 40,680 135,922 - 7,585 975	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900	446,761 \$ 193,140 40,000 233,140 - 16,726 900	141,105 \$ 137,088 3,900 140,988 10,458 400	97,088 \$ 52,792 1,537 54,329 - 617 505	208,568 3,260 34,563 37,823 - 5,651 (5)
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) various (comment) 296-6100-911.34-90 296-6100-911.44-10	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000	446,761 \$ 193,140 40,000 233,140 16,726 900 9,000	141,105 \$ 137,088 3,900 140,988 - 10,458 400 8,123	97,088 \$ 52,792 1,537 54,329 - 617 505 -	208,568 3,260 34,563 37,823 5,651 (5) 877
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.44-10 296-6100-911.61-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs)	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 -	798 181,837 95,242 40,680 135,922 - 7,585 975	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026	141,105 \$ 137,088 3,900 140,988 10,458 400	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.44-10 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities)	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 -	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 -	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250	141,105 \$ 137,088 <u>3,900</u> 140,988 10,458 400 8,123 4,426	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600 1,250
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.34-90 296-6100-911.61-90 296-6100-911.68-90 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700	137,088 3,900 140,988 - 10,458 400 8,123 4,426 - 247,631	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.44-10 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority Facilities Fund-Bryant Library	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 - 132,940 -	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 - - 208,118 -	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250 243,700	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700 37,500	137,088 3,900 140,988 10,458 400 8,123 4,426 - 247,631 37,500	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000 - -	208,568 3,260 34,563 37,823 - 5,651 (5) 877 17,600 1,250 (3,931)
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.34-90 296-6100-911.61-90 296-6100-911.68-90 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority Facilities Fund-Bryant Library	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 -	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 -	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700	137,088 3,900 140,988 - 10,458 400 8,123 4,426 - 247,631	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600 1,250
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.34-90 296-6100-911.61-90 296-6100-911.68-90 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority Facilities Fund-Bryant Library Total Planning & Administration	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 - 132,940 \$ 462,123	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 - 208,118 363,430	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250 243,700 \$ 286,986 \$	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700 37,500 332,102 \$	141,105 \$ 137,088 3,900 140,988 10,458 400 8,123 4,426 247,631 37,500 449,526 \$	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000 - 56,451 \$	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600 1,250 (3,931) - - 59,265
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.34-90 296-6100-911.61-90 296-6100-911.68-90 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority Facilities Fund-Bryant Library Total Planning & Administration	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 - 132,940 - \$ 462,123	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 - - 208,118 -	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250 243,700	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700 37,500 332,102 \$	137,088 3,900 140,988 10,458 400 8,123 4,426 - 247,631 37,500	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000 - -	208,568 3,260 34,563 37,823 - 5,651 (5) 877 17,600 1,250 (3,931)
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.34-90 296-6100-911.61-90 296-6100-911.68-90 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority Facilities Fund-Bryant Library Total Planning & Administration	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 - 132,940 \$ 462,123	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 - 208,118 363,430	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250 243,700 \$ 286,986 \$	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700 37,500 332,102 \$	141,105 \$ 137,088 3,900 140,988 10,458 400 8,123 4,426 247,631 37,500 449,526 \$	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000 - 56,451 \$	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600 1,250 (3,931) - - 59,265
296-6100-911.51-00 296-6100-911.34-90 296-6100-911.34-90 various (comment) 296-6100-911.34-90 296-6100-911.34-90 296-6100-911.61-90 296-6100-911.68-90 296-6100-911.68-90	Other Community Development Total Development Planning & Administration Pow Strategies Communications Manager, Public Relations Total Directors Expenses Wages & Benefits Other Office Expenses Office Cleaning Building Rental Non-Capital Equipment (lighting, repairs) Other Operating Expenses (utilities) Transfer to Brownfield Redevelopment Authority Facilities Fund-Bryant Library Total Planning & Administration Expenditures	4,479 \$ 259,784 128,820 30,064 158,884 87 9,277 - 10,935 - 132,940 \$ 462,123	798 181,837 95,242 40,680 135,922 - 7,585 975 10,830 - 208,118 363,430	\$ 301,225 \$ 193,140 40,000 233,140 13,536 900 9,000 18,600 1,250 243,700 \$ 286,986 \$	446,761 \$ 193,140 40,000 233,140 - 16,726 900 9,000 23,026 1,250 243,700 37,500 332,102 \$	141,105 \$ 137,088 3,900 140,988 10,458 400 8,123 4,426 247,631 37,500 449,526 \$	97,088 \$ 52,792 1,537 54,329 - 617 505 - 1,000 - 56,451 \$	208,568 3,260 34,563 37,823 5,651 (5) 877 17,600 1,250 (3,931) - - 59,265

St\Accounting\Funds & Program Work\E&CD & Component Units\Component Unit Master Financial Reports\FY2021 Component Unit Master Financial Reports

EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

2021 Event Brochure - EDDDA

Date	Ado	pted:

Motioned by:

Seconded by:

- **WHEREAS:** The EDDDA and WDDDA recognize the benefit of Marketing and Promoting businesses and activities in the District; and
- **WHEREAS:** An event brochure is in production and once complete, will be distributed at events and placed at businesses and key locations throughout the districts to promote district events; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
- **WHEREAS:** In previous years, the quantity printed was 10,000 but due to the impact of Covid-19 on the current market economy, and the move of consumers going online for finding their information, the run will be 5,000 with an option to reprint if needed; and
- **WHEREAS:** Quotes were solicited from three different printers and quotes ranged from \$1000 to \$1700, under the \$3000 bid level, for this 8 page, full color, folded and saddle bound print piece; and
- WHEREAS: The lowest quote was from First Print (FP) in East Downtown Dearborn; so let it be
- **RESOLVED:** The EDDDA approves brochure printing production with First Print (FP) for 5,000 brochures for \$1000 to be shared equally with the WDDDA, expending from #297-6100-911-51-00 FYE2021; and, let it be
- **RESOLVED:** The Manager of the DDDAs is authorized to execute the contracts for printing, subject to review and approval of Corporation Counsel.

Vendor	Vendor Cost	Cost Share
First Print (FP) (Printing of 5K event	\$1000	\$500- EDDDA \$500- WDDDA

brochures)		
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Yes: No: Abstained: Absent:

WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

2021 Event Brochure - WDDDA

Date Adopted:	
---------------	--

Motioned by:

Seconded by:

- **WHEREAS:** The WDDDA and EDDDA recognize the benefit of Marketing and Promoting businesses and activities in the District; and
- **WHEREAS:** An event brochure is in production and once complete, will be distributed at events and placed at businesses and key locations throughout the districts to promote district events; and
- **WHEREAS:** In previous years, the quantity printed was 10,000 but due to impact of Covid-19, on the current market economy, and the move of consumers going online for finding their information, the run will be 5,000 with an option to reprint if needed; and
- **WHEREAS:** Quotes were solicited from three different printers and quotes ranged from \$1000 to \$1700, under the \$3000 bid level, for this 8 page, full color, folded and saddle bound print piece; and
- WHEREAS: The lowest quote was First Print (FP) in East Downtown Dearborn; so let it be
- **RESOLVED:** The WDDDA approves brochure printing production with First Print (FP) for 5,000 brochures for \$1000 to be shared equally with the EDDDA, expending from #296-6100-911-51-00 FYE2021; and, let it be
- **RESOLVED:** The Manager of the DDDAs is authorized to execute the contracts for printing, subject to review and approval of Corporation Counsel.

Vendor	Vendor Cost	Cost Share
First Print (FP) (Printing of 5K event brochures)	\$1000	\$500- EDDDA \$500- WDDDA

Yes: No: Abstained: Absent:

EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Bike Safety Flyer 2021 - EDDDA

Date Adopted:

Motioned by:

Seconded by:

- **WHEREAS:** The DDDAs and the City of Dearborn continue to grow its bike facilities and multi-modal transportation, and the DDDAs recognize the benefit of communicating safety in transportation modalities such as the education process of cars and bikes safely sharing the road and understanding safety standards ; and
- **WHEREAS:** A bike safety rack card has been designed and will be distributed at events and placed at businesses and key locations throughout the districts, as well as used by the City of Dearborn Police Department, as they enforce or educate residents and consumers of any traffic violations related to biking, such as parking in a bike lane; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
- **WHEREAS:** A print run of 2,500 is recommended at the onset for a cost of \$175 at Beshara Printing, to be split equally with WDDDA, and Bike Dearborn is helping to financially sponsor the rack card by paying \$100 of the cost; so let it be
- **RESOLVED:** The EDDDA approves bike safety rack card printing production with Beshara Printing for 2,500 rack cards for \$175 to be shared equally with the WDDDA, Bike Dearborn covering \$100 of the cost, making the final cost to EDDDA \$37.50, expending from #297-6100-911-51-00 FYE2021; and, let it be
- **RESOLVED:** The Manager of the DDDAs is authorized to execute the contracts for printing, subject to review and approval of Corporation Counsel.

Vendor	Vendor Cost	Cost Share
Beshara (Printing of 2,500 bike safety rack cards)	\$175	\$37.50- EDDDA \$37.50- WDDDA

Yes: No: Abstained: Absent:

WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

Bike Safety Flyer 2021 - WDDDA

Date Adopted:

Motioned by:

Seconded by:

- **WHEREAS:** The DDDAs and the City of Dearborn continue to grow its bike facilities and multi-modal transportation, and the DDDAs recognize the benefit of communicating safety in transportation modalities such as the education process of cars and bikes safely sharing the road and understanding safety standards ; and
- **WHEREAS:** A bike safety rack card has been designed and will be distributed at events and placed at businesses and key locations throughout the districts, as well as used by City of Dearborn Police Department, as they enforce or educate residents and consumers of any traffic violations related to biking, such as parking in a bike lane; and
- **WHEREAS:** A print run of 2,500 is recommended at the onset for a cost of \$175 at Beshara Printing, to be split equally with EDDDA, and Bike Dearborn is helping to financially sponsor the rack card by paying \$100 of the cost; so let it be
- **RESOLVED:** The WDDDA approves bike safety rack card printing production with Beshara Printing for 2,500 rack cards for \$175 to be shared equally with the EDDDA, Bike Dearborn covering \$100 of the cost, making the final cost to WDDDA \$37.50, expending from #296-6100-911-51-00 FYE2021; and, let it be
- **RESOLVED:** The Manager of the DDDAs is authorized to execute the contracts for printing, subject to review and approval of Corporation Counsel.

Vendor	Vendor Cost	Cost Share
Beshara (Printing of 2,500 bike safety rack cards)	\$175	\$37.50- EDDDA \$37.50- WDDDA

Yes: No: Abstained: Absent:

WEST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

MDA Summer Workshop 2021 - WDDDA

Adopted:	April 15, 2021	
Motioned by:	Directory Audrey Ralko	
Seconded by:	Director John McWilliams	
WHEREAS:	The WDDDA and EDDDA collaborate with state-level organizations which focus on downtown revitalization; and	
WHEREAS:	The Michigan Downtown Association (MDA) is a state-wide, non-profit organization whose mission is to strengthen downtowns in Michigan through education, resources, networking and advocacy; and	
WHEREAS:	The WDDDA and EDDDA have the opportunity to attend the 2021 MDA Summer Workshop being held virtually on June 4, 2021, in the amount of \$250 sponsorship which includes 4 attendees, and this cost would be split equally with EDDDA and WDDDA; and	
WHEREAS:	The listed individuals for WDDDA will attend the workshop:and, so let it	
RESOLVED:	The WDDDA authorizes the expenditure up to \$125 for WDDDA board members to participant at the 2021 Virtual MDA Summer Workshop from the Training/Transportation budget line item account # 296-6100-911-58-10; and further	
RESOLVED:	The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA for the MDA Summer Workshop, subject to review and approval by Corporation Counsel.	
Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark		

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

EAST DEARBORN DOWNTOWN DEVELOPMENT AUTHORITY

MDA Summer	Workshon	2021 -	EDDDA
MDA Summer	workshop	2021	

Adopted:	April 15, 2021
Motioned by:	Director Jay Kruz
Seconded by:	Vice-Chairperson Eric Woody
WHEREAS:	The EDDDA and WDDDA collaborate with state-level organizations which focus on downtown revitalization; and
WHEREAS:	The Michigan Downtown Association (MDA) is a state-wide, non-profit organization whose mission is to strengthen downtowns in Michigan through education, resources, networking and advocacy; and
WHEREAS:	The EDDDA and WDDDA have the opportunity to attend the 2021 MDA Summer Workshop being held virtually on June 4, 2021, in the amount of \$250 sponsorship which includes 4 attendees, and this cost would be split equally with EDDDA and WDDDA; and
WHEREAS:	The listed individuals for the EDDDA will attend the workshop: and
	; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) A) Planning, Administration and Staffing, which supports expending on soft costs to implement and carry out activities within the district; therefore, let it be
RESOLVED:	The EDDDA authorizes the expenditure up to \$125 for EDDDA board members to participate in the 2021 Virtual MDA Summer Workshop from the Training/Transportation budget line item account # 297-6100-911-58-10; and further
RESOLVED:	The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA for the MDA Summer Workshop, subject to review and approval by Corporation Counsel.

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

Absent: Director Janice Cislo, Director Heidi Merino, and Director Mary O'Bryan.

Spring Perennial Exchange 2021 - Amendment II- EDDDA

Date Adopted: Motioned by: Seconded by:

WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; therefore, be it
WHEREAS:	The Promotions and Organization Committee has recommended hosting and coordinating a Spring Perennial Exchange in the EDDDA to increase engagement in open spaces in Downtown Dearborn while adhering to COVID-19 protocols; and
WHEREAS:	The EDDDA approves expenditures of \$1030 for the Spring Perennial Exchange for posters, yardsigns and aframe signs from Beshara, newspaper ads from Bewick Publications and Arab American News; therefore, let it be
RESOLVED:	That the EDDDA obligates \$1030 in expenditures for the Spring Perennial Exchange event from the Community Promotions Budget # 297-6100-911-51-00 for 2021; and
RESOLVED:	The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the companies listed below for the Spring Perennial Exchange, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Beshara Printing	Posters (qty. 50)	\$60
Bewick Publications	newspaper advertisement	\$150
Arab American News	advertisement	\$470
Beshara Printing	yard signs (6 qty)	\$70
Beshara	aframe signs (\$40 - split Spring/Fall)	\$20

Fall Perennial Exchange 2021 - Amendment I - WDDDA

Date Adopted:

Motioned by:	
Seconded by:	
WHEREAS:	The West Dearborn Downtown Development Authority (WDDDA) recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The Promotions and Organization Committee has recommended hosting and coordinating a Fall Perennial Exchange in the WDDDA to increase engagement in open spaces in Downtown Dearborn while adhering to COVID-19 protocols; and
WHEREAS:	The WDDDA anticipates expenditures of \$1030 for the Fall Perennial Exchange for posters and a frame signs from Beshara and newspaper ads from Bewick Publications, Michigan Gardener, Arab American News, and Yemeni News; so let it be
RESOLVED :	

- 1. That the WDDDA obligates \$1030 in expenditures for the Fall Perennial Exchange event from the Community Promotions Budget # 296-6100-911-51-00 for 2021; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA with the companies listed below for the Fall Perennial Exchange, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Beshara Printing	Posters (qty. 100)	\$100
Bewick Publications	newspaper advertisement	\$150
Michigan Gardener	advertisement-business card ad - one month	\$475
Arab American News	advertisement	TBD
Yemeni News	advertisement	TBD
Beshara Printing	a frame signs (split \$40 w Spring Exchange)	\$20

Yes: No: Abstained: Absent:

Open Door Grant Awardees signage - EDDDA

Date Adopted:

Motioned by:

Seconded by:

- **WHEREAS:** The EDDDA and WDDDA has launched the new branding initiative and recognizes the benefit of Marketing and Promoting businesses and activities in the District, and in pairing with the request to market the Open Dearborn Grant program; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
- **WHEREAS:** A three quote process was completed for 24"x 30" static cling window signs in December 2020. The lowest quote was from Malko Media; and
- WHEREAS: A total budget of \$250 is recommended for four grant awardees
 1 WDDDA Better Health and
 3 EDDDA USAF, T-Mobile, Juee Cafe and Modern Hijabi; so let it be
- **RESOLVED:** The EDDDA authorizes the Manager of DDDAs to award the contract to the lowest quote, Malko Media , expending up to \$200 for the production of the static clings from the General Marketing budget line item account #297-6100-911-51-00, subject to review and approval of Corporation Counsel.

Open Door Grant Awardees signage - WDDDA

Date Adopted:

Motioned by:

Seconded by:

- **WHEREAS:** The EDDDA and WDDDA has launched the new branding initiative and recognizes the benefit of Marketing and Promoting businesses and activities in the District, and in pairing with the request to market the Open Dearborn Grant program; and
- **WHEREAS:** A three quote process was completed for 24"x 30" static cling window signs in December 2020. The lowest quote was from Malko Media; and
- WHEREAS: A total budget of \$250 is recommended for four grant awardees
 1 WDDDA Better Health and
 3 EDDDA T-Mobile, Juee Cafe and Modern Hijabi; so let it be
- **RESOLVED:** The WDDDA authorizes the Manager of DDDAs to award the contract to the lowest quote, Malko Media , expending up to \$50 for the production of the static clings from the General Marketing budget line item account #296-6100-911-51-00, subject to review and approval of Corporation Counsel.

Nickel & Saph Event Insurance Policy and Portajohns for Summer 2021-WDDDA

Date Adopted: Motioned by: Seconded by:

- **WHEREAS:** The EDDDA and WDDDA recognizes the benefit of producing events in the district to help market and promote businesses and activate space in the districts; and
- WHEREAS:The WDDDA authorized an event schedule for Summer 2021 which includes the
Dearborn Farmers Market running from June 4th to September 24th, 2021, Movies
in the Park series, operating for two dates in the district, once in June and once in
August, and Tunes at Noon happening July 13 to August 17, 2021; and
- **WHEREAS:** The city insurer Nickel & Saph Inc, Insurance Agency quotes are being finalized for upcoming events, the estimated totals are listed below, reflecting on previous events, with the final expenses to be expended from #296-6100-911-51-00 and account#296-6110-911-34-90 for the Dearborn Farmers Market ; and
- **WHEREAS:** Portajohns are to be bid through the Purchasing department, current estimated prices are reflected below for portajohns for each event;
- **RESOLVED:** The WDDDA agrees to expend up to \$2350 to the city insurer Nickel & Saph Inc, Insurance Agency, to cover the WDDDA portion of the insurance premium to cover the Dearborn Farmers Market, Tunes at Noon, and Movies in the Park to be expended from #297-6100-911-51-00 and #296-6110-911-34-90 for the Dearborn Farmers Market; and let it be further
- **RESOLVED:** The WDDDA agrees to expend up to \$2329 to the awarded portajohn provider to cover the wDDDA costs for the Dearborn Farmers Market, Tunes at Noon, and Movies in the Park to be expended from #296-6100-911-51-00 and #296-6110-911-34-90 for the Dearborn Farmers Market; ; and let it be further
- **RESOLVED:** The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA for the selected service providers, subject to review and approval by Corporation Counsel.

VENDOR	EVENT	ITEM	AMOUNT
TBD	Dearborn Farmers Market (16 event days)	Portajohns	\$1547
TBD	Tunes at Noon (6 event days)	Portajohns	\$580
TBD	Movies in the Park (2 event days)	Portajohns	\$202
Nickel & Saph	Dearborn Farmers Market (16 event days)	Insurance	\$1600
Nickel & Saph	Tunes at Noon (6 event days)	Insurance	\$500
Nickel & Saph	Movies in the Park (2 event days)	Insurance	\$250

Nickel & Saph Event Insurance Policy and Portajohns for Summer 2021-EDDDA

Date Adopted: Motioned by: Seconded by:

- **WHEREAS:** The EDDDA and WDDDA recognizes the benefit of producing events in the district to help market and promote businesses and activate space in the districts; and
- **WHEREAS:** The EDDDA authorized an event schedule for Summer 2021 which includes the Music in the Park running from June 2nd to August 18th, 2021, Movies in the Park series, operating for two dates in the district, once in July and once in September, and a new event Silent Disco happening June 4 to September 24, 2021; and
- **WHEREAS:** The city insurer Nickel & Saph Inc, Insurance Agency quotes are being finalized for upcoming events, the estimated totals are listed below, reflecting on previous events, with the final expenses to be expended from #297-6100-911-51-00; and
- **WHEREAS:** Portajohns are to be bid through the Purchasing department, current prices are reflected below for portajohns for each event;
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district: therefore, be it
- **RESOLVED:** The EDDDA agrees to expend up to \$1150 to the city insurer Nickel & Saph Inc, Insurance Agency, to cover the EDDDA portion of the insurance premium to cover the Music in the Park, Silent Disco, and Movies in the Park to be expended from #297-6100-911-51-00; and let it be further
- **RESOLVED:** The EDDDA agrees to expend up to \$2321 to the awarded portajohn provider to cover the EDDDA costs for the Music in the Park, Silent Disco, and Movies in the Park to be expended from #297-6100-911-51-00; and let it be further
- **RESOLVED:** The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA for the selected service providers, subject to review and approval by Corporation Counsel.

VENDOR	EVENT	ITEM	AMOUNT
TBD	Music in the Park (12 event days)	Portajohns/sink/sanitizer stand	\$1211
TBD	Silent Disco (9 event days)	Portajohns/sink/sanitizer stand	\$908
TBD	Movies in the Park (2 event days)	Portajohns/sink/sanitizer stand	\$202
Nickel & Saph	Music in the Park (12 event days)	Insurance	\$500
Nickel & Saph	Silent Disco (9 event days)	Insurance	\$400
Nickel & Saph	Movies in the Park (2 event days)	Insurance	\$250

Neighborhood Beautification Project 2021 - EDDDA

Date Adopted: Motioned by: Seconded by:

- WHEREAS:The East Dearborn Downtown Development Authority (EDDDA) recognizes the
benefit of beautification activities in the District; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; therefore, be it
- **WHEREAS:** The EDDDA is coordinating with Erin Byrnes to do clean up, create a border and tend to a landscape bed in lot behind Red Star Chinese restaurant to increase engagement in open spaces in Downtown Dearborn while adhering to COVID-19 protocols; and
- **WHEREAS:** The EDDDA approves expenditures of \$500 for supplies and plant materials; therefore, let it be
- **RESOLVED:** That the EDDDA obligates \$500 in expenditures to Erin Byrnes for the Neighborhood Beautification effort behind Red Star restaurant from the Community Promotions Budget # 297-6100-911-51-00 for 2021; and
- **RESOLVED:** The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA subject to review and approval by Corporation Counsel.

EDDDA Open Door Dearborn Business Incentives Program - Grant Application: USAF Construction, Yousaf Mohomad

Date Adopted:

Motioned	by:
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Seconded by:

- **WHEREAS:** The East Dearborn Downtown Development Authority (EDDDA) and the West Dearborn Downtown Development Authority (WDDDA) are committed to promoting the downtown districts by aiding in efforts to address vacancies, beautification, and attraction within the districts; and
- **WHEREAS:** The EDDDA and WDDDA established the Open Door Dearborn business incentive to recruit businesses to Downtown Dearborn and improve the appearance of the districts through storefront and business rehabilitation and expansions at its April 18, 2019 joint Board meeting; and
- WHEREAS: USAF Construction is an existing commercial office business located on the second floor of the building located at 13746 Michigan Avenue in the EDDDA. The applicant is proposing to expand their office into the lower level of the same building. USAF Construction started improvements on the interior and exterior earlier this year before the Executive Management Team contacted them in February 2021. The applicant agreed to stop all construction until an Open Door Grant was submitted and the review and approval process was completed.
- WHEREAS: USAF Construction has applied for Levels III of the Open Door Dearborn grant program in the amount of \$10,000. The improvements include exterior window expansion, painting and signage and interior improvements including new flooring, walls, lighting and bathroom. The applicant proposes to complete the project in the Summer of 2021; and
- WHEREAS: Per the recommendation of the Design & Economic Vitality Committee (DEV), the applicant amended their building permit to clarify specific renovations proposed in their original plan. The amended permit was approved by the City on April 4, 2021. The DEV Committee also required the applicant to procure two additional Construction quotes to compare with their own quote as a construction firm. The three quotes include USAF Construction (\$24,780), MHMC Property (\$30,000) and AT Construction. (\$33,000) Construction includes interior remodeling and new exterior repairs for the uncompleted portion of the project; and
- **WHEREAS:** At the April 28, 2021, meeting of the Design/EV Committee, the committee approved recommending to the EDDDA Board funding USAF Construction for

Level III building improvements for \$10,000 motioned by Jeff Watson and seconded by Mike Kirk with no further conditions; and roll call vote of support by three ayes: Mike Kirk, Jeff Watson, and Thomas Clark; and no nays; so let it be

RESOLVED: The EDDDA awards a Level III grant up to \$10,000 from the Open Door Dearborn Business Grant Program from account #297-6100-911-34-90, contingent on meeting requested conditions by Design/EV Committee; and subject to review and approval of Corporation Counsel.

Homage to Black Excellence Budget Reallocation 2020 Amendment II- EDDDA

Adopted on: Motioned by: Seconded by:	
WHEREAS:	The EDDDA recognizes the benefit of recognizing the cultural, historic, economic and entrepreneurial spirit of Black History Month activities; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; therefore, be it
WHEREAS:	The EDDDA promoted four activities in the East District in the month of February 2020, including a movie screening, an art and fashion show, an artist pop up event, and panelists speaking on business ownership and finances; and
WHEREAS:	The EDDDA planned additional activities to expand the focus of Black History Month to become "Homage of Black Excellence" for 2021 that included the events of Diversity, Equity and Inclusion (DE&I) Panels and Art of Courage; and
WHEREAS:	Twenty-five thousand dollars (\$25,000) in funds for Jazz on the Ave and Music in the Park 2020 were not utilized and can be reallocated to support the Homage to Black Excellence events, expending from account # 297-6100-911-51-00; and
WHEREAS:	The EDDDA reallocated \$14,000 from Jazz on the Ave and Music in the Park 2020 budgets to Homage for Black Excellence events in FYE 2020 and requested Art of Protest to be renamed and the Mobility Stroll and Roll be revisited when more information was obtained at the Joint Board meeting on December 17, 2020; and
WHEREAS:	The EDDDA authorized to expend \$7864 to Octane Design from account #297-6100-911-51-00 under budget line item Community Art Enhancement for a virtual tour of the Art of Courage event; and
WHEREAS:	Facebook and Instagram was reduced by \$250, Bewick increased by \$150, Jean Smith was added for miscellaneous supplies for \$100, and an additional \$1400 was added for additional services for Art of Courage with vendors TBD; and
WHEREAS:	The Art of Courage and DE&I total budget is \$21,763; and
WHEREAS:	A budget of \$17,995 for the additional service providers for the Juneteenth Mobility Stroll & Roll is estimated; therefore, let it be

- **RESOLVED:** The EDDDA reallocates \$11,000 from Jazz on the Ave/Music in the Park 2020 to the Juneteenth Mobility Stroll & Roll, and another \$11,000 from General Marketing for a total of \$39,758 budgeted for all H2BE events; let it be
- **RESOLVED:** That no funds are to be spent outside of the EDDDA; and let it be
- **RESOLVED:** The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA for the Homage to Black Excellence events of DE&I, Art of Courage, and Juneteenth Mobility Stroll & Roll with the service providers and amounts below, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
DE & I PANEL DISCUSSIONS		
Dr. Robbya Green-Weir	Consulting fees for DE&I Panel discussions	\$2000
Michigan Chronicle	marketing/advertising	\$150
Facebook/Instagram	Social media mktg./advertising	\$500
Bewick Publications (Times Herald)	marketing/advertising	\$150
Comcast	marketing/advertising	\$2999
Beshara Printing	Posters	\$100
Beshara Printing	Event banner	\$250
ART OF COURAGE		
Bewick Publications (Times Herald)	marketing /advertising	\$150
Beshara Printing	Posters	\$100
Michigan Chronicle	marketing/advertising	\$150
Beshara Printing	Signage- (Covid/Don't Touch) - Art of Courage	\$1500
Beshara Printing	Event banner	\$250
TBD	Custom Acrylastone outdoor information plaques for Art of Courage (\$88 x 12 = \$1056)	\$1100
Jean Smith	Solar powered spot lights/misc. Office supplies	\$500
Rozenia Johnson	Project Mgt. Fee - Art of Courage	\$2000
DeJuan McTaw	Photography - Art of Courage	\$300
Mollywop!	Musician Artist Talk during the virtual event of Art of Courage	\$200
TBD	Educational Artist Talk during virtual event	\$200
Bernie Wilson Jr.	Exhibit Preparation - hang artwork	\$200
TBD	Conservator - clean and maintain artwork	\$1000
Jean Smith	Art of Courage misc. supplies	\$100
Octane Design	Graphic/Visual Services-Virtual Tour AoC	\$7864

JUNETEENTH MOBILITY STROLI ROLL	L &	
Beshara	posters	\$100
Beshara	Yard signs(10 qty)	\$125
Beshara	A frame signs (10 qty)	\$250
Beshara	Tent banners (2 qty)/selfie backdrop	\$450
Michigan Chronicle	ad	\$300
Rozenia Johnson	Kids area supplies	\$850
Times Herald	ad	\$150
Jatanya Mitchell	DJ	\$500
Jean Smith	Registration supplies, PPE supplies, misc. Supplies, water, snacks	\$500
Jean Smith	wristbands	\$100
Rozenia Johnson	consultant	\$2800
Dearborn Police	Street closure expenses (estimated)	\$7,500
Dearborn Parks & Rec.	2 golf carts (\$85/each)	\$170
Dearborn Parks & Rec.	podium	\$100
Dearborn Parks & Rec.	10 tables/80 chairs	\$600
Pandora	Streaming radio	\$1000
Nickel & Saph	Event insurance (estimated)	\$2000
DJ Asset	DJ	\$500

Community Mural Project 2021 - EDDDA

Date Adopted:

Motioned by:	
Seconded by:	
WHEREAS:	The EDDDA and WDDDA recognize the benefit of Marketing and Promoting businesses and activities in the District and how art can create vibrancy and a sense of place; and
WHEREAS:	The EDDDA is planning to create a mural on the public parking deck within the district, with the design and installation contingent on approval from the EDDDA, City of Dearborn Design Review Committee and Dearborn City Council; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
WHEREAS:	A budget has been presented at \$20,000 for this project for the mural project; so let it be
RESOLVED:	The EDDDA approves the listed service providers, expending from #297-6100-911-51-00 FYE2021; and, let it be
RESOLVED:	The mural design and installation is contingent on final approval from the EDDDA, the City of Dearborn's Design Review Committee and Dearborn City Council; and let it be
RESOLVED:	The Manager of the DDDAs is authorized to execute the contracts for the listed service providers, subject to review and approval of Corporation Counsel.

Vendor	Purpose	Amount
Marlo Broughton	mural artist (design & labor)	\$5000
Rozenia Johnson	project mgr.	\$2800
TBD	paints/primer	\$2000

TBD	related supplies/materials (brushes/rollers/tarp, etc.)	\$300
TBD	paint sprayer-Home Depot rental (\$612x2 weeks rental)	\$1224
TBD	rental of scaffolding or lift equipment - Home Depot rental (\$162x4 weeks)	\$648
TBD	Contractor to apply protective sealant/varnish	\$500
TBD	PR/marketing	\$2500
TBD	Educational projects	\$3000
TBD	Acrylastone mural plaque/signage (approx. 8"x10")	\$150
TBD	Contingency	\$878

Music in the Park 2021_Service Providers - Amendment I - EDDDA

Date Adopted: Moved by: Seconded by:	
WHEREAS:	The EDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The Music in the Park events sponsored by the EDDDA has been extended to twelve (12) weeks to replace Jazz on the Ave this year and those funds are supporting this event with the goal to bring visitors to the District and promote diverse entertainment; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
WHEREAS:	Plan B LLC was requested to be the booking agent to secure the entertainment for the 12 weeks and Bruce Bailey Entertainment was requested to be the lights and sound technician for Music in the Park, and Beshara to do the posters; so let it be
WHEREAS:	A budget of \$13,000 was approved at the April 2021 EDDDA Board meeting; and
RESOLVED:	 That the EDDDA now obligates \$15,000 from the Community Promotions Budget #297-6100-911-51-00 to fund the event costs for the 2021 Music in the Park events; and The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the companies listed below for Music in the Park, subject to review
	and approval by Corporation Counsel.

Vendor	Purpose	Amount
Plan B LLC	Booking agent services (12 weeks)	\$9,000

Bruce Bailey Entertainment	sound and lights	\$2998
Beshara	Posters (split 3 ways: Music in the Park, Silent Disco, & Tunes at Noon)	\$30.50
TBD	Stage Banner	\$250
Pandora	streaming ads	\$1000
Brendel's	portajohns(split with Silent Disco)	\$1325
TBD	Stage	TBD
TBD	Insurance	TBD

Silent Disco 2021_Service Providers -Amendment I - EDDDA

Date Adopted:	
Moved by:	
Seconded by:	

- **WHEREAS:** The EDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District to bring visitors to the District and promote a diverse culture; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
- **WHEREAS:** The EDDDA is replacing Jazz on the Ave this year with a nine-week Silent Disco on select Fridays from June 4 September 24, 2021, utilizing the funds budgeted for Jazz on the Ave to support this new event; and
- **WHEREAS:** Bruce Bailey Entertainment has been requested to be the entertainment booking agent ,as well as to provide lights and sound for the events; for City Hop to provide the Silent Disco headphones and accompanying equipment; and Beshara to print the posters; therefore, let it be

RESOLVED:

- That the EDDDA obligates \$17,872.82 from the Community Promotions Budget #297-6100-911-51-00 to fund the event costs for the 2021 Silent Disco events; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the companies listed below for Silent Disco, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Bruce Bailey Entertainment	Booking agent services	\$5000
Bruce Bailey Entertainment	sound and lights	\$2998

City Hop	Headphones/equipment rental (800 qty) As correction, vendor added one more date (9 dates total for an additional \$300 cost)	\$2400 + \$300= \$2700
Beshara	Posters (split 3 ways: Music in the Park, Silent Disco, & Tunes at Noon)	\$30.50
Pandora	streaming ads	\$1000
Brendle's	portajohns (split with Music in the Park)	\$994.32
TBD	stage	\$5150
TBD	Insurance	TBD

Connector Streets Medians Water/Sewer FYE 2022

Date Adopted:

Motioned by:

Seconded by:

- WHEREAS: The WDDDA, in partnership with the City of Dearborn, maintains the Connector Streets which have medians with irrigation. The locations are indicated with the City of Dearborn Water Department as 999999 Howard St. at Garrison (account #1515002-001), 999999 Mason at Michigan (account #1515003-001) and 999999 Monroe at Garrison (account #1515004-001; and
- WHEREAS: The WDDDA will begin payment on these recently installed irrigation systems for the water and sewer annually beginning July 2021 and it is recognized that active usage is April 1 through September 30, and inactive usage, when water is shut off, but a maintenance fee is still charged, is October 1 through March 31; and
- WHEREAS: The WDDDA will amend the FYE 2022 budget to include the cost of the water and sewer at 9999999 Howard at Garrison, 999999 Mason at Michigan, and 9999999 Monroe at Garrison and the fee for water meter installation of \$171 per location and \$100 reading service per location for a total setup charge of \$813 for all three locations and estimated consumption charges of \$1400 annually per location, so \$4200 total for water use; so, let it be
- **RESOLVED:** The WDDDA approves to expend \$5013 for setup and water and sewer charges at 999999 Howard at Garrison, 999999 Mason at Michigan, and 999999 Monroe at Garrison from account # 296-6100-911-41-75 for FYE 2022; subject to the review and approval by Corporation Counsel.

Wagner Parking Deck Water-Sewer FYE 2021/2022

Date Adopted:

Motioned by:	
Seconded by:	
WHEREAS:	The WDDDA, in partnership with the City of Dearborn, maintains the Wagner Parking Deck, located at 22037 Michigan Ave., between Mason and Monroe Streets, south of West Village Drive, servicing offices, retail, and restaurants in the immediate area; and
WHEREAS:	The WDDDA pays for the water and sewer for the Wagner Parking Deck annually and it is recognized that active usage is April 1 through September 30, and inactive usage, when water is shut off, but a maintenance fee is still charged, is October 1 through March 31; and
WHEREAS:	The City of Dearborn has estimated the following for the expense for water and sewer is \$2890 total for active months and \$300 total for inactive months, with a total estimated expenditure annually of \$3190; and
WHEREAS:	The WDDDA amended the FYE 2021 budget to include the cost of the water and sewer at 22037 Michigan Ave.; and
WHEREAS:	The actual use of water up to April 15, 2021 was \$74.26 more than anticipated and at a rate of \$39 a month, an additional \$78 is requested for a total of \$152.26 for FYE21, so, let it be
RESOLVED:	The WDDDA approves to expend up to \$200 for water and sewer charges for remainder of FYE 2021, and \$3190, plus an adjustment of an additional \$152.26, totalling \$3342.26 for water and sewer charges at 22037 Michigan Ave. for the Wagner Parking Deck from account # 296-6100-911-41-75 for FYE 2022; subject to the review and approval by Corporation Counsel.

Farmers Market 2021_Service Providers_ Amendment I-WDDDA

Date Adopted:
Motioned by:
Seconded by:

WHEREAS:	The WDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The WDDDA authorized a budget of \$20,000 in expenditures for the 2021 Farmers & Artisans Market; and
WHEREAS:	The Promotions Committee recommended restarting the Farmers Market back to its usual schedule of Fridays running June 4, 2021 to September 24, 2021, and create a welcoming environment and encourage consumers to visit the downtown; and
WHEREAS:	The WDDDA budgeted \$2500 for entertainment, and entertainment is now approved at \$2550, a \$50 increase; and shelving and bins were approved for purchase for the storage area; and
WHEREAS:	A listing of additional vendors and expenditures is recommended for the Farmers & Artisans Market for the 2021 season, being expended from account #296-6110-911-34-90; therefore, let it be
RESOLVED:	1. The WDDDA authorizes the expenditure of the additional listed service

- 1. The WDDDA authorizes the expenditure of the additional listed service providers for a total of \$15,951 for the Farmers & Artisans Market from the Farmers Market budget line item account # 296-6110-911-34-90 for 2021; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA with the list of providers listed below for the Dearborn Farmers & Artisans Market, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Steven Taylor	6/4/21 - entertainment	\$300
AJ Lynn (Amy Loskowski)	6/11/21, 7/9/21, 7/23/21, 8/13/21, 8/27/21, 9/10/21, and 9/24/21 - entertainment	\$1050
Dearborn School of Music	6/18/21, 7/16/21, 8/6/21, and 9/3/21 -	\$600

	entertainment	
Visual Ronin	7/30/21, 8/20/21, and 9/17/21 - entertainment	\$450
TBD	6/25/21-entertainment	\$150
TBD	storage room shelving and bins	\$500
Beshara	posters 100 qty	\$100
TBD	2 over the street banners	\$1500
TBD	16 street pole banners @ \$112 each	\$2000
TBD	5 tent banners	\$500
TBD	10 A-Frame signs	\$500
Eastern Market	Vendor Sponsorship (vegetable/fruit booth)	\$6400
Jean Smith	Misc. Expenses (4 tables \$400, 4 10x10 tents \$400, misc. market items \$200)	\$1000
Times Herald ad	DFM newspaper ad	\$150
Pandora	streaming ad	\$1500
Taste the Local Difference	market advertisement	\$100
Michigan Agritourism	advertisement/membership	\$159
Edible WOW	digital advertisement (six months)	\$500
Farmers Market Coalition	membership	\$50
MIFMA - Michigan Farmers Market Assoc.	membership	\$100
Brendel's	portajohns/sink/hand sanitizer (\$116/day) July 9-Sept. 24 (split between event days: 12 DFM/6 Tunes at Noon/1 Movies in the Park)	\$1392
TBD	portajohns/sink/hand sanitizer for June 4 - July 2. (split between event days: 12 DFM/6 Tunes at Noon/1 Movies in the Park)	TBD

Tunes at Noon at Wagner Place 2021_Service Providers- Amendment I

Approved: Motioned by: Seconded by:	
WHEREAS:	The WDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The Tunes at Noon at Wagner Place event, sponsored by the WDDDA, is created to provide entertainment during the afternoon to employees of Wagner Place, surrounding businesses, and the community; and
WHEREAS:	The WDDDA authorized a budget of \$3700 in expenditures for the 2021 Tunes at Noon at Wager Place events; and
WHEREAS:	The WDDDA approved to expend \$2400 for the entertainment service providers from account #296-6100-911-51-00; so let it be
RESOLVED:	The WDDDA approves the additional listed service providers for a total of \$1841.50 to expend from account #296-6100-911-51-00; and let it be further
RESOLVED:	The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA for the listed service providers, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Dearborn School of Music	musical entertainment	\$400
Amy Loskowski	musical entertainment	\$400
Jillian Govan	musical entertainment	\$400
Steve Taylor	musical entertainment	\$400
Gia Warner	musical entertainment	\$400
Bruce Bailey	musical entertainment	\$400
Beshara	Tent banner	\$75
Beshara	posters(split with Music in the Park and	\$30.50

	Silent East Disco)	
Beshara	A-frame signs- qty. 2	\$40
Pandora	streaming ads	\$1000
Brendles's	portajohns - split cost w/ DFM and Movies in the Park	\$696

Movies in the Park (Wagner Park) 2021 - Amendment I - WDDDA

Date Approved:

Motioned by:	
Seconded by:	
WHEREAS:	The WDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The WDDDA values programming events and activities to engage the community and grow the economy and still hold this event practicing COVID-19 safety protocols; and
WHEREAS:	The WDDDA reviewed a specific budget of \$2,350 for Movies in the Park for 2021 event season and Stardust Theatre Rentals is provided the screen and sound, Swank is providing movie license and Beshara is providing the posters, which the cost of \$100 will be split with EDDDA ; therefore, be it
RESOLVED:	
	1. That the WDDDA obligates \$2350 in expenditures for the Movies in the Park event for 2021 event season, for one date in June and one date in August, from the Community

Promotions Budget account # 296-6100-911-51-00; and

- 2. That the WDDDA approves the additional expenditure of portajohns from Brendel's at a cost of \$232; and
- 3. The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA with the vendors listed below for Movies in the Park, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Stardust Theatre Rentals	screen/sound (two dates)	\$ 896.00
Swank	movies/movie license	\$ 830.00
Beshara	posters (qty 100) - \$100 - split with EDDDA	\$50
Brendel's	portajohns - split with DFM and Tunes at Noon	\$232

Platform Dining Amenities- Amendment I - WDDDA

Date Adopted:

Motioned by:

Seconded by:

- **WHEREAS:** It is the goal of East Dearborn Downtown Development Authority (EDDDA) and West Dearborn Downtown Development Authority (WDDDA) to establish areas of increased customer traffic and sales at established businesses with unique attractions; and
- **WHEREAS:** The WDDDA wishes to establish outdoor platform dining structures for the purpose of additional seating for restaurants and bars in the district; and
- **WHEREAS:** It is estimated that the cost per 8'x40' platform dining set up is \$15,000 for platform, and planter and containment amenities; therefore, let it be
- **WHEREAS:** The WDDDA authorized up to \$30,000 for two platform dining locations at its February 18, 2021, meeting; and
- **WHEREAS:** An additional location has been identified and agreements with all three partnering businesses have been confirmed; therefore, let it be
- **RESOLVED:** The WDDDA authorizes a total budget of \$45,000 for three platform dining locations; and furthermore
- **RESOLVED:** The WDDDA Board authorizes an additional purchase from Unilock of up to \$7600, totaling \$22,800 for three platform dining location from account # 296-6100-911-34-90; and let it be further
- **RESOLVED:** The WDDDA Board authorizes an additional purchase of planters of up to \$5,400, totaling \$16,200, and additional seasonal installation and removal of up to \$2,000, totaling \$6,000; let it be further
- **RESOLVED:** The WDDDA Board authorizes the Manager of the DDDAs to execute necessary contracts, subject to the review and approval of Corporation Counsel.

Application Date 2/24/21

Business

Name USAF CONSTRUCTION
Property Address 13746 Michigan avenue
Business Owner Yousaf Monaned
Business Owner Address 1250 Wyoming St. Dearborn, MI 48120
Business Owner yousab Mohamed
Business Owner Phone 313-335-579 Pmail USAFCONStruction @gmail, com
Property Owner_Mohammed alimed
Property Owner Address 1823 Reed, Melvindale, MI 48122
Property Owner Phone 313-312-7175 Email USAF Construct OD & gmail. com
Is this business currently located within the DDA District? (Yes) No
Is this business expanding? Yes No
Amount of square footage to be added to building the business at 13746 will be an extension to USAF construction Is this an existing or a new business? New Existing Located directly above at 13744
If relocating, when was this business established?
If relocating, please list current address Expanding a Combining 13744 & 13746
Estimated start date of project
Estimated completion date of project
Total cost of project \$ 40,000 Amount requested \$ 10,000 \$

APPLYING FOR:

Level 1 Grant

Level 2 Grant

🕱 Level 3 Grant

By signing this grant application, I understand that grant payment must be personally guaranteed. If my business does not remain open for 6 consecutive months after grant payment, the grant funding must be repaid in full to the DDDAs.

Signature of Applicant

MANDATORY CHECKLIST

Please submit with your application the following 4 attachments (required):

- Narrative describing in detail how this project will benefit the DDDA Districts and a description of your project
- □ Architectural plans, renderings, sketches or illustrations depicting the work to be performed
- Breakdown of the costs associated (estimates) with your project. Please include the entire project cost and the amount you are requesting
- Copy of your company's business plan (Level 2 only)

NOTE: All decisions concerning aspects of the grant application process, including eligibility and/or containing eligibility for grants are within the sole discretion of the DDDA Boards. Incomplete applications will not be reviewed and make sure to retain a copy for your records.

SUBMIT

Please return grant application and supporting documentation to: Dearborn Downtown Development Authorities 13615 Michigan Avenue, Suite B-2 Dearborn, MI 48126 <u>info@downtowndearborn.org</u> 313-943-3141

For more info about Downtown Dearborn events and projects visit www.downtowndearborn.org.

APPLYING FOR:

Level 1 Grant

Level 2 Grant

🕱 Level 3 Grant

By signing this grant application, I understand that grant payment must be personally guaranteed. If my business does not remain open for 6 consecutive months after grant payment, the grant funding must be repaid in full to the DDDAs.

Signature of Applicant

MANDATORY CHECKLIST

Please submit with your application the following 4 attachments (required):

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- □ Architectural plans, renderings, sketches or illustrations depicting the work to be performed
- Breakdown of the costs associated (estimates) with your project. Please include the entire project cost and the amount you are requesting
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For more info about Downtown Dearborn events and projects visit www.downtowndearborn.org.

Mohamed Ahmed 18213 Reed st Melvindale, MI 48122

To whom it may concern:

I am fully aware and in support of the work being performed on the unit known as 13746 Michigan ave. Dearborn, mi 48126

Owner Signature



15851 S. US-27, Suite 24 Building 20 Lansing, MI 48906 (517) 489-4314

Where Mid-Michigan goes for signs www.signarama-lansingeast.com

ESTIMATE EST-1832

Payment Terms: Customer

Created	Date:	4/20/2021
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Bill To:	Usaf Construction 13744 Michigan Ave Dearborn, MI 48126 US	Installed:	Usaf Construction Usaf Alhayfi 13744 Michigan Ave Dearborn, MI 48126 US	
Work	ted By: Usaf Alhayfi Email: Usafconstruction@gmail.com Phone: (313) 333-5790 Phone: (313) 333-5790	Salesperson: S Work Phone: 5		
NO. P	roduct Summary	QTY	UNIT PRICE	AMOUNT
1 Ir	nterior Sign	1	\$577.16	\$577.16
2 E	xterior Sign	1	\$2,938.67	\$2,938.67
3 Ir	nstall	1	\$1,625.00	\$1,625.00
4 D	Design	1	\$185.00	\$185.00
5 V	Vall Paper	1	\$1,891.72	\$1,891.72
6 P	ermit	1	\$250.00	\$250.00
Regarding production of custom signs, this estimate is valid b nformation from client about the project requirements. The		id based on	Subtotal: Taxes:	\$7,467.55 \$315.15
nformati		he client is only	Grand Total:	

Regarding Installation and onsite services, this quote is for estimation purposes and is not a guarantee of cost for sign services for installation. The Estimate is based on current information from client about the project. For time required to complete the installation. Actual cost may change once project elements are finalized. The client agrees that sign service & repair will add on the cost of ballast, LED lights, lamps, sockets, wiring and other components to restore sign illumination as needed only. Client must request and approve complete replacement of lamps. Client may choose to pay for a site survey wherein we will inspect the sign illumination and will provide an itemized list of replacement components the sign needs. Client is responsible for electric to be brought out to the sign.

Signature:

Date:

CITY OF DEARBORN			ISSUED : 4/09/21 EXPIRES: 10/06/21		
	COMMERCIAL REN	OVATION	RVWD BY: BI	2	
	PERMIT NO: 21-000	00987	21 00000987 000 VALUE:		00
	LOCATION : 13746 TENANT :				
	PARCEL ID: 82-10		3		
OWNER NAME/ADI AHMED, MOHAMEI		CONTRACTOR/APPLICAN USAF CONSTRUCTION		LIC NO 28343	
ATTN: MAS HOLI		13744 MICHIGAN			
18213 REED ST	MI 48122	DEARBORN	MI 48126		
MELVINDALE	MI 40122	PHONE #: 313 333-5	5790		
PLAN CHECK:	.00 PERMIT:	275.00 TOTAL:	275.00		
SEPARATE TRAD	OMPLY WITH APPLICABLE E PERMITS REQUIRED. ANT LOAD 10 PEOPLE.SU	INTERIOR RENO	VATION.USE GROU OVAL.	P	
	FINAL PROJECT	I INSPECTIONS			
ELECTRICAL _		DATE			
HVAC _		DATE			
PLUMBING _		DATE			
FIRE DEPT		DATE			
BUILDING _		DATE			
OCCUPANCY APPROVED _		DATE			

•

ALL PERMITS AND APPROVED PLANS MUST BE POSTED, VISIBLE FROM THE STREET, AND ACCESSIBLE TO ALL INSPECTORS AT ALL TIMES DURING CONSTRUCTION

WE WILL PROVIDE YOU WITH THE BEST SERVICE AT THE LOWEST COST!

MHMC Property

Ibrahim Almadrahi Licensed & Insured 21548 Edison St. Dearborn MI 48126 313-300-8100 MHMC.PROPERTY@GMAIL.COM

Address 13746 Michigan Ave Dearborn MI 48126

- 1. Install all door hardware
- 2. Paint all finished products as needed one color
- 3. Underlayment/Porcelain flooring 800 sqft rear are plywood
- 4. Install ADA compliant bathroom toilet and sink only
- 5. Finish carpentry as needed using standard materials
- 6. Frame rear area as per plan
- 7. Drywall and Mudd as needed to fill in areas that are needed.
- 8. Electrical/Networking cables and finish incomplete job
- 9. Complete reception desk using quartz and aluminum as specified
- 10. Exterior Sign/Interior Logo

Total cost \$30,000.00

This is an estimate. If agreed upon, customer is liable for any additional "unseen" work that should arise during remodel.

PROPOSAL

A.T. CONSTRUCTION

Great Work, Great service, Great Price Licensed & Insured <u>HOME IMPROVEMENTS FROM A-Z</u> <u>313-610-7440</u> <u>Alitaha19@yahoo.com</u> 4-14-21

13746 Michigan Ave.

Demolition and trash hauling

Supply and install 2 glass commercial doors

Complete front keypad door lock

Seal interior exposed brick and block

Sheath rear office space 800 sqft

Paint exterior façade, interior rear ceiling and all interior walls

Install porcelain flooring 800 sqft finish grout in front area

Plumbing items to complete are toilet removal and replacement, water distribution, lavatory removal/replacement, bath hardware, and sewer drains up to basement concrete.

Carpentry to include bathroom door installation, trim and base molding through-out.

Frame walls and office as specified on plan

Supply and install 5/8" drywall through-out front/rear area front area needs compounding finish only

Electrical – finish rear area to provide plugs and lighting to all spaces as needed, complete front reception area, networking lines to office and desk areas included (Cat 5E)

Front desk- install file cabinets and counters on knee wall and desk sides

Storefront Sign without lighting

Total cost \$33,000.00

To Whom It May Concern:

My name is Yousaf Mohamed and I am the owner of USAF CONSTRUCTION LLC. Our company started and thrived in Dearborn, and we hope it will continue to do so. Our current business address is 13744 Michigan Avenue Dearborn, MI 48126, directly above 13746 which has street frontage. We leased the unit because the USAF logo on a newly altered front would give East Michigan Avenue curb appeal and USAF CONSTRUCTION a face. We plan on doing exterior painting, window enlarging/glass replacement, and designing/erecting a sign with your approval. The remodel will consist of a total gut to the interior partitions to achieve a modern appeal as well as an open layout. Interior lighting will give a nighttime glow to the area (no led strip light will be installed). Furthermore, the joists/beams and interior brick structure will remain to give the image of a construction jobsite. We hope this face-lift will give us more recognition in the community, with our settlement directly across the historic City Hall. We hope the new renovations will benefit USAF and the DDDA district. We are respectfully requesting for the full amount of the Level 3 Grant to help with our renovation costs. All necessary documentation will be enclosed in the packet for your consideration.

Thank you,

Yousaf Mohamed USAF CONSTRUCTION LLC OWNER/CEO

Previously completed and ongoing projects on Michigan Ave

Kidcadia-13936 Michigan

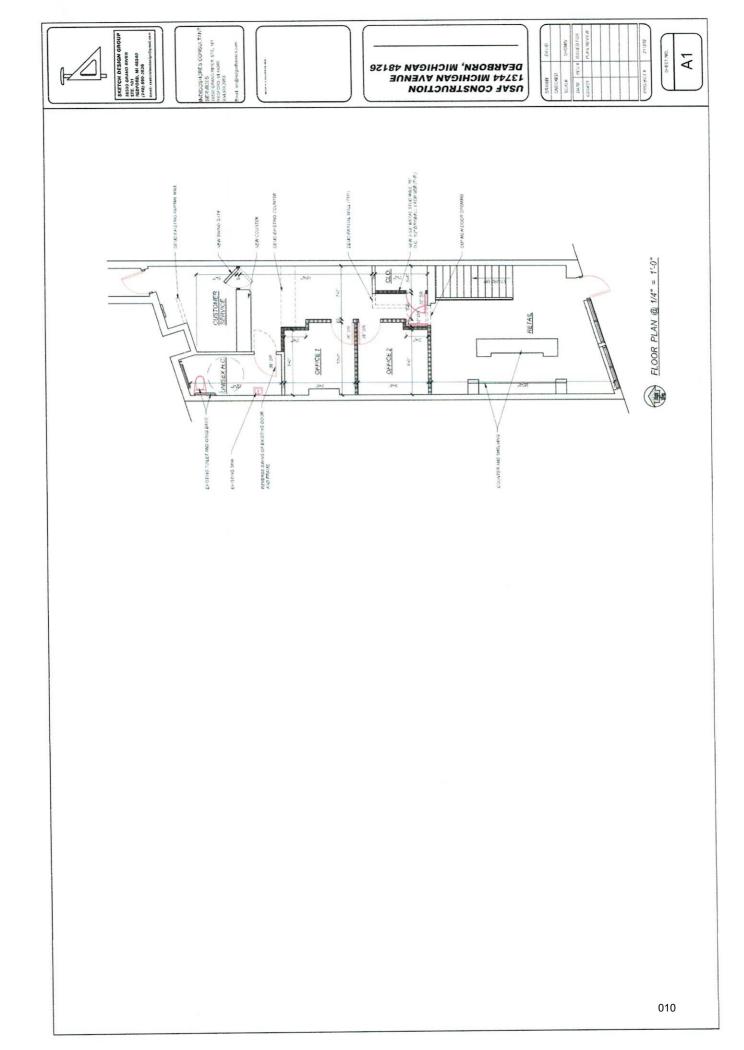
Pine Coast-13939 Michigan

Naji Building-13710 Michigan

Harraz Coffee-13810 Michigan

Oasis Café-13210 Michigan

Modern Hijabi-13750 Michigan



ESTIMATE



Usaf Construction Llc

13746 Michigan Ave, Dearborn, MI 48126, USA (313) 333-5790

Estimate #:	10850
Date:	3/4/21

USAF CONSTRUCTION LLC

13744 Michigan Ave Dearborn Mi 48120 usafconstruction@gmail.com 3133335790

ltem	Quantity	Rate	Subtotal
Plans/Permits Architectural Plans and City Fees	1	\$1,900.00	\$1,900.00
 New Office Remodel Remove existing bronze glass and frame and replace with clear tempered insulated glass with larger openings. Replace glass on front entry door and side light. Cut brick and block and fit new windows. Remove drywall interior and framing. Windows to replaced on south side of building. Paint exterior surface (existing surface is painted and in bad condition) paint is a better option at this point due to the cost. Install a exterior sign (no lighting). Interior buildout to include office spaces and lobby Floors to be of porcelain 12x24 tile. Infinity commercial doors with side lights New bath remodel Drywall and interior paint with ceilings Run new Electrical work to all points as specified on plans 	1	\$22,000.00	\$22,000.00
Signage Exterior and interior logo	1	\$5,500.00	\$5,500.00

Subtotal	\$29,400.00
Tax	\$0.00
Amount Due	\$29,400.00

By signing this document the customer agrees to the service and conditions outlined in this document.

-

Usaf Construction Llc



office

1 Price valid until: Mar. 15, 2021 at 11:59PM

Quote ID: HD100027238207 Created By: Yousaf Mohamed Created On: Mar. 08, 2021 PO/Job Name:

Yousaf Mohamed (313)333-5790

USAF CONSTRUCTION LLC 13744 MICHIGAN AVENUE DEARBORN, MI 48126

			Items: 63	Total: \$	2,859.80
	Item	How To Get It	Unit Price	Qty	Item Total
	Home Decorators Collection 37 in. H x 27 in. W x 7 in. D Home Decorators Collection Wood and Gold Metal Wall- Mount Bookshelf Model # L175586XX	Shioping FREE	\$139.00/item	1	\$139.00
2	StyleWell Gold Metal Wall-Mount Floating Shelf (Set of 2) Model # DW624881HD	Shioping FREE	\$99.00/item	1	\$99.00
3	ALOA DECOR Interior Decor Stainless Steel Crystal Firework Chandelier 8- Lights Globe Pendant Ceiling Lighting in Brown Bronze Model # 7008D50BBZ	Shipping FREE	\$146.67/item	1	\$146.67
	Nathan James Theo 73 in. Dark Oak Wood 5-Shelf Wall Mount Ladder Bookcase with Pale Gold Metal Frame Model # 66003	Shipping FREE	\$153.80/item	1	\$153.80
5	Litton Lane Gold Metal Decorative Vase (Set of 3) Model # 70135	Shipping FREE	\$207.00/item	1	\$207.00
	ITTON I ANE Abstract Rectangular	Shipping FREE	\$67.38/item	1	\$67.38

LITTON LANE Abstract Rectangular Gold Metal Wall Decor, 36 in. x 23 in. Shipping FREE

Model # 37317

6



7		Bari Cadet Blue Modern Arm Chair Model # 8032-13	Ship To Store	\$185,48/item	2	\$370.96
8		Flash Furniture Black Leather/Gold Frame Office/Desk Chair Model # GO2286HBKGLD	Ship To Store	\$197.58/item	1	\$197,58
9	*	ALOA DECOR Interior Decor Sputnik Sphere Chandelier 6-Lights Satellite Pendant Ceiling Lighting in Brown Bronze Model # 7010D40BBZ	Shipping FREE	\$144,52/item	2	\$289.04
10		Jeffrey Court Karats White 10.625 in. x 11.125 in. Hexagon Polished Marble /Gold Metal Floor and Wall Mosaic Tile (0.820 sq. ft./Each) Model # 97937	Shipping FREE	\$19.99/item	50	\$999.50
11		DANYA B Ava 17 in. Cold Feather Wall Candle Sconces (Set of 2) Model # SF1989S	Shioping FREE	\$68.49/item	1	\$68,49
12	À,	LNC 1-Light Modern Black and Gold Wall Lamp Adjustable Plug-In Industrial Wall Sconce with Swing Arms(2-Pack) Model # AC3469	Shioping FREE	\$121.38/item	1	\$121.38

Notes and Description:

-

Subtotal	\$2,859.80
Estimated Shipping	-
Pick Up In Store	FREE
Estimated Express Delivery*)-
Sales Tax (determined in checkout)	-
Total	\$2,859.80

014



office

1 Price valid until: Mar. 15, 2021 at 11:59PM

Quote ID: HD100027232284 Created By: Yousaf Mohamed Created On: Mar. 08, 2021 PO/Job Name: Yousaf Mohamed (313)333-5790

USAF CONSTRUCTION LLC 13744 MICHIGAN AVENUE DEARBORN, MI 48126

Items: 5

Total: **\$1,195.05**

	Item	How To Get It	Unit Price	Qty	Item Total
1	Sandusky 600 Series 28.375 in. H x 36 in. W x 19 in. D 2-Drawer Lateral File Cabinet in Black Model # LF6A362-09	Ship To Store	\$239.01/item	3	\$717.03
2	Sandusky 600 Series 28.375 in. H x 36 in.W x 19 in. D 2-Drawer Lateral File Cabinet in Dove Gray Model # LF6A362-05	Ship To Store	\$239.01/item	2	\$478.02

Notes and Description:

Total	\$1,195.05
Sales Tax (determined in checkout)	-
Estimated Express Delivery*	-
Pick Up In Store	FREE
Estimated Shipping	-
Subtotal	\$1,195.05



office

1 Price valid until: Mar. 15, 2021 at 11:59PM

Quote ID: HD100027206868 Created By: Yousaf Mohamed Created On: Mar. 08, 2021 PO/Job Name: Yousaf Mohamed (313)333-5790

USAF CONSTRUCTION LLC 13744 MICHIGAN AVENUE DEARBORN, MI 48126

Items: 117

Total: **\$1,820.81**

	Item	How To Get It	Unit Price	Qty	Item Total
	Halex 3/8 in. Non-Metallic Push-In Connector (10-Pack) Model # 27500	Shipping FREE	\$4.17/item	1	\$4.17
2	Quickle Bulldozer 24 in, Multi-Surface Fiberglass Push Broom Model # 639JSFG	Pick Up In Store	\$19.65/item	1	\$19.65
3	RIDGID 2-1/2 in, Locking Accessory Wet Nozzle for Wet/Dry Vacs Model # LA2510	Pick Up In Store	\$13.97/item	1	\$13.97
4	Owens Corning Thermafiber Fire and Sound Guard Unfaced Mineral Wool Insulation Batt 15 in. x 47 in. Model # SG-25-P31547221	Pick Up In Store	\$41.92/item	1	\$41,92
5 30	Grip-Rite 3 in. x 0.120 in. Paper Collated Smooth Framing Nails (1,000 per Pack) Model # GRP10H1	Pick Up In Store	\$23.48/item	1	\$23,48
6	Owens Corning R-13 Pink Kraft Faced Fiberglass Insulation Continuous Roll 15 in. x 32 ft.	Pick Up In Store	\$15.98/item	1	\$15.98

Model # RF10



7		Commercial Electric 6 in. Aluminum New Construction IC Rated Recessed Can Airtight Housing (6-Pack) Model # CAT7ICATA-6PK	Pick Up In Store	\$37.24/item	1	\$37.24
8		Fernco 3 in. PVC DWV Flexible Cap Model # PQC-103	Pick Up In Store	\$4.55/item	1	\$4.55
9		Everbilt 8 in, x 34 in, Bright Brass Kick Plate Model # 14300	Shipping FREE	\$21.98/item	13	\$285.74
10		RACO 4 in. x 2 in. Drawn Handy Electrical Box, Raised Ground Model # 8660	Pick Up In Store	\$0.99/item	1	\$0.99
11	/	1/2 in, x 10 ft. Electric Metallic Tube (EMT) Conduit Model # 853428	Pick Up In Store	\$4.98/item	1	\$4.98
12		Jeffrey Court Karats White 10.625 in. x 11.125 in. Hexagon Polished Marble /Gold Metal Floor and Wall Mosaic Tile (0.820 sq. ft./Each) Model # 97937	Pick Up In Store	\$19.99/item	1	\$19.99
13		Ideal Twister Wire Connectors 341 Tan (100 Per Package) Model # 30-341P	Shipping FREE	\$10.47/item	1	\$10.47
14		OSI F38 28 fl. oz. VOC Drywall and Panel Adhesive	Pick Up In Store	\$5.28/item	6	\$31.68

Model # 1498717

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15	LDR Industries 1/2 in. Black Iron MPT Plug Model # 310 P-12	Pick Up In Store	\$0.75/item	1	\$0.75
16	Halex 1/2 in. Electrical Metallic Tube (EMT) EMT-to-Box Offset Set-Screw Connector Model # 90371	Pick Up In Store	\$1.85/item	1	\$1.85
17	Halex 1/2 in, Electrical Metallic Tube (EMT) Insulating Bushing (4-Pack) Model # 27501	Shipping FREE	\$0.61/item	1	\$0.61
18	Carlon PVC 1-Gang 20 cu. in. New Work Electrical Outlet Box Model # B120A-UPC	Pick Up In Store	\$0.45/item	9	\$4.05
19	Apollo 1/2 in. x 100 ft, White PEX Pipe Model # APPW10012	Pick Up In Store	\$28.52/item	1	\$28.52
20	USG Sheetrock Brand 1/2 in. x 4 ft. x 12 ft. Ultralight Panels Model # 14113411712	Pick Up In Store	\$9.59/item	16	\$153.44
21	Commercial Electric 6 in, Aluminum Recessed Can Light IC New Construction Airtight Housing Model # CAT7ICATA	Express Delivery	\$7,58/item	2	\$15.16
22	SharkBite 3/4 in. x 1/2 in. Push-to- Connect Reducing Ball Valve Model # 22973LF	Pick Up In Store	\$20,87/item	1	\$20.87



23	Grabber #6 x 1-1/4 in. Coarse Phillips Bugle Drywall Screw (5 lbPack) Model # 23465	Pick Up In Store	\$24,97/item	1	\$24.97
24	Halex 1/2 in. Electrical Metallic Tube (EMT) 1-Hole Straps (4-Pack) Model # 96151	Pick Up In Store	\$0.92/item	1	\$0.92
25	Carlon 1-Gang 18 cu. in, Blue PVC New Work Electrical Switch and Outlet Box Model # B118A	Pick Up In Store	\$0.29/item	2	\$0.58
26	2 in. x 4 in. x 14 ft. Premium Kiln-Dried Heat Treated Whitewood Dimensional Lumber Model # 161675	Pick Up In Store	\$12.48/item	35	\$436.80
27	2 in, x 4 in, x 96 in, Prime Whitewood Stud Model # 058449	Pick Up In Store	\$5.98/item	8	\$47.84
28	Gardner Bender Graphite Metallic Steel Staples for 12/3 and 10/3 Non- Metallic Cables (100-Pack) Model # MS-175	Pick Up In Store	\$1.98/item	1	\$1.98
29	Defender Ultra HD 4K (8MP) 4 Channel 1TB DVR Security Camera System with Remote Viewing and 4 Cameras Model # 4K1T4B4V2	Ship To Store	\$449,99/item	1	\$449.99
30	Southwire 250 ft. 14/2 Solid Romex SIMpull CU NM-B W/G Wire Model # 28827455	Pick Up In Store	\$62,28/item	1	\$62.28

14/2 2 14/2 2 14/2 2 14/2 2	50. 50. 50. 50. 50. 50. 50. 50. 50. 50.				
31	FiberglassBox 4 in. Dia 22-1/2 cu. in. New Work Ceiling Box with Bar Model # R9350=BHK	Pick Up In Store	\$3,98/item	2	\$7.96
32	DIABLO 6 in. 6/12 TPI Demo Demon Nail-Embedded Wood Cutting Reciprocating Saw Blade (15-Pack) Model # DS0612BW15	Pick Up In Store	\$34.97/item	1	\$34.97
33	Fernco 2 in, PVC DWV Flexible Cap Model # PQC-102	Shipping FREE	\$3.47/item	1	\$3.47

Notes and Description:

Subtotal	\$1,811.82
Estimated Shipping	=
Pick Up In Store	FREE
Estimated Express Delivery*	\$8.99
Sales Tax (determined in checkout)	-
Total	\$1,820.81

ADD 70 UNF OFFICE COST OFFICE PLAN 939841 Statement DATE 2/26/21 TO USAF TERMS 13744 MICHICAN AVIE DEARBORN, MI IN ACCOUNT WITH Deved Accent 26520 EMANDRIVER, STR. 101 Ruproppo, Me 48240 PROVDE FLOOR PLAN LAGUNT FOR CUTY APPROVAL DANS upon compression. Le CURRENT OVER 30 DAYS OVER 60 DAYS adams. DC5812 TOTAL AMOUNT \$120921 01-11

To: Design and Economic Vitality Committee

Regular Meeting: April 28, 2021

From: Steve Deisler

EDDA Open Door Grant Request: USAF Construction - Yousaf Mohamed

Request: The items in **bold** below refer to the applicants recent grant resubmission.

The applicant is submitting his application #2 based on comments and conditions requested from the DEV Committee meeting on March 24, 2021.

The DEV Committee requested the applicant address the following and come back for final review in April.

USAF Construction - 17346 Michigan (Yousaf Mohomad)

- Building Permit: Need to amend permit to apply to all work on 17346 including the exterior window expansion, painting, clarify interior permit status. Interior work is approximately 25%, completed but they have indicated they put work on hold until grant is approved. Building Permit approved 4/9/21.
- Sign Permit: To be submitted with plans. To Be Submitted to the City, quote attached.
- Design Review Committee: No review done, facade was already painted. Does window expansion need review and approval. Building Permit addressed window expansion.
- EDDA Design & Economic Vitality Committee: Applicant must Return to DEV with amended / approved building permit, two additional quotes for building improvements to be completed. sign plan. Two additional quotes are attached

Items Below represent Original Grant Application:

Open Door Dearborn Grant Applicant: Mr. Mohamed has applied for the Open Door Dearborn grant program to renovate approximately 1000 sq. ft. of the former Rose Line retail store space at 13746 Michigan in the EDDA district. This is an expansion of their existing office space which is currently located above the proposed first space in the same building. The improvements include interior remodeling and signage / awnings upgrades to support the tenants workspace and exterior facade. The estimated project cost is \$40,000.00. And the grant request is for \$10,000.00.

The applicant is requesting **a Level III** construction grant in the amount of \$10,000. The areas of improvements on the exterior and interior are eligible under the Open Door Grant Guidelines. Mr Mohamed had started construction including the expansion of the storefront window not knowing the Grant requirements but has stopped work until the grant application is reviewed and approved by the EDDA. Approximately 25% of the construction has been completed before work stopped.

Plans / Bids / Specs:

Mr. Mohamed is owner of USAF Construction and plans to be the general contractor. He has provided the construction quotes for the exterior and interior work. He is also the contractor on the Modern Hijabi project next door.

See attached quote in the amount for \$35,400.

According to Mr Mohamed the inside is in very good condition structurally. The changes include:

- -Drywalls / painting
- -new flooring
- -install new lights
- -exterior painting
- -new bath remodel

New electrical work

-install new tiles above the existing ones

The building plans and grant application are included in the supplemental materials below. A draft resolution will be provided to the EDDA Board pending Design/EV Committee review and action.

DEV Recommendation:

The DEV Committee has the option of 1) denying the request, 2) approving the request of the applicant to apply towards either of the three quotes in the amount of \$2,500.00 (based on the Level #3 grant criteria and total maximum of \$10,000 to any one applicant), or 3) at the discretion of the EDDA, an exception to the guidelines may be granted in the event of special conditions or situations.

Staff recommends the DEV Committee approve a Level III for 10,000 for additional interior construction, interior walls, doors, lighting, ceilings and painting resulting in an amount up to \$10,000.00 to be funded by EDDA contingent upon the remaining work total at least \$20,000 and the EDDA waiving the 3 quote requirement.

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2021 Community Mural Project for Dearborn Town Center Parking Deck

Preliminary Budget

(submitted by Rozenia Johnson, Project Manager, April 9, 2021)

TOTAL	\$20,000
Contingency for unforeseen costs	\$878
Acrylastone Mural Plaque / Signage (approx. 8x10)	\$150
Educational Projects	\$3000
PR/Marketing	\$2500
Contractor to apply protective sealant/varnish	\$500
Rental of scaffolding or lift equipment	\$648 (\$162 x 4 weeks rental fr Home Depot)
Paint Sprayer	\$1224 (\$612 x 2 weeks rental fr Home Depot)
Related supplies/materials (brushes, rollers, tarp, etc)	\$300
Paints, primer	\$2000
Rozenia Johnson, Project Management	\$3800
Marlo Broughton, Mural Artist	\$5000 (design and labor)

2021 Community Mural Project for Dearborn Town Center Parking Deck

PRELIMINARY SCHEDULE

(submitted by Rozenia Johnson, Project Manager April 9, 2021)

*Note: This preliminary schedule is subject to revisions

• Start Dates based on deposit payment

Draft preliminary schedule	April 8 th
Draft preliminary budget	April 8 th
Submit Preliminary budget and schedule	April 9 th
Submit invoice/paperwork from Artist, Marlo Broughton	April 16 th
Submit invoice/paperwork from Project Manager, Rozenia Johnson	April 16 th
Secure storage area for supplies/equipment during project	April 17 th
Secure Letter of Permission from owner of building	April 26 th
Submit PR/Marketing Campaign	May 7 th
Submit requests for barriers, permits/requirements etc.	May 21 st
Design temporary onsite informational signage (to announce community of pending mural project)	May 22 nd
Draft/Submit contracts	May 22 nd
Schedule contractor for protective sealant/varnish application (applied after completion of mural; contractor provided by Artist)	May 28 th
Begin PR/Marketing (tie in w/Juneteenth Event)	June 12 th
Develop educational programs	July 9 th
Approve contracts	July 9 th
 Purchase supplies/materials Secure rented equipment Deposits rec'd by Artist and Project Manager to begin work Submit design concept Begin work on Mural Purchase permanent Mural plaque/signage Complete work on Mural Administer protective sealant/varnish application 	July July August August August August August
Dedication/Reception Ceremony ~Install permanent Mural Plaque/Signage (approx. 8 x 10)	August end/begin. of Sept



S U M M E R W O R K S H O P

Friday, June 4, 2021 8:30 am – 4:00 pm Virtual Format





Filler' Up: Creating New Places in Your Empty Spaces

Filling vacant buildings is challenging and perhaps a downtown manager's most important job. No matter the size of your community or budget, filling the empty spaces in your downtown with viable and sustainable businesses can happen. Learn from Michigan downtown organizations that recently launched an initiative to accommodate affordable housing demands, new trends in office needs, and entrepreneurs eager to begin a retail endeavor. The importance of partnerships, understanding data, and project management will also be discussed in relation to filling vacancies in your downtown.

8:30 am - 8:50 am

A 1

Welcome

Cristina Sheppard-Decius, Chair, Michigan Downtown Association

Legislative Update

Molly LaLone, Chair, Legislative Committee

9:00 am – 10:00 am B 1

Co-working Spaces, Fad or Future?

The workplace has drastically changed over the last year. People are working from home and Zoom calls are a norm. How can this shift create a new opportunity in your downtown? What are the advantages of a co-working space? Should it be run by the downtown organization or a private business? What are the challenges moving forward with shared office space? Hear from three communities that have a co-working space embedded in downtown and gain insight on what it takes to create and manage a successful co-working space.

> Lindsey J. Dotson, MSARP, Executive Director, Charlevoix Main Street DDA Kevin Smith, Co-Owner, Mix Coworking Studio, Downtown Middleville Courtney Tarara, Co-Owner, Frontal Lobe, Downtown Howell

10:10 am – 11:10 am FUNdamentals of A 2 Construction Projects

Downtown management staff often sit on the sidelines when big construction projects come to town because they do not understand the process or the language. Learn the construction-speak that will empower you to integrate into the design and build processes. You can be informed and informative so that you are an asset to your business and property owners during what is normally an inspired, yet stressful, time.

> Rob Bacigalupi, AICP, Principal, Mission North Molly LaLone, Director, Lake Orion DDA Doug Schultz, PLA, Director of Landscape Architecture, ROWE Professional Services Company

This session is available for MiPDM credit.

11:20 am – 12:10 pm B 2

Combating Seasonality by Addressing the "Missing Middle" Housing Crisis

Charlevoix Main Street DDA recently launched a new housing incentive program that grants up to \$25,000 per year-round housing unit created in the downtown. The objectives of the program include fully utilizing downtown properties, reducing underutilized downtown square footage, providing financial assistance to property owners in overcoming the barriers associated with the reuse of historic buildings, promoting the expansion and continued growth of business, and increasing year-round residents and economic activity in the downtown and in Charlevoix.

Lindsey J. Dotson, MSARP, Executive Director, Charlevoix Main Street DDA Steve Schnell, AICP, Charlevoix County Housing Ready Program Director, Housing North

12:10 pm - 12:35 pm Lunch Break

12:35 pm – 1:10 pm A 3 **MEDC Community Development-What's New?**

Recent amendments to the Community Revitalization Program (CRP) and Brownfield Tax Increment Financing (TIF) MSF program guidelines strengthen MEDC's placemaking efforts and guide our work in rebuilding a more equitable and resilient economy for all Michiganders. Hear from Dan Leonard with the Community Assistance Team discuss the updates and how MEDC's technical and financial assistance tools can help implement your community's downtown vision as we focus on economic recovery.

> Dan Leonard, Senior Community Assistance Specialist, Region 2, Michigan Economic Development Corporation

1:20 pm – 2:10 pm B 3

The Good, The Bad, and The Ugly-Small Town Redevelopment for Rookies Without a Big Budget

In 2019, downtown Sparta, a Michigan community with a population of 4,000, had plenty of vacant buildings, 'opportunities', and nay-sayers. The downtown climate changed when two investors took a leap of faith and, with the help of the DDA, created a retail incubator project. Hear how a crazy idea progressed from concept, to design, to implementation all with a small-town budget, a tiny staff, and plenty of roadblocks. Learn what foundations were needed for success and the pros (and cons!) to consider when going into a partnership between the public and private sector.

> Elizabeth Morse, Sparta DDA Director Jim & Janet Knauf, Sparta Downtown Champions & Angel Investors Rex Baker, Commercial Developer & Small Business Enthusiast

2:20 pm – 3:10 pm

The Covid Impact on Current Retail Trends

Knowledge is power! Join us to gain insights and perspectives focused on retail trends before and during the Covid-19 pandemic. Get your hands on some real data that demonstrates the impacts of the economic crisis on retail for the nation and the State of Michigan. Hear from Sharon Woods as she discusses the latest research, trends, and implications for Michigan's downtowns and merchants. Understanding the latest retail trends can assist downtown managers in future business development efforts and retaining current downtown tenants.

> Sharon Woods, CRE, President, LandUseUSA | Urban Strategies

3:10 pm Closing Remarks

Dana Walker, Director, Michigan Downtown Association



Each attendee must provide the following information. Unique login/call in information will be sent to each attendee via the email listed below. Sessions will be recorded and available to paid attendees. Registrant's information may be changed prior to the Summer Workshop by contacting Dana Walker at the MDA, director@michigandowntowns.com or 248-838-9711.	Once payment has been received all registrants will receive a unique email regarding login/call in information for the Summer Workshop. Make checks payable to:
Name	Michigan Downtown Association
Organization	r.O. box 3591 Notici of anch, Mi 40401 Credit card payment available at
Phone Email	www.michigandowntowns.com \or call the MDA at 248-838-9711.
Name	Sorry, no refunds will be offered.
Organization	VisaMC_DisAmex
Phone Email	Card No.
Name	Exp. Date Sec. Code:
Organization	Name on Card:
Phone Email	Signature:
ation Fees (use registration form or register embers: \$50 MDA Non-Members: \$75	Zip Code:

Registration Form for Annual MDA Summer Workshop:

MDA Members: **\$50** MDA Non-Members: **\$75** Students w/valid ID Friend Sponsor: **\$250** (includes four registrations and promotional pieces).

Thank You to Our Sponsors:

Partner Sponsor:



Premier Sponsor:



Associate Business Sponsors:





Strengthening Downtowns

Founded in 1980, the Michigan Downtown Association is a driving force in the interest and growth of downtowns and communities throughout Michigan. The MDA encourages the development, redevelopment and continuing improvement of Michigan communities and downtowns.

The Mission of the Michigan Downtown Association is to strengthen and sustain downtowns.

MDA's Vision is to be the leader in preserving and enhancing downtowns and their ongoing management.

www.michigandowntowns.com











April 28, 2021

10 a.m.

Attendees: Julia Kapilango, Matthew Dietz, Julie Schaefer, Kelli Vanden Bosch, Elizabeth Curran, Jackie Lovejoy, Katie Merritt, Hassan Sheikh, Cristina Sheppard-Decius, Jean Smith, Helen Lambrix, and Janet Bloom.

A. Sponsorship Update

See updated 2021 Sponsorship data sheet.

- B. Communications
 - a. Social Media/Web Report

Helen - Have surpassed our goal of impressions for year. 6.2% engagement rate per impression - higher than industry standard. Less impressions but it means higher engagement for what we post. More sponsored and boosted content as we get into more spring and summer events will build audience. Most popular for March was Dearborn Business Leaders video.

- b. Calendar Listings suggestions for other listings?
 Julia Add The Michigan Chronicle and Radio: 92.3, 97.9, 107.5.
- c. Advertising Plan
 - General Ads (HFC & WDET radio, Comcast, billboards, bus wraps & internal ads, train station, bathroom stalls, Fairlane Mall, other) Julia - see if we can wrap some autonomous cars in town.
 - Swag (Volunteer tent, swag bag, t-shirt sale, buttons, bumper stickers, volunteer T's, tumbler).
 Jean to send Comcast feedback to committee.
- C. Committee Member List Clean Up, Recruitment & Project Leads Did updates, listed those to make calls to, and those to remove.
- D. Volunteer Management Subcommittees Needed:
 - a. Subcommittee Status: Volunteer, Holiday Décor, Beautification, Advertising



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Julie Schaefer helping with Volunteer Committee; Katie for Community Garden; Jay Kruz/Julia Kapilango/Jan Cislo for Beautification.

- b. City Beautification Commission Agenda Representation Renault is city representative for group that offered at last month's meeting to have us come in to discuss beautification plans and work to connect their group with our efforts in both districts. Awaiting word.
- c. Communications & Marketing Plan Call to community to assist in these areas. Have list of press releases for the year.
- Community Garden Volunteers/Promotions
 Healthy Dearborn, Neighborhood Association Erin Byrns, Dearborn Public Schools,
 Artspace residents. Have Zoom meeting to launch, and how to sustain. How to roll
 out and sustain.
- e. Memberships cross promoting/events Michigan Festivals and Events - call into get cost; MDA, MIFMA, ULI, Arab Museum, Historical Society.
- E. 2nd/3rd Quarter Events/Promotions
 - a. Event Updates/Needs/Decisions
 - i. Sidewalk Sale

Jean - 12 businesses in East said they would participate - waiting on forms. Will call tomorrow. Julia - artists cleaning space for an indoor/outdoor activity. Provide specific information. Helen - opening Art of Courage? Julia to check with Rozenia.

ii. H2BE - DE & I schedule? Grant?

Building panel for May DE&I. Healthcare, Education and Other Resources is the topic. Julia suggested library be represented. Grant received for technical assistance of \$40,000. Need to know committals and reporting. Board will have to authorize. Cristina stated to provide detail on upcoming DE&I planned for remainder of year. Need to balance with current items on schedule.

iii. Juneteenth

June 19, 2021, 9am - 2 pm.

Sponsorship - impacted by Covid-19.

iv. Healing Arts - details? DDDA role?

Julia spoke to Douglas - Tuesdays, 3 times in summer and one morning sunrise Sunday 6:30am - 7:30am. Drumming circle - bring your own drums.

Mission:

Collaborating to create a vibrant Downtown Dearborn experience for all.





v. Other (refer to full schedule)

Edible Wow - Zee the Cook - doing 4 virtual cooking demos. Original was \$1800 for print, new package \$500 and 100% social and web. Jean to get website analytics. Katie - good deal, suggest to do. Eastern Farmers Market - Jean has been unable to get a farmer for market. This vendor can be there the entire season for \$6400. (\$400 a week). Cristina - how do they cross-promote us? Helen stated that they posted on their social media that they were at our market last year. Check for website/newsletter other marketing opportunities.

Ladies Night - 20 businesses on this year plus registered vendors, more coming in. LightRX and Inner Sage for check in.

Movies booked.

Spring Perennial - consider spots to host due to CHP construction. Julie - Helen will attend social media meeting. 50's, 60's, 70's - Christopher Locke, author. In May - event is listed.

Matthew - May 8 - Imageworks - 4-7 pm socially distance in paintings. Fish Net - art opening May 8. IG registration.

Chamber website - May 6 - 30 min refresher with Davenport University on staying agile. Register. Big events moving to Fall. Janet to put in Chamber events from all chambers in eblasts - mention a source of networking.

- Restaurant Week Skip and Stick with Regular Schedule (March 2022)? If other community events are moving larger events to Fall, may cause too many competing events at same time.
- F. Storytelling Time- What's Happening Around Town

U of M-Dearborn Economic Study - didn't get as many businesses as was hoped. Good data and recommendations, some which relate to promotions.

City Council - approved platform dining at last night's meeting. Also amended resolution to add that come winter, structures can be added on top of. Uses bumpers and barricades. Locations: Noah's, LA Fork and Great Commoner in West and Good Burger in East. Extends sidewalk to allow for outdoor dining. 40 ft. in length. May installation. Jean sending road closure in for next council meeting. Adjust for summer - do as long weekend closure.





Jackie - sponsorship - alot of corporate entities due to covid are not supporting in person events. (ie DTE, Comcast, etc.).

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DOWNTOWN DEARBORN EVENT MANAGEMENT NOTES APRIL 2021

REPORT ON RECENT EVENTS

• H2BE:

 \circ Planning meetings are happening weekly between the last events as well as Social meetings w/ Helen

- Working on Sponsorship recruitment,
- DE&I Panel Discussions- Consultant- Dr. Robbya Green-Weir
- April 17th: Community Real Estate

 Had a total of 5 panelists

Helen, provide social media updates.

• Topics, dates, times for Community Forums:

■ May 15: Healthcare, Education & Other Resources

- Event will run virtually from noon to 1:30p
- Mobility Stroll- Juneteenth Saturday, June 19th, 2021
 - Consultant- Rozenia Johnson
 - Budget approved by board
 - Had meetings with both Dearborn and Detroit PD's to discuss logistics.
 - Sent the Detroit Special Events Application- Jean & Frank Woods
 - Planning a second meeting with Chief Haddad
 - Jean working on Special Events App for Dearborn
 - Jean created the Vendor application and sent to all for review

• Sponsorship package has been approved and working on acquiring sponsors

- Have had several meetings to determine logistics of events

 Estimated 12 to 15 mile route- Route will begin at City Hall
 Park, move along Michigan Ave to Roosevelt Park/ Train
 Station and then shift back to CHP
 - Connect with MDOT, DDot, Smartbus
 - Looking into permits, policing, safety protocols

UPCOMING EVENTS 2021:

- ٠
- Ladies Night Out May 12, 2021
 - Business letters/invitations to participate were sent out
 - Two separate emails- one to in-district which will be free to participate, and out of district- fee to participate will be \$20.
 - Sponsorship letters have been sent out to all previous sponsors.
 - Steven Bernard is on board w/ Sponsorship
 - Andrea Fitzgerald on board w/Sponsorship
 - Light RX showed interest in sponsorship- will be chatting with them this week.
 - Have 15 registered businesses signups
 - Registration points will be at Inner Sage and Steven Bernard
 - Vendors will be located in Inner Sage, Light RX, and out on grassy area at The Biergarten
 - So far we have 6 vendors- waiting on a few more
 - Task list for assets has been sent to Octane
 - Social graphics, advertisements, and pandora ad are all just about completed. Should have done by the end of this week.
 - Spring Perennial Exchange May 22, 2021
 - Octane completed social and print graphics
 - TH ad has been sent
 - Posters have been sent and getting printed
 - Social graphics have been completed
 - Posters have been distributed between both E & W
 - Yard signs have been obtained.
 - Advertisement quotes have been received from:
 - Arab American National News- \$470 for a 5.333x3 inch ad
 - Times Herald Ad.
 - MIP/ Silent disco

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- Music in the Park Frank Wood Consultant
 - Every Wednesday from June 2, 9, 16, 23, 30, July
 - 7, 14, 21, 28, August 4, 11, 18 7:30 8:30pm
- Silent East Disco Bruce Bailey
 - Fridays June 4, 18, July 2,16, 30, August 13, 27, Sept 10, 24 6pm - 10pm

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- All entertainment has been booked
- Octane working on graphics
- Headphones have been booked and secured

Tunes at Noon

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- All entertainment has been booked.
- DFM
 - Due to the current EO we will have to manage the market similarly as in 2020.
 - Partnered with Inner Sage (previously Yoga Shala)
 - Jamie will hold 45 minute FREE yoga sessions at the market every week
 - No live cooking demos but we have partnered with Zee the Cook this year and she will be hosting 4 virtual classes. Dates TBD
 - No live cooking demos
 - No POP Club Tent
 - Currently working on setting up EBT platform
 - Reaching out to both SPF and WicPF programs to register
 - Registering with DUFB
 - Have secured advertisements with both
 - Taste the Local Difference
 - Michigan Agritourism Council- Family Farm Fun advertisement placement
 - Email has been sent out to all previous years participants.
 - I cannot secure a farmer, so I've reached out to the Eastern Market Corp to host the market stand again this year.
 - See attached proposal
 - I have worked this into the budget
 - Apprx 20 vendors have sent in their applications
 - Emails to all other vendors was sent out 4 times now
 - Email to MSU ListServ sent
 - 0
 - All entertainers have been booked.
 - Sponsorship Secured:
 - Beaumont
 - Andrea Fitzgerald
 - Rotary of Db Hts
 - Glass Academy
 - Invite will also be sent out via
 - social media
 - Website
 - Enewsletter
 - MSU Farmers Market ListServ platform
 - I will begin onsite recruiting in the upcoming weeks
 - Asset tasks will be sent over to Octane next week
- Edible WOW- Digital Marketing Campaign Proposal- See at end for notes:
- Movies in the Park:
 - Movies @ Wagner Park:
 - June 11th The Lion King
 - August 13th Dolittle

- Movies @ CHP
 - July 16th Dora: The Lost City of Gold
 - September 3rd My Spy

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- East Sidewalk Sale
 - Have sent out vendor application
 - Have 1 response
 - Jean went and talked ot multiple businesses owners and got verbal confirmation from approx 12.
 - Octane working on socials, graphics, etc.

EDIBLE WOW; DFM DIGITAL CAMPAIGN OPPORTUNITY

Good morning Jean,

Thank you again for taking the time to chat the other day. Although Dearborn may not be advertising in the printed version of edible WOW, I'd like to offer the following in digital and social media packages for \$500.00

1 year front page banner on the edibe WOW website, value \$1400.00

Quarterly notation in the edible WOW newsletter of the Dearborn Farmers Market or a Dearborn business after the Market season. Value \$1200.00

3 Virtual cooking demos to highlight the Dearborn Farmers Market and your vendors. This video can be streamed on your Facebook page along with the edible WOW Facebook page.

A feature story in the July edible WOW news letter written by Jean Smith.

Any and all Dearborn Market or a Dearborn business noted in the edible WOW calendar of events.

Warmest regards,

Robb





Join Zoom Meeting

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April 28, 2021

2 p.m.

Attendees: Yusaf (USAF Construction), Ben Motyl (SmithGroup), Kelly Burks (SmithGroup), Mike Kirk, Steve Deisler, Jeff Watson, Cristina Sheppard-Decius, Steve Horstman, Hassan Sheikh, Thomas Clark, and Janet Bloom.

AGENDA ITEMS	TASKS/ACTIONS	ASSIGNMENTS
A. Open Door Dearborn	 SG Block Renderings/Design Applicant: USAF Construction 	 Block Renderings/Budget – presentation by Ben and Kelly on drawings of block suggestions and discuss key strategies. Connect with Muirhead Owners New possible applicants - Tenant moving into Bailey's; same owner.
B. COVID-19 Business Support	 Social District Economic Study Small Business Grant 	-SD - Business licensing/agreements -Economic Survey Report - Steve - received back yesterday. Broader presentation at next meeting. Overall businesses better than last year.
C. Sidewalk Cafés	 Tree Well Removal Bid Outdoor Use Amendment Mtg Platform Dining Future Items: Design Manual: Lighting & Signage 	-2 nd Round Bid Release for Tree Wells -Draft Outdoor Use Ordinance amendment(s) - Jeff - how to get businesses onboard to outdoor dining. Look at doing annual permit and how that impact city ordinances. Allow those who have current

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		permit, would allow extension past June. -Platform dining approved at City Council meeting last night. 3 in West and 1 in East. Not ordering until agreements signed. -Participation agreements
D. Business Assistance Team	• BAT Live	2021 Schedule & Outline - Doing 30 minute soft run of Facebook live event. DDDA staff - introductions/answer questions. Monthly. Fun and interactive. April 2021 first one.
E. Bike Facilities Implementation Plan	 Bike Racks for EDDDA – potential funding 2021 Bike Lane Education Flyer Healthy Streets – Spring 2021 Bike/Scooter Share 	 Bike Lane Flyer Bike/Scooter Update - Steve - met with Byrd and Spin. Efficient programs. Reviewing how to tie in scooters with bike program. Cooperative contract wil be an option. Looking at Mogo in Detroit, too. Bike Flyer is getting completed and should be ready in a couple weeks.
F. Public Art	 Public Art Plan 2021 POP Art Project for Summer EDDDA Mural Project Bloomberg Art Asphalt Grant 2022 	 -Kick off on hold until Vision Plan completed -Determine POP Location -Art Asphalt Grant due 4/30 - Emmajean and Cristina working together. Need to verify location with Steve Horstman. Need any photos or renderings for that area and existing conditions of site - send today. Grant is

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G. Recruitment/Tackling Vacancies	 Property Updates & Key Property Mtgs Broker Roundtable - KW/DABOR Property Owner Roundtable – push to 2021 FBC Marketing Piece (Tom, Kaileigh, Steve & Steve) 	\$25k. We project total cost of \$40K with four locations selected: Dix/Vernor, 1 in EDDDA, and West Village Dr. and Monroe crosswalks in West. All are crosswalk art except Dix/Vernon - public plaza. Need sponsor support - Emmajean will help with. -Review 2021 EDDDA Mural Project Outline - looking to get more detail by next meeting. Site proposed is complicated -would require DRC review and City Council approval. Jeff - potential that mural could go up and then a building covers it up. Have looked at Blick wall, railway overpass east of Oakman. Emmajean could also do a POP art project this summer. -Schedule Roundtable with Webinar Series -New Occupancy Report -Content for FBC marketing piece (started) -Development Sites: CBRE Contract Steve - property database - 80-90% complete; can still work on even during
	push to 2021FBC Marketing Piece (Tom,	piece (started) -Development Sites: CBRE Contract Steve - property database -

Mission: Collaborating to create a vibrant Downtown Dearborn experience for all.





H. Public Spaces & Amenities	 Michigan Avenue (CAVnue Project) Spec for Seating at Fishnet REQ Library Lot – Survey & Engineering City Hall Park Redesign EDDDA Parking Lots Vision Plan – Vacant Land – Due Diligence Farmers Market Shelter Community Garden Concrete addition adjacent to Fish Market 	 -Vision Plan -In Draft Review -CHP on hold until as-builts drawings are completed -REQ for Library Lot -Alley Demo (west side this week) & Need to Start Parking Redesigns -Farmers Market Shelter engineering/design/location -Community Garden contract/design/community engagement -Change order - add concrete work to Tree Well work provider -CHP - wrap up work by end of May. Utility work going on. Need As Built survey done and sent to landscape designers. -Remove rose bushes to then add cement to give space for tables and chairs. -Community garden progressing - looking at two sites. Mike provided maps for private vs. public space.
I. Beautification	 EDDDA landscaping 	-WH Canon Punchlist

USAF Construction: motioned by Jeff Watson, seconded by Mike Kirk. No conditions requested. Did ask to see signage though not part of grant.

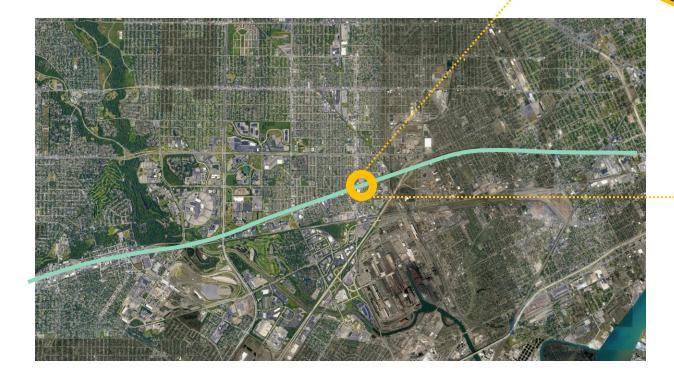
Vote: Mike Kirk – Yes, Jeff Watson- Yes, Tom Clark – Yes. Motion passes.

DEARBORN FAÇADE CONCEPTUAL DESIGN STUDY



LOCATION

WHAT IS THIS PLAN AND WHO IS IT FOR?





REQUIREMENTS/DESIGN GUIDLINES

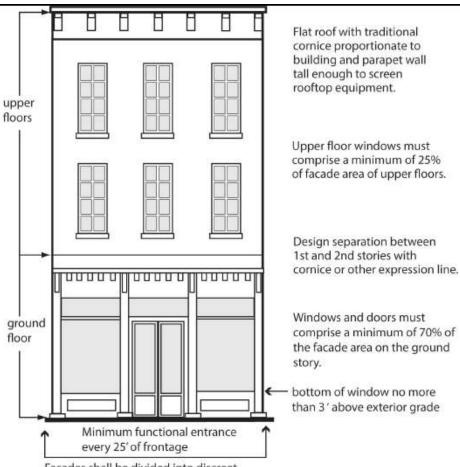
FORM-BASED CODE (WEST CURRENTLY) + DOWNTOWN DESIGN GUIDELINES

Guiding Principles:

- Promote an authentic, vibrant downtown atmosphere
- Draw upon local design traditions
- Improve and reinforce quality building design, upkeep and renovation that draws visual appeal and interest

Strategies:

- Define a base, middle and top of the building
- Retain, rehabilitate or restore detail elements on historical buildings
- Provide a high percentage of transparent glass on the ground floor
- Clearly define the main entrance with a change in material or color, trim, canopy or awning, and many more.
- Use high quality, durable building materials
- Choose decorative light fixtures compatible with the building design
- The design and scale of the signage should complement the intended traditional 'main street' character and pedestrian orientation envisioned for the downtown



Facades shall be divided into discreet bays no greater than 60' wide

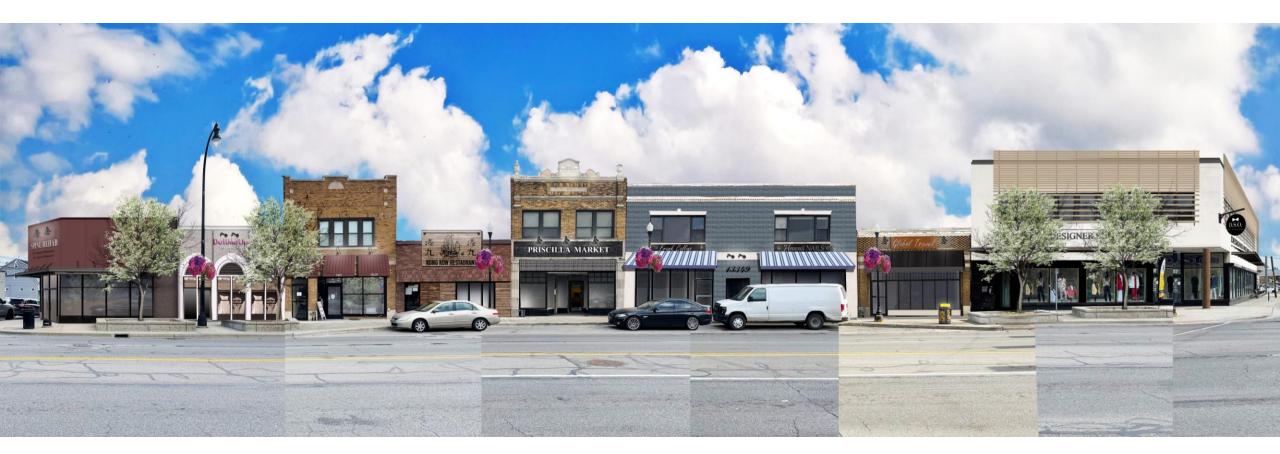
The above drawing is intended to illustrate the application of the design standards in this ordinance, but not require a specific architectural style.

EXISTING FAÇADE



UPDATED FAÇADE

VIBRANT AND AUTHENTIC PLACE



FAÇADE COMPARISON

EXISTING



UPDATED



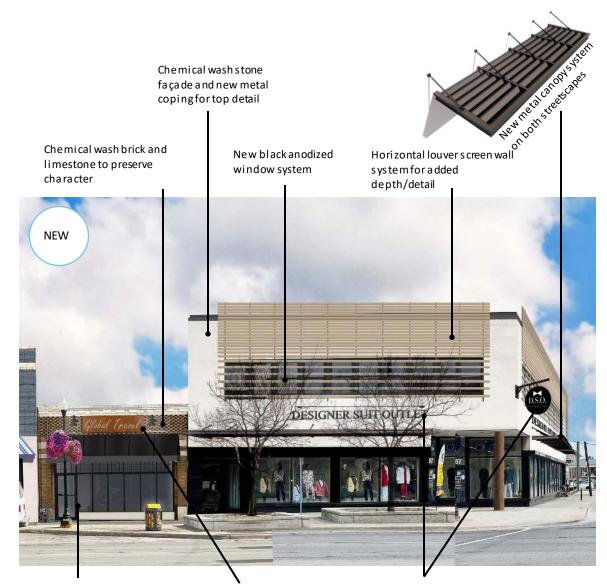
DESIGNER SUIT OUTLET/GLOBAL TRAVEL



Too many material changes (non-matching brick and vinyl siding)

No signage definition/character Sign temp

Signage appears temporary and cluttered



New storefront system with limestone base

Copper or weathered steel signage with new lighting above new awning

New buildingsignage and lighting



New signage with new FRED COLLINS/HAWAII NAILS/PRISCILLA MARKET lightingabove Sign is damaged and feels out of place New symmetrical awnings, signage, and lighting. Adds Chemical wash limestone Existing brick and stone Awning signage doesn't meet new design character and individual Chemical wash brick and accents/repair and repaint damaged/deteriorated/paint chipping Brick and limestone needs guidelines/lacks symmetry with other identity while unifying the limestone to preserve historic damaged brick to be cleaned business facade cha ra cter EXISTING NEW PROFESSIONAL BUILDING I HEALT & BUILDING PRISCILLA MARKET + Hawan NAI Hawai NAILS 🕄 no no GIFTS (1134 13349 DEA LBORN 3349 Cluttered window New storefront system with Cluttered window signage/dated New storefront system for New embossed metal panels Signage doesn't meet new above store front

signage/dated store front system

design guidelines/feels out of place with historic building cha ra cter

store front system

granite base

both business entries

Replace tile system with face brick to match above



KONG KOW RESTAURANT/KING HAIR SALON



Dark/tinted glazing with rope lighting not aligned with new design guidelines Signage doesn't meet new design guidelines/feels out of place with historic building character Basic brick façade system with dated clere story window

New blade signage Remediate tuckpointing New pronounced wood look fiber cement plank, signage, and New black anodized window Remove brick anchors and lighting. Extend past roof for system repair hierarchy/definition NEW PRISCILI 九 KONG KOW RESTAURAN

New door system to match adjacent storfront

New metal awnings with lighting a bove

New storefront system for added vision and clarity

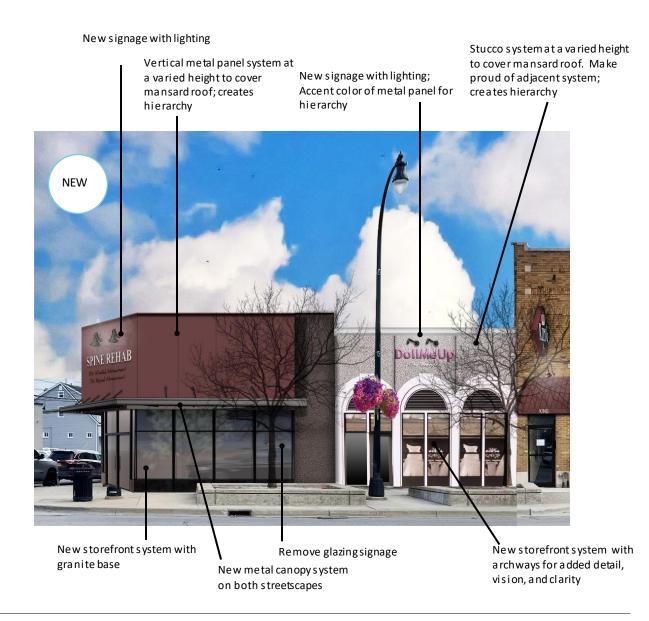
Add wood look cement fiber plank system for material definition at base



DOLL ME UP/SPINE REHAB



Façade/rooflacks depth,



FAÇADE COMPARISON

EXISTING



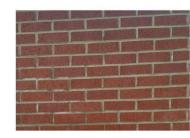
UPDATED



MATERIALS

Primary: Masonry Brick

Brick, including veneer, is a preferred primary material. Synthetic, such as concrete, should be in scale similar to genuine brick. Ceramic tiles are acceptable, especially in historic Art Deco faca des.





Primary: Masonry Stone

Na tive stone, or its synthetic equivalent, is a ppropriate. Synthetic, such as concrete, should be in scale similar to genuine stone.





Secondary: Siding: Wood, FiberCement, or Hardy Plank

Siding, weather wood or synthetic, is only a ppropriate as a secondary building material. Aluminum and vinyl siding are not permitted.





Secondary and Accents: Metal

His toric metal cladding is appropriate as a primary material. Modern metal paneling is only appropriate as a secondary material. Metal trim is appropriate as a n accent material.





Accents: Synthetic Stucco

Stucco and its synthetic equivalents such as EIFS are only appropriate as a secondary material or trim above the ground floor.



Accents: Split-Faced Block

Split-faced concrete block should only be used as a functional trim on piers, foundation walls, or chimneys.





SIGNAGE

Strategies

- The design and scale should complement the intended traditional 'main street' character and pedestrian oriented envisioned for the downtown.
- Restrict signage to the name of the business located on the site. Buildings with multiple tenants on secondary floors shall be limited to one sign per main floor tenant and one multi-tenant business directory listing.







Board Signs

Individual letters mounted to a board framed with a finished edge and mounted to a sign band area between the first and second floors a bove a wnings.

Letter Signs

Projecting Signs

ornamental brackets.

Blade signs hung 90 degrees perpendicular to the façade from

Individually mounted letters of metal, a crylic, or individually illuminated letters.

Common Mistakes

- Signs should not obstruct windows, views of the architectural details of the building, or pedestrian circulation.
- Signs with flashing lights, digital displays, and other repetitive illumination. Electronic signs are only permitted as secondary signage to serve a message board function.
- Cabinet signs are not permitted.

STREETSCAPE

Strategies

- Maintain a clear path for pedestrians (5'-6' preferred)
- Maintain clear path between the building entrance and the sidewalk.
- Enclose a designated outdoor seating area with a railing, planters or similar barrier along the perimeter.
- Ensure shading devices, such as a retractable awnings or umbrellas do not project into the clear sidewalk area (minimum 8' clear)
- Use market-style lights to create a sense of atmosphere to illuminate patio areas on private property.
- Obtain a sidewalk café permit from the City (and MDOT if along Michigan Avenue)
- Maintain a clear café area with daily cleanings.

Common Mistakes

- Placing planters, sandwich board signs, or other street furniture in the clear sidewalk area.
- Stacking tables and chairs when not in use.
- Permanently attaching chairs and tables to pavement in the right-of-way.







HARAZ COFFEE

OPEN DOOR GRANT AWARDEE





EDDDA FAÇADE STUDY BLOCK

OUTREACH TO BUSINESSES:

-PRESENT OVERVIEW TO BUSINESSES AS A GROUP OUTLINING ECONOMIC BENEFITS AND ESTIMATED COSTS FOR IMPROVEMENTS

-MEET WITH INDIVIDUAL BUSINESSES WHO SHOW PRELIMINARY SUPPORT AND INTEREST

- TARGET 2-3 BUSINESSES TO WORK ON FUNDING OPTIONS FOR DESIGN AND IMPLEMENTATION

DOWNTOWN DEARBORN STEERING COMMITTEE MINUTES



May 12, 2021

9 a.m.

Attendees: Mike Kirk, Jackie Lovejoy, Mark Guido, Peggy Richard (left at 10am), Kari Woloszyk, Steve Deisler, Jeff Lynch (left at 10am), Hassan Sheikh, Cristina Sheppard-Decius, and Janet Bloom.

I. Main Street Meeting Recap, Observations

Meeting went well. Both districts had signed a MOU for this project. Need to point out that it is a cyclical issue of DDDA funds (West had less than East when paying off parking decks; currently East has less funds due to brownfield payback). Concerned about the Diversity, Equity and Inclusion issues that were raised. Email sent

prior to meeting but not addressed within meeting.

Suggest to set up a special board meeting for East to discuss.

- II. Actions/Updates for Main Street Application (Deadline July 31)
 - a. Letters of Support Demonstrate the Buy-In
 - i. Need small business/downtown letters do have lots from large corporations and organizations, but need more small business and downtown businesses. Cristina requests to see if each person can get 2-3 per committee member. Have Manno Clothing only. Mike Kirk - will speak to Karen Nigosian and Thomas Clark. Peggy will get from Glass Academy and Spa. Jackie - will reach out to Moe Hider, Sam Abbas, and Downey Brewing. Steve Deisler - reach out to Open Door grant recipients. Cristina will send out to both boards again.
 - ii. Need list of participating businesses from events/promotions
 - iii. Sponsor list/Pledges/Historical Steve requested to touch base with sponsors for letters.
 - b. Application Items In- Progress
 - i. Historic Story/Mapping Steve have maps and information on Redevelopment Ready program
 - ii. Demographics
 - iii. Master Plan received summary from city





- iv. Our Main Goals & Why We Need Main Street
 Steve suggests to address the issues that were brought up about
 EDDDA concerns.
- v. Demonstrate DDI/How it Will Work/Phases
- vi. Biggest Challenges
 - 1. East/West Connection
 - 2. COVID Impact on Economy
 - 3. Volunteerism

vii. Mapping/Inventory/Areas where we need help Peggy - Signage, materials, programming - unites districts together. Mark - Main Street Program gives us resources to use and help us be efficient in our efforts. List our why's.

c. Update Communications Plan – Growth Phases

Cristina will structure so it is done in phases. Reviewed Communication Matrix. East/West Connection: cross marketing with residents, for businesses - drawing more people regionally and East/West. Boards - increase business. Mark autonomy and role of boards. Participants - increased activity. Volunteers community and colleges and universities are good resources for volunteers. Work on issues today and round out more at the next meeting. Need to include economic study. Covid economic impact: inability to hire people. Jackie - a lot of students are taking summers off due to receiving stimulus. Volunteers have reduced due to Covid. They don't have extra time to give now. Residents - leaned to eCommerce so local businesses are missing out. Volunteers - apprehension of covid so not volunteering for programs. Looking to diversify events - ie around Ramadan. Steve - Zoom has helped increase involvement.

- d. Update Budget How the Two Will/Are Combined
- e. Video/Presentation how do we want to do? Showcase representatives in video and introduce our supports; Mike liked the Chamber videos well done, a quick paced. Peggy/Megan also have videos we can look at. Cristina will reach out to CDTV for additional resources. Show good and potential areas to address.
 - i. Why you want it
 - ii. How Main Street Can Help





III. Next Steps for DDI Creation

- a. Vision Plan in review/edit phase Steve and Cristina still reviewing and make it digestible.
- b. Service Agreement –waiting to complete MS application before digging in on this item

Work via social media with organizations who have good following.

DDDA BOARD OF DIRECTORS ADOPTED RESOLUTIONS APRIL 2021

Commandant's Quarters Marquee Repair/Partnership - WDDDA

Date Adopted: April 15, 2021

Motioned by: Vice Chairperson Mohammed Hider

Seconded by: Director Jackie Lovejoy

- **WHEREAS:** The WDDDA and EDDDA promote and market Downtown Dearborn to consumers to improve the economy of the districts; and
- **WHEREAS:** The Commandant's Quarters Marquee is in need of repair and the Dearborn Historical Museum management has offered the WDDDA monthly use of listing WDDDA district events in partnership for assisting in the cost of repair of the digital sign; and
- WHEREAS: The cost of the repair that WDDDA is covering is \$1475; therefore, be it
- **RESOLVED:** The WDDDA approves an expenditure not to exceed \$1475 from General Marketing Fund account #296-6100-911-51-00, payable to the Dearborn Historical Museum for the partial costs of the repair of the Commandant's Quarters Marquee sign; and further be it
- **RESOLVED:** The Manager of the DDDAs is authorized to execute a contract on behalf of the WDDDA with the Dearborn Historical Museum for this repair, subject to review and approval by Corporation Counsel.

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

Courtyard Community Garden - EDDDA

Date Adopted:	April 15, 2021
Motioned by:	Director Jay Kruz
Seconded by:	Vice Chairperson Eric Woody
WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) recognizes the benefit of Marketing and Promoting activities in the District; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; therefore, be it
WHEREAS:	The EDDDA Executive Committee has recommended coordinating a Community Garden in the EDDDA to increase engagement in open spaces in Downtown Dearborn while adhering to COVID-19 protocols; and
WHEREAS:	The EDDDA approves expenditures of \$1000 to CWO Farms who will:
	1. Clean and prepare the grow space at the southwest corner of Michigan Avenue and Schaefer Road;
	2. Complete soil refreshing (compost)and woodchips;
	3. Create the layout of the Starburst design, purchase and install plantings of vegetables/flowers/herbs;
	4. Maintain the garden during the grow season of April 15 - October 15; therefore, let it be
RESOLVED:	That the EDDDA obligates \$1000 to CWO Farms for the Courtyard Community Garden from the Community Promotions Budget # 297-6100-911-51-00 for 2021; subject to review and approval by Corporation Counsel.
-	on Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, eilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah.

Abstained:

Farmers Market 2021_Service Providers_ WDDDA

- Date Adopted: April 15, 2021
- Motioned by: Mayor Jack O'Reilly
- Seconded by: Director John McWilliams
- **WHEREAS:** The WDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
- **WHEREAS:** The WDDDA authorized a budget of \$20,000 in expenditures for the 2021 Farmers & Artisans Market; and
- **WHEREAS:** The Promotions Committee recommends restarting the Farmers Market back to its usual schedule of Fridays running June 4, 2021 to September 24, 2021, and create a welcoming environment and encourage consumers to visit the downtown; and
- WHEREAS: The WDDDA budgeted \$2500 for entertainment, and entertainment is now at \$2550 for 2021, increasing \$50; and shelving and bins need to be purchased for the storage area and expending from Farmers Market budget line item account # 296-6110-911-34-90; so let it be

RESOLVED:

- 1. The WDDDA authorizes the expenditure of an additional \$50 for entertainment to the listed service providers for a total of \$2550 for the Farmers & Artisans Market from the Farmers Market budget line item account # 296-6110-911-34-90 for 2021; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA with the performers listed below for the Farmers & Artisans, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Steven Taylor	6/4/21 - entertainment	\$300
AJ Lynn (Amy Loskowski)	6/11/21, 7/9/21, 7/23/21, 8/13/21, 8/27/21, 9/10/21, and 9/24/21 - entertainment	\$1050
Dearborn School of Music	6/18/21, 7/16/21, 8/6/21, and 9/3/21 - entertainment	\$600
Visual Ronin	7/30/21, 8/20/21, and 9/17/21 - entertainment	\$450

TBD	6/25/21-entertainment	\$150
TBD	storage room shelving and bins	\$500

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

FYE2022-24 BUDGET APPROVAL

Date Adopted: April 15, 2021

Motioned by: Director Kamal Turfah

Seconded by: Director Jay Kruz

- **WHEREAS:** The Executive Director/Manager of the East Dearborn Downtown Development Authority (EDDDA) is required by Public Act 57 to prepare and submit an operating budget for the EDDDA to approve each year and submit to City Council; and
- **WHEREAS:** The EDDDA has reviewed a 3-year budget for FYE2022-24 as submitted by the Manager of the DDDA; therefore, let it be
- **RESOLVED:** That the EDDDA approves submitting to City Council the FYE2022-24 budget as presented by the Manager of the DDDA.

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No: Abstained:

FYE2022-24 BUDGET APPROVAL

Date Adopted: April 15, 2021

Motioned by: Vice Chairperson Mohammed Hider

Seconded by: Secretary-Treasurer Jeff Lynch

- WHEREAS: The Executive Director/Manager of the West Dearborn Downtown Development Authority (WDDDA) is required by Public Act 57 to prepare and submit an operating budget for the WDDDA to approve each year and submit to City Council; and
- **WHEREAS:** The WDDDA has reviewed a 3-year budget for FYE2022-24 as submitted by the Manager of the DDDA; therefore, let it be
- **RESOLVED:** That the WDDDA approves submitting to City Council the FYE2022-24 budget as presented by the Manager of the DDDA.

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

WH Canon Landscape/Maintenance Contract 2021- Amendment I

Date Adopted: Motioned by: Seconded by:	April 15, 2021 Vice Chairperson Eric Woody Director Kamal Turfah
WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) wishes to advocate and promote a clean, safe and attractive downtown; and
WHEREAS:	A competitive proposal process for landscaping and outdoor maintenance services was performed by the City of Dearborn Purchasing Office on behalf of the EDDDA; and
WHEREAS:	WH Canon submitted the most responsive and responsible bid for services which include: landscaping, maintenance, litter/debris/graffiti removal, materials and décor/banner installation and takedown; and
WHEREAS:	The EDDDA authorized a two-year contract of \$130,000 per year (\$98,480 base services at \$32 per man hour and \$30,000 for additional materials/services) with WH Canon starting April 1, 2018, with four one-year renewals; and
WHEREAS:	It was approved to increase the number of litter pick-ups per week from one to 2.5 days per week at an additional cost of \$4500 annually to the base services in 2020 and the EDDDA wishes to continue this additional service; and
WHEREAS:	 A budget of \$15,000 for additional plant materials/services was approved for the district for 2020 in which some services were not completed, therefore, the EDDDA wishes to continue with these additional materials, including, but not limited to: re-topsoil and replace/reinstall perennials in the large planter wells; Replacement trees for Michigan Avenue;

- Hanging baskets on Schaefer
- Planter beds in parking lots and key focal points

- Holiday greens for Michigan Avenue raised planter wells; and
- WHEREAS: It was recommended to annually powerwash the sidewalks in spring at no additional cost, and since the service was not rendered in 2020, two power washings will be performed in 2021; and
- WHEREAS: Sixteen additional planter pots will be added by the EDDDA along Schaefer Road with soil and plants and three seasonal material changes provided by WH Canon up to \$4800; and
- **WHEREAS:** The following special conditions will be applied to the contract with WH Canon for April 1, 2021-March 31, 2022:
 - 1. A three-strike rule performance review with the option for the EDDDA to terminate the contract after three strikes. If the contract is terminated, WH Canon will continue to provide services until another service provider is retained.
 - 2. WH Canon must notify DDDA Office each time service is being performed per week to better track quality of work.
 - 3. Streetpole power assessment will be performed in the summer to allow for adequate time for DTE to address any power issues for upcoming holiday décor installation.
 - 4. WH Canon to provide a map of banner arms and needs assessment for fixing or replacements, as well as inventory.
 - 5. EDDDA to provide a new and improved GIS map with landscape and litter areas defined.
 - 6. EDDDA and WH Canon to conduct a walk-through of the area to pinpoint issues and continue to educate WH Canon team on expectations.
 - 7. Clarification in contract for sweeping curblines.
 - 8. WH Canon will perform one additional power washing from the 2020 contract not completed in the 2021 contract; and
- WHEREAS:A portion of these funds, totaling \$9000, are expended under the Special AssessingDistrict (SAD) fund which is payable by the Department of Public Works (DPW);

- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity including maintenance within the district; and
- WHEREAS: The EDDDA authorized the second of four options to renew the landscape and maintenance contract including special conditions with WH Canon starting April 1, 2021-March 31, 2022, at a base rate of \$102,980 annually plus \$19,800 for additional materials/services;
- WHEREAS:WH Canon provided a proposal to have a four trees removed in the alleyway offSchaefer Road to facilitate a DTE project currently in progress for \$4000; and
- WHEREAS: WH Canon provided a proposal to install and remove seasonally one platform dining system in the amount of \$2760 each; therefore, let it be
- RESOLVED: The EDDDA authorizes the additional expenditure of \$6760 to W H Canon and amending the April 1, 2021- March 31, 2022, contract to include this additional fee; and let it further be
- **RESOLVED:** The EDDDA Board authorizes the Manager of the DDDAs to execute the contract, subject to the review and approval of Corporation Counsel.

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

MDA Summer Workshop 2021 - WDDDA

Adopted:	April 15, 2021
Motioned by:	Directory Audrey Ralko
Seconded by:	Director John McWilliams
WHEREAS:	The WDDDA and EDDDA collaborate with state-level organizations which focus on downtown revitalization; and
WHEREAS:	The Michigan Downtown Association (MDA) is a state-wide, non-profit organization whose mission is to strengthen downtowns in Michigan through education, resources, networking and advocacy; and
WHEREAS:	The WDDDA and EDDDA have the opportunity to attend the 2021 MDA Summer Workshop being held virtually on June 4, 2021, in the amount of \$250 sponsorship which includes 4 attendees, and this cost would be split equally with EDDDA and WDDDA; and
WHEREAS:	The listed individuals for WDDDA will attend the workshop:and, so let it
RESOLVED:	The WDDDA authorizes the expenditure up to \$125 for WDDDA board members to participant at the 2021 Virtual MDA Summer Workshop from the Training/Transportation budget line item account # 296-6100-911-58-10; and further
RESOLVED :	The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA for the MDA Summer Workshop, subject to review and approval by Corporation Counsel.
Yes: Vice-Cha	irperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

MDA Summer	Workshon	2021 -	EDDDA
MDA Summer	workshop	2021	

Adopted:	April 15, 2021
Motioned by:	Director Jay Kruz
Seconded by:	Vice-Chairperson Eric Woody
WHEREAS:	The EDDDA and WDDDA collaborate with state-level organizations which focus on downtown revitalization; and
WHEREAS:	The Michigan Downtown Association (MDA) is a state-wide, non-profit organization whose mission is to strengthen downtowns in Michigan through education, resources, networking and advocacy; and
WHEREAS:	The EDDDA and WDDDA have the opportunity to attend the 2021 MDA Summer Workshop being held virtually on June 4, 2021, in the amount of \$250 sponsorship which includes 4 attendees, and this cost would be split equally with EDDDA and WDDDA; and
WHEREAS:	The listed individuals for the EDDDA will attend the workshop: and
	; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) A) Planning, Administration and Staffing, which supports expending on soft costs to implement and carry out activities within the district; therefore, let it be
RESOLVED:	The EDDDA authorizes the expenditure up to \$125 for EDDDA board members to participate in the 2021 Virtual MDA Summer Workshop from the Training/Transportation budget line item account # 297-6100-911-58-10; and further
RESOLVED:	The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA for the MDA Summer Workshop, subject to review and approval by Corporation Counsel.

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

Movies in the Park (City Hall Park) 2021- EDDDA

- Motioned by: Director Jay Kruz
- Seconded by: Secretary-Treasurer Matthew Dietz
- **WHEREAS:** The EDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
- **WHEREAS:** The EDDDA values programming events and activities to engage the community and grow the economy and still maintain COVID-19 safety protocols; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
- WHEREAS: The EDDDA reviewed a specific budget of \$2,350 for Movies in the Park for 2021 event season and Stardust Theatre Rentals is provided the screen and sound, Swank is providing movie license and Beshara is providing the posters, which the cost of \$100 will be split with WDDDA; therefore, be it

RESOLVED:

- That the EDDDA obligates \$2350 in expenditures for the Movies in the Park event for 2021 event season, for one date in July and one date in September, from the Community Promotions Budget account # 297-6100-911-51-00 for the vendors as listed; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the vendors listed below for Movies in the Park, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Stardust Theatre Rentals	screen/sound (two dates)	\$ 816
Swank	movies/movie license	\$ 790
Beshara	posters (qty 100) - \$100 - split	\$50

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

Movies in the Park (Wagner Park) 2021 - WDDDA

Date Approved: April 15, 2021

- Motioned by: Director Karen Nigosian
- Seconded by: Director John McWilliams
- **WHEREAS:** The WDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
- **WHEREAS:** The WDDDA values programming events and activities to engage the community and grow the economy and still hold this event practicing COVID-19 safety protocols; and
- WHEREAS: The WDDDA reviewed a specific budget of \$2,350 for Movies in the Park for 2021 event season and Stardust Theatre Rentals is provided the screen and sound, Swank is providing movie license and Beshara is providing the posters, which the cost of \$100 will be split with EDDDA ; therefore, be it

RESOLVED:

- 1. That the WDDDA obligates \$2350 in expenditures for the Movies in the Park event for 2021 event season, for one date in June and one date in August, from the Community Promotions Budget account # 296-6100-911-51-00; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the WDDDA with the vendors listed below for Movies in the Park, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Stardust Theatre Rentals	screen/sound (two dates)	\$ 896.00
Swank	movies/movie license	\$ 830.00
Beshara	posters (qty 100) - \$100 - split with EDDDA	\$50

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

Music in the Park 2021_Service Providers -EDDDA

Date Adopted: Moved by: Seconded by:	April 15, 2021 Mayor Jack O'Reilly Secretary-Treasurer Matthew Dietz
WHEREAS:	The EDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The Music in the Park events sponsored by the EDDDA has been extended to twelve (12) weeks to replace Jazz on the Ave this year and those funds are supporting this event with the goal to bring visitors to the District and promote diverse entertainment; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
WHEREAS:	Plan B LLC has been requested to be the booking agent to secure the entertainment for the 12 weeks and Bruce Bailey Entertainment has been requested to be the lights and sound technician for Music in the Park, and Beshara to do the posters, so let it be
RESOLVED:	 That the EDDDA obligates \$13,000 from the Community Promotions Budget #297-6100-911-51-00 to fund the event costs for the 2021 Music in the Park events; and

2. The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the companies listed below for Music in the Park, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Plan B LLC	Booking agent services (12 weeks)	\$9,000
Bruce Bailey Entertainment	sound and lights	\$2998
Beshara	Posters (split 3 ways: Music in the Park, Silent	\$30.50

Disco, & Tunes at Noon)

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

OFFICE CLEANING CONTRACT EXTENSION FOR PORTION OF FYE21- EDDDA

Date Adopted: April 15, 2021

- Motioned by: Secretary-Treasurer Matthew Dietz
- Seconded by: Director Jay Kruz
- **WHEREAS:** The EDDDA and WDDDA boards requested at the July 2020 Joint Board meeting that the DDDA office cleaning services be reviewed and obtain quotes to see if a cost savings could be obtained while maintaining the same level of service of sanitizing and cleanliness; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) A) Planning, Administration and Staffing which allow activities under this category for related office and operational costs as well as soft costs necessary to cover office occupancy costs; and
- **WHEREAS:** The EDDDA and WDDDA currently split the office space cost at Artspace and would therefore, split the cost of the office cleaning service; and
- WHEREAS: The EDDDA and WDDDA authorized a contract for cleaning services with Services to Enhance Potential (STEP) for FYE2021 beginning October 1, 2020, to March 31, 2021, at a rate of \$35 per weekly cleaning and Bioshield-type application for a contract total not to exceed \$910 to be split equally between the EDDDA and WDDDA; therefore, let it be
- **RESOLVED:** The EDDDA authorizes a six-month contract extension from April 1, 2021, to September 30, 2021, with Services to Enhance Potential (STEP) in an amount not to exceed \$910 at a rate of \$35 per weekly cleaning, which will be split equally between EDDDA and WDDDA, from account #297-6100-911-34-90; and let it be further
- **RESOLVED:** That the Manager of the DDDAs is authorized to execute a contract with STEP on behalf of the EDDDA, subject to the review and approval by Corporation Counsel.

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

OFFICE CLEANING CONTRACT EXTENSION FOR PORTION OF FYE21- WDDDA

Date Adopted: April 15, 2021

- Motioned by: Director Mohammed Hider
- Seconded by: Director Jackie Lovejoy
- WHEREAS: The WDDDA and EDDDA boards requested at July 2020 Joint Board meeting that DDDAs office cleaning services be reviewed and obtain quotes to see if a cost savings can be obtained while maintaining the same level of service of sanitizing and cleanliness; and
- **WHEREAS:** The WDDDA and EDDDA currently split the office space cost at Artspace and would therefore, split the cost of the office cleaning service; and
- WHEREAS: The WDDDA and EDDDA authorized a contract for cleaning services with Services to Enhance Potential (STEP) for FYE2021 from October 1, 2020, to March 31, 2021, at a rate of \$35 per weekly cleaning and Bioshield-type application for a contract total not to exceed \$910 to be split equally between the EDDDA and WDDDA; therefore, let it be
- **RESOLVED:** The WDDDA authorizes a six-month contract extension from April 1, 2021, to September 30, 2021 with Services to Enhance Potential (STEP) in an amount not to exceed \$910 at a rate of \$35 per weekly cleaning, which will be split equally between EDDDA and WDDDA, from account #296-6100-911-34-90; and let it be further
- **RESOLVED:** That the Manager of the DDDAs is authorized to execute a contract with the listed service provider on behalf of the WDDDA, subject to the review and approval by Corporation Counsel.

Yes: Vice-Chairperson Mohammed Hider, Secretary-Treasurer Jeff Lynch, Mayor Jack O'Reilly, Director Mark Guido, Director Jackie Lovejoy, Director John McWilliams, Director Karen Nigosian and Director Audrey Ralko.

No:

Abstained:

Absent: Chairperson Sam Abbas and Director Thomas Clark.

Sidewalk Sale 2021- EDDDA

Date Approved:	April 15, 2021		
Motioned by:	Director Jay Kruz		
Seconded by:	Secretary-Treasurer Matthew Dietz		
WHEREAS:	The EDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District to grow the economy and still maintain COVID-19 safety protocols; and		
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and		
WHEREAS:	The Promotions Committee has replaced the EDDDA Ladies Night event for a Sidewalk Sale event for 2021, occurring in May; and		
WHEREAS:	The EDDDA budgeted of \$5,550 for City Hall Park Events and will utilize a portion of those funds for the 2021 Sidewalk Sale event; therefore, be it		
RESOLVED:			
	1. That the EDDDA obligates \$230 in expenditures for the May 2021 Sidewalk Sale event from the Community Promotions Budget account # 297-6100-911-51-00; and		

2. The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the vendors listed below for Movies in the Park, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Beshara	posters (qty. 50)	\$ 60
Beshara	20 yard signs (\$8.50 each)	\$ 170

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, and Director Jay Kruz. No:

Abstained:

Absent: Director Janice Cislo, Director Heidi Merino, Director Mary O'Bryan, and Director Kamal Turfah.

Silent Disco 2021_Service Providers -EDDDA

Date Adopted: April 15, 2021

Moved by: Vice-Chairperson Eric Woody

- Seconded by: Mayor Jack O'Reilly
- **WHEREAS:** The EDDDA recognizes the benefit of Marketing and Promoting businesses and activities in the District to bring visitors to the District and promote a diverse culture; and
- WHEREAS: The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; and
- **WHEREAS:** The EDDDA is replacing Jazz on the Ave this year with a nine-week Silent Disco on select Fridays from June 4 September 24, 2021, utilizing the funds budgeted for Jazz on the Ave to support this new event; and
- WHEREAS: Bruce Bailey Entertainment has been requested to be the entertainment booking agent ,as well as to provide lights and sound for the events; for City Hop to provide the Silent Disco headphones and accompanying equipment; and Beshara to print the posters; therefore, let it be

RESOLVED:

- That the EDDDA obligates \$13,000 from the Community Promotions Budget #297-6100-911-51-00 to fund the event costs for the 2021 Silent Disco events; and
- 2. The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the companies listed below for Silent Disco, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Bruce Bailey Entertainment	Booking agent services	\$5000
Bruce Bailey Entertainment	sound and lights	\$2998

City Hop	Headphones/equipment rental (800 qty)	\$2400
	Posters (split 3 ways: Music in the Park, Silent	
Beshara	Disco, & Tunes at Noon)	\$30.50

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained:

Spring Perennial Exchange 2021 - Amendment I - EDDDA

Date Adopted: Motioned by: Seconded by:	April 15, 2021 Vice Chairperson Eric Woody Director Kamal Turfah
WHEREAS:	The East Dearborn Downtown Development Authority (EDDDA) recognizes the benefit of Marketing and Promoting businesses and activities in the District; and
WHEREAS:	The EDDDA shall expend Tax Increment Financing (TIF) pursuant to the EDDDA Development and TIF Plan, Section (2) (e) B) District Marketing, Promotion, Recruitment, Support of Arts and Cultural Programs for programs that sustain and increase business activity within the district; therefore, be it
WHEREAS:	The Promotions and Organization Committee has recommended hosting and coordinating a Spring Perennial Exchange in the EDDDA to increase engagement in open spaces in Downtown Dearborn while adhering to COVID-19 protocols; and
WHEREAS:	The EDDDA approves expenditures of \$1030 for the Spring Perennial Exchange for posters from Beshara, newspaper ads from Bewick Publications and Arab American News, and yard signs from Beshara; therefore, let it be
RESOLVED:	That the EDDDA obligates \$1030 in expenditures for the Spring Perennial Exchange event from the Community Promotions Budget # 297-6100-911-51-00 for 2021; and
RESOLVED:	The Manager of the DDDAs is authorized to execute contracts on behalf of the EDDDA with the companies listed below for the Spring Perennial Exchange, subject to review and approval by Corporation Counsel.

Vendor	Purpose	Amount
Beshara Printing	Posters (qty. 50)	\$60
Bewick Publications	newspaper advertisement	\$150
Arab American News	advertisement	\$470
Beshara Printing	yard signs (6 qty)	\$70

Yes: Chairperson Julia Kapilango, Vice-Chairperson Eric Woody, Secretary-Treasurer Matthew Dietz, Mayor Jack O'Reilly, Director Mark Guido, Director Jay Kruz, and Director Kamal Turfah. No:

Abstained: